

Home Sales Report

Beginning 01/01/2013, Ending 03/31/2013

Single-Family Unit Sales by Price

| <u>Price</u> | <u>Bedrooms</u> | | | <u>Condos Sold</u> | <u>Other Statistics</u> | |
|---|-----------------|------------------|------------------|--------------------|---------------------------|----------------------|
| | <u>2-</u> | <u>3</u> | <u>4+</u> | | <u>Residential Active</u> | <u>Condos Active</u> |
| \$0 - \$19,999 | 29 | 37 | 3 | 2 | 129 | 0 |
| \$20,000 - \$29,999 | 29 | 35 | 6 | 1 | 224 | 8 |
| \$30,000 - \$39,999 | 40 | 69 | 5 | 2 | 350 | 13 |
| \$40,000 - \$49,999 | 26 | 56 | 8 | 8 | 381 | 24 |
| \$50,000 - \$59,999 | 30 | 60 | 8 | 11 | 471 | 24 |
| \$60,000 - \$69,999 | 25 | 78 | 8 | 20 | 555 | 58 |
| \$70,000 - \$79,999 | 10 | 66 | 13 | 11 | 578 | 91 |
| \$80,000 - \$89,999 | 29 | 78 | 6 | 19 | 624 | 113 |
| \$90,000 - \$99,999 | 20 | 78 | 11 | 12 | 619 | 100 |
| \$100,000 - \$119,999 | 29 | 159 | 22 | 42 | 1,352 | 278 |
| \$120,000 - \$139,999 | 24 | 174 | 28 | 34 | 1,512 | 242 |
| \$140,000 - \$159,999 | 13 | 177 | 31 | 22 | 1,312 | 228 |
| \$160,000 - \$179,999 | 10 | 116 | 41 | 25 | 1,145 | 153 |
| \$180,000 - \$199,999 | 7 | 80 | 37 | 11 | 910 | 138 |
| \$200,000 - \$249,999 | 8 | 108 | 87 | 12 | 1,555 | 154 |
| \$250,000 - \$299,999 | 7 | 72 | 86 | 19 | 1,320 | 115 |
| \$300,000 - \$399,999 | 6 | 62 | 73 | 11 | 1,309 | 106 |
| \$400,000 - \$499,999 | 1 | 19 | 38 | 1 | 628 | 25 |
| \$500,000 or Over | 3 | 8 | 42 | 3 | 1,117 | 27 |
| Totals | 346 | 1,532 | 553 | 266 | 16,091 | 1,897 |
| Average Price (in thousands \$) | 91.0 | 139.8 | 265.4 | 144.6 | 229.9 | 167.7 |
| Median Price (in thousands \$) | 67.3 | 125.0 | 227.3 | 122.5 | 159.9 | 139.9 |
| Sum Price (in thousands \$) | 31,497.6 | 214,136.7 | 146,772.8 | 38,464.5 | 3,700,038.4 | 318,044.0 |

Single-Family Unit Sales By Days On Market

| <u>Time On Market</u> | <u>Units</u> |
|----------------------------|-----------------|
| 1 - 30 Days | 381 |
| 31 - 60 Days | 464 |
| 61 - 90 Days | 434 |
| 91 - 120 Days | 306 |
| 121 - 180 Days | 514 |
| 181+ Days | 590 |
| Units Sold | 2,697 |
| Average Market Time | 125 Days |

Single-Family Unit Sales By Financing

| <u>Type</u> | <u>Units</u> |
|--------------|--------------|
| Cash | 819 |
| Conventional | 1,072 |
| FHA | 378 |
| Other | 266 |
| Owner | 21 |
| VA | 141 |
| Total | 2,697 |

New Listings Report

Listings Taken By List Price

| <u>List Price</u> | <u>Residential</u> | <u>Condo</u> |
|--|--------------------|------------------|
| \$0 - \$19,999 | 74 | 0 |
| \$20,000 - \$29,999 | 112 | 1 |
| \$30,000 - \$39,999 | 176 | 5 |
| \$40,000 - \$49,999 | 159 | 6 |
| \$50,000 - \$59,999 | 174 | 13 |
| \$60,000 - \$69,999 | 200 | 18 |
| \$70,000 - \$79,999 | 226 | 30 |
| \$80,000 - \$89,999 | 247 | 46 |
| \$90,000 - \$99,999 | 255 | 43 |
| \$100,000 - \$119,999 | 527 | 89 |
| \$120,000 - \$139,999 | 621 | 107 |
| \$140,000 - \$159,999 | 555 | 85 |
| \$160,000 - \$179,999 | 496 | 56 |
| \$180,000 - \$199,999 | 370 | 55 |
| \$200,000 - \$249,999 | 663 | 58 |
| \$250,000 - \$299,999 | 557 | 43 |
| \$300,000 - \$399,999 | 562 | 45 |
| \$400,000 - \$499,999 | 257 | 7 |
| \$500,000 or Over | 461 | 7 |
| Totals | 6,692 | 714 |
| Average Price (in thousands \$) | 228.2 | 167.2 |
| Total Price (in thousands \$) | 1,526,919.0 | 119,352.8 |

Home Sales Report

Beginning 04/01/2013, Ending 06/30/2013

Single-Family Unit Sales by Price

| <u>Price</u> | <u>Bedrooms</u> | | | <u>Condos Sold</u> | <u>Other Statistics</u> | |
|---|-----------------|------------------|------------------|--------------------|---------------------------|----------------------|
| | <u>2-</u> | <u>3</u> | <u>4+</u> | | <u>Residential Active</u> | <u>Condos Active</u> |
| \$0 - \$19,999 | 35 | 29 | 4 | 0 | 116 | 0 |
| \$20,000 - \$29,999 | 43 | 35 | 3 | 1 | 244 | 6 |
| \$30,000 - \$39,999 | 54 | 50 | 9 | 4 | 349 | 10 |
| \$40,000 - \$49,999 | 38 | 48 | 9 | 5 | 380 | 22 |
| \$50,000 - \$59,999 | 38 | 82 | 6 | 9 | 457 | 24 |
| \$60,000 - \$69,999 | 26 | 72 | 7 | 13 | 578 | 49 |
| \$70,000 - \$79,999 | 23 | 68 | 13 | 20 | 622 | 87 |
| \$80,000 - \$89,999 | 18 | 85 | 10 | 20 | 708 | 106 |
| \$90,000 - \$99,999 | 17 | 77 | 9 | 27 | 711 | 107 |
| \$100,000 - \$119,999 | 38 | 232 | 24 | 56 | 1,497 | 241 |
| \$120,000 - \$139,999 | 34 | 240 | 53 | 59 | 1,638 | 290 |
| \$140,000 - \$159,999 | 25 | 226 | 37 | 49 | 1,429 | 217 |
| \$160,000 - \$179,999 | 22 | 180 | 52 | 31 | 1,368 | 178 |
| \$180,000 - \$199,999 | 8 | 144 | 62 | 21 | 1,081 | 154 |
| \$200,000 - \$249,999 | 8 | 236 | 139 | 21 | 1,815 | 199 |
| \$250,000 - \$299,999 | 9 | 135 | 160 | 18 | 1,545 | 112 |
| \$300,000 - \$399,999 | 3 | 99 | 144 | 9 | 1,528 | 120 |
| \$400,000 - \$499,999 | 0 | 27 | 78 | 2 | 738 | 28 |
| \$500,000 or Over | 0 | 13 | 78 | 4 | 1,348 | 35 |
| Totals | 439 | 2,078 | 897 | 369 | 18,152 | 1,985 |
| Average Price (in thousands \$) | 82.7 | 156.9 | 292.9 | 145.2 | 237.9 | 173.4 |
| Median Price (in thousands \$) | 63.6 | 142.5 | 252.0 | 128.0 | 167.9 | 145.0 |
| Sum Price (in thousands \$) | 36,290.5 | 325,999.0 | 262,764.8 | 53,587.3 | 4,318,079.4 | 344,297.3 |

Single-Family Unit Sales By Days On Market

| <u>Time On Market</u> | <u>Units</u> |
|----------------------------|-----------------|
| 1 - 30 Days | 528 |
| 31 - 60 Days | 786 |
| 61 - 90 Days | 703 |
| 91 - 120 Days | 430 |
| 121 - 180 Days | 572 |
| 181+ Days | 752 |
| Units Sold | 3,783 |
| Average Market Time | 122 Days |

Single-Family Unit Sales By Financing

| <u>Type</u> | <u>Units</u> |
|--------------|--------------|
| Cash | 994 |
| Conventional | 1,617 |
| FHA | 525 |
| Other | 403 |
| Owner | 33 |
| VA | 211 |
| Total | 3,783 |

New Listings Report

Listings Taken By List Price

| <u>List Price</u> | <u>Residential</u> | <u>Condo</u> |
|--|--------------------|------------------|
| \$0 - \$19,999 | 57 | 0 |
| \$20,000 - \$29,999 | 105 | 2 |
| \$30,000 - \$39,999 | 152 | 3 |
| \$40,000 - \$49,999 | 164 | 5 |
| \$50,000 - \$59,999 | 186 | 10 |
| \$60,000 - \$69,999 | 217 | 14 |
| \$70,000 - \$79,999 | 252 | 33 |
| \$80,000 - \$89,999 | 288 | 41 |
| \$90,000 - \$99,999 | 314 | 46 |
| \$100,000 - \$119,999 | 620 | 94 |
| \$120,000 - \$139,999 | 703 | 115 |
| \$140,000 - \$159,999 | 595 | 88 |
| \$160,000 - \$179,999 | 612 | 80 |
| \$180,000 - \$199,999 | 482 | 63 |
| \$200,000 - \$249,999 | 824 | 86 |
| \$250,000 - \$299,999 | 675 | 34 |
| \$300,000 - \$399,999 | 662 | 54 |
| \$400,000 - \$499,999 | 310 | 13 |
| \$500,000 or Over | 533 | 14 |
| Totals | 7,751 | 795 |
| Average Price (in thousands \$) | 233.2 | 175.1 |
| Total Price (in thousands \$) | 1,807,889.8 | 139,220.3 |

Price Range Report

For 7/1/2013 To 9/30/2013

Today's date: 11/15/2013

| Price Class | Single Family Unit Sales Number of Bedrooms | | | | Condominium Unit Sales Number of Bedrooms | | | | Active Listings | | Sales Pending | |
|----------------------|--|---------|-----------|---------|--|---------|-----------|---------|-----------------|---------|---------------|---------|
| | 2 or less | 3 | 4 or more | Total | 2 or less | 3 | 4 or more | Total | Single Family | Condos | Single Family | Condos |
| \$29999.99 and under | 81 | 74 | 11 | 166 | 2 | | | 2 | 149 | 3 | 30 | |
| \$30000-\$39999.99 | 40 | 44 | 9 | 93 | 2 | | | 2 | 168 | 9 | 19 | |
| \$40000-\$49999.99 | 26 | 48 | 10 | 84 | 7 | | | 7 | 246 | 8 | 28 | 1 |
| \$50000-\$59999.99 | 37 | 49 | 9 | 95 | 4 | 1 | | 5 | 270 | 18 | 35 | 1 |
| \$60000-\$69999.99 | 38 | 60 | 6 | 104 | 7 | 1 | | 8 | 326 | 35 | 32 | 2 |
| \$70000-\$79999.99 | 23 | 85 | 7 | 115 | 16 | | | 16 | 365 | 46 | 42 | 5 |
| \$80000-\$89999.99 | 32 | 93 | 10 | 135 | 21 | | | 21 | 402 | 60 | 46 | 6 |
| \$90000-\$99999.99 | 21 | 83 | 13 | 117 | 16 | 3 | | 19 | 468 | 51 | 38 | 7 |
| \$100000-\$119999.99 | 40 | 206 | 53 | 299 | 34 | 14 | | 48 | 816 | 137 | 69 | 11 |
| \$120000-\$139999.99 | 45 | 265 | 47 | 357 | 33 | 13 | 1 | 47 | 901 | 145 | 109 | 16 |
| \$140000-\$159999.99 | 19 | 240 | 50 | 309 | 19 | 13 | | 32 | 814 | 112 | 83 | 14 |
| \$160000-\$179999.99 | 25 | 193 | 53 | 271 | 10 | 29 | 2 | 41 | 750 | 91 | 75 | 12 |
| \$180000-\$199999.99 | 15 | 147 | 51 | 213 | 8 | 14 | 1 | 23 | 623 | 79 | 63 | 6 |
| \$200000-\$249999.99 | 15 | 253 | 123 | 391 | 4 | 24 | 3 | 31 | 1016 | 129 | 107 | 10 |
| \$250000-\$299999.99 | 1 | 141 | 132 | 274 | 3 | 8 | 2 | 13 | 890 | 79 | 88 | 2 |
| \$300000-\$399999.99 | 7 | 98 | 172 | 277 | 7 | 13 | 5 | 25 | 964 | 71 | 66 | 4 |
| \$400000-\$499999.99 | 2 | 32 | 76 | 110 | 3 | 3 | 1 | 7 | 478 | 21 | 31 | 1 |
| \$500000 and over | | 22 | 74 | 96 | | 2 | 3 | 5 | 958 | 22 | 25 | |
| ***Totals*** | 467 | 2133 | 906 | 3506 | 196 | 138 | 18 | 352 | 10604 | 1116 | 986 | 98 |
| ***Average*** | 90,077 | 160,586 | 275,731 | 180,840 | 127,675 | 198,535 | 313,810 | 164,868 | 255,930 | 182,257 | 182,680 | 156,006 |
| ***Median*** | 75,500 | 145,000 | 250,000 | 150,000 | 114,500 | 175,000 | 285,000 | 140,000 | 169,900 | 149,900 | 274,900 | 165,000 |

| Property Type | Volume | Median Sold Price | Unit Sales by Financing Type | | | | Unit Sales by Time on Market | | | |
|---------------|-------------|-------------------|------------------------------|-------|-------|--------------------|------------------------------|-------|-------|--|
| Residential | 636,013,906 | 150,000 | | -Res- | -Cnd- | | | -Res- | -Cnd- | |
| Condo | 58,023,573 | 140,000 | Select One | 0 | 0 | 1-30 Days | 200 | 15 | | |
| All | 694,037,479 | 150,000 | Alternative | 2 | 0 | 31-60 Days | 736 | 67 | | |
| | | | Assumable | 1 | 0 | 61-90 Days | 630 | 60 | | |
| | | | Call Listing Agent | 1 | 0 | 91-120 Days | 554 | 51 | | |
| | | | Cash | 856 | 129 | More Than 120 Days | 1397 | 160 | | |
| | | | Cash to Exist Ln 2nd | 0 | 0 | Total Sales | 3517 | 353 | | |
| | | | Cash to Exist Loan | 0 | 0 | | | | | |
| | | | Cash to New Loan | 0 | 0 | | | | | |
| | | | Cash to New Loan 2nd | 0 | 0 | | | | | |
| | | | Conventional | 1515 | 161 | | | | | |
| | | | Exchange | 3 | 0 | | | | | |
| | | | Farmers Home Admin | 0 | 0 | | | | | |
| | | | FHA | 417 | 27 | | | | | |
| | | | Lease Option | 0 | 0 | | | | | |
| | | | Lease Purchase | 1 | 0 | | | | | |
| | | | New Loan | 25 | 1 | | | | | |
| | | | Other | 365 | 24 | | | | | |
| | | | Owner Carry | 25 | 0 | | | | | |
| | | | Owner Will Carry | 0 | 0 | | | | | |
| | | | Second Mortgage | 0 | 0 | | | | | |
| | | | VA | 216 | 6 | | | | | |
| | | | Wrap | 0 | 0 | | | | | |
| | | | Total Sales | 3517 | 353 | | | | | |

Price Range Report

For 10/1/2013 To 12/31/2013

Today's date: 1/14/2014

| Price Class | Single Family Unit Sales Number of Bedrooms | | | Condominium Unit Sales Number of Bedrooms | | | Active Listings | | Sales Pending | | | |
|----------------------|--|---------|-----------|--|-----------|---------|-----------------|---------|---------------|---------|---------------|---------|
| | 2 or less | 3 | 4 or more | Total | 2 or less | 3 | 4 or more | Total | Single Family | Condos | Single Family | Condos |
| \$29999.99 and under | 58 | 62 | 3 | 123 | 2 | | | 2 | 108 | 3 | 27 | |
| \$30000-\$39999.99 | 40 | 39 | 10 | 89 | 5 | | | 5 | 124 | 10 | 24 | |
| \$40000-\$49999.99 | 28 | 60 | 9 | 97 | 2 | 2 | | 4 | 187 | 11 | 21 | |
| \$50000-\$59999.99 | 39 | 65 | 5 | 109 | 2 | | | 2 | 226 | 17 | 27 | |
| \$60000-\$69999.99 | 24 | 50 | 8 | 82 | 10 | 2 | | 12 | 279 | 33 | 43 | 7 |
| \$70000-\$79999.99 | 22 | 61 | 19 | 102 | 9 | 2 | | 11 | 322 | 38 | 36 | 2 |
| \$80000-\$89999.99 | 27 | 64 | 7 | 98 | 15 | | | 15 | 324 | 53 | 46 | 5 |
| \$90000-\$99999.99 | 17 | 76 | 10 | 103 | 14 | 3 | | 17 | 383 | 56 | 50 | 2 |
| \$100000-\$119999.99 | 32 | 172 | 15 | 219 | 30 | 5 | | 35 | 628 | 121 | 70 | 19 |
| \$120000-\$139999.99 | 31 | 204 | 27 | 262 | 27 | 14 | 1 | 42 | 766 | 130 | 82 | 6 |
| \$140000-\$159999.99 | 25 | 181 | 42 | 248 | 19 | 11 | | 30 | 728 | 121 | 66 | 6 |
| \$160000-\$179999.99 | 15 | 165 | 29 | 209 | 8 | 16 | 2 | 26 | 641 | 95 | 80 | 8 |
| \$180000-\$199999.99 | 6 | 133 | 37 | 176 | 3 | 13 | 1 | 17 | 526 | 86 | 45 | 6 |
| \$200000-\$249999.99 | 16 | 154 | 102 | 272 | 2 | 18 | 2 | 22 | 808 | 112 | 80 | 8 |
| \$250000-\$299999.99 | 8 | 94 | 95 | 197 | 9 | 6 | 3 | 18 | 701 | 78 | 60 | 8 |
| \$300000-\$399999.99 | 8 | 74 | 95 | 177 | 4 | 5 | 3 | 12 | 791 | 69 | 44 | 6 |
| \$400000-\$499999.99 | 1 | 18 | 47 | 66 | | | 1 | 1 | 364 | 53 | 22 | |
| \$500000 and over | 2 | 15 | 58 | 75 | | 1 | 2 | 3 | 734 | 20 | 22 | 1 |
| ***Totals*** | 399 | 1687 | 618 | 2704 | 161 | 98 | 15 | 274 | 8640 | 1106 | 845 | 84 |
| ***Average*** | 94,196 | 153,361 | 288,578 | 175,385 | 124,438 | 181,233 | 323,482 | 155,648 | 247,222 | 189,105 | 180,137 | 170,332 |
| ***Median*** | 75,000 | 138,500 | 242,000 | 145,000 | 110,000 | 170,000 | 262,563 | 135,000 | 169,900 | 155,000 | 218,000 | 60,000 |

| Property Type | Volume | Median Sold Price | Unit Sales by Financing Type | | Unit Sales by Time on Market | | | |
|---------------|-------------|-------------------|------------------------------|-------|------------------------------|--------------------|------|-----|
| Residential | 475,293,150 | 145,000 | -Res- | -Cnd- | -Res- | -Cond- | | |
| Condo | 42,647,572 | 135,000 | Select One | 0 | 0 | 1-30 Days | 152 | 22 |
| All | 517,940,722 | 145,000 | Alternative | 3 | 0 | 31-60 Days | 522 | 48 |
| | | | Assumable | 0 | 0 | 61-90 Days | 486 | 46 |
| | | | Call Listing Agent | 2 | 0 | 91-120 Days | 424 | 36 |
| | | | Cash | 672 | 95 | More Than 120 Days | 1126 | 122 |
| | | | Cash to Exist Ln 2nd | 0 | 0 | Total Sales | 2710 | 274 |
| | | | Cash to Exist Loan | 0 | 0 | | | |
| | | | Cash to New Loan | 0 | 0 | | | |
| | | | Cash to New Loan 2nd | 0 | 0 | | | |
| | | | Conventional | 1092 | 112 | | | |
| | | | Exchange | 0 | 0 | | | |
| | | | Farmers Home Admin | 0 | 0 | | | |
| | | | FHA | 314 | 18 | | | |
| | | | Lease Option | 0 | 0 | | | |
| | | | Lease Purchase | 5 | 0 | | | |
| | | | New Loan | 25 | 2 | | | |
| | | | Other | 193 | 14 | | | |
| | | | Owner Carry | 32 | 1 | | | |
| | | | Owner Will Carry | 0 | 0 | | | |
| | | | Second Mortgage | 0 | 0 | | | |
| | | | USDA/Rural | 35 | 0 | | | |
| | | | VA | 188 | 8 | | | |
| | | | Wrap | 0 | 0 | | | |
| | | | Total Sales | 2710 | 274 | | | |

Price Range Report

For 1/1/2013 To 12/31/2013

Today's date: 1/14/2014

| Price Class | Single Family Unit Sales Number of Bedrooms | | | Condominium Unit Sales Number of Bedrooms | | | Active Listings | | Sales Pending | | | |
|----------------------|--|---------|-----------|--|-----------|---------|-----------------|---------|---------------|---------|---------------|---------|
| | 2 or less | 3 | 4 or more | Total | 2 or less | 3 | 4 or more | Total | Single Family | Condos | Single Family | Condos |
| \$29999.99 and under | 277 | 276 | 33 | 586 | 8 | | | 8 | 108 | 3 | 27 | |
| \$30000-\$39999.99 | 179 | 209 | 34 | 422 | 14 | | | 14 | 124 | 10 | 24 | |
| \$40000-\$49999.99 | 115 | 214 | 36 | 365 | 20 | 3 | | 23 | 187 | 11 | 21 | |
| \$50000-\$59999.99 | 143 | 262 | 29 | 434 | 24 | 3 | | 27 | 226 | 17 | 27 | |
| \$60000-\$69999.99 | 114 | 264 | 30 | 408 | 48 | 4 | | 52 | 279 | 33 | 43 | 7 |
| \$70000-\$79999.99 | 81 | 278 | 52 | 411 | 51 | 6 | | 57 | 322 | 38 | 36 | 2 |
| \$80000-\$89999.99 | 109 | 322 | 33 | 464 | 74 | 4 | | 78 | 324 | 53 | 46 | 5 |
| \$90000-\$99999.99 | 75 | 318 | 44 | 437 | 65 | 10 | 1 | 76 | 383 | 56 | 50 | 2 |
| \$100000-\$119999.99 | 138 | 772 | 119 | 1029 | 143 | 31 | | 174 | 628 | 121 | 70 | 19 |
| \$120000-\$139999.99 | 137 | 902 | 157 | 1196 | 117 | 58 | 2 | 177 | 766 | 130 | 82 | 6 |
| \$140000-\$159999.99 | 83 | 834 | 165 | 1082 | 77 | 54 | 2 | 133 | 728 | 121 | 66 | 6 |
| \$160000-\$179999.99 | 70 | 666 | 175 | 911 | 30 | 88 | 6 | 124 | 641 | 95 | 80 | 8 |
| \$180000-\$199999.99 | 36 | 508 | 190 | 734 | 22 | 44 | 3 | 69 | 526 | 86 | 45 | 6 |
| \$200000-\$249999.99 | 47 | 761 | 456 | 1264 | 18 | 62 | 6 | 86 | 808 | 112 | 80 | 8 |
| \$250000-\$299999.99 | 26 | 442 | 475 | 943 | 25 | 32 | 12 | 69 | 701 | 78 | 60 | 8 |
| \$300000-\$399999.99 | 24 | 339 | 485 | 848 | 16 | 29 | 13 | 58 | 791 | 69 | 44 | 6 |
| \$400000-\$499999.99 | 4 | 100 | 237 | 341 | 5 | 3 | 3 | 11 | 364 | 53 | 22 | |
| \$500000 and over | 5 | 58 | 248 | 311 | | 6 | 8 | 14 | 734 | 20 | 22 | 1 |
| ***Totals*** | 1663 | 7525 | 2998 | 12186 | 757 | 437 | 56 | 1250 | 8640 | 1106 | 845 | 84 |
| ***Average*** | 89,208 | 153,581 | 279,482 | 175,635 | 121,455 | 186,961 | 313,345 | 152,833 | 247,222 | 189,105 | 180,137 | 170,332 |
| ***Median*** | 70,000 | 138,000 | 245,000 | 146,000 | 110,000 | 169,900 | 269,900 | 132,900 | 169,900 | 155,000 | 218,000 | 60,000 |

| Property Type | Volume | Median Sold Price | Unit Sales by Financing Type | | Unit Sales by Time on Market | | | |
|---------------|----------------------|-------------------|------------------------------|--------------|------------------------------|--------------------|--------------|-------------|
| Residential | 2,144,151,125 | 146,000 | -Res- | -Cnd- | | | | |
| Condo | 191,172,148 | 132,900 | Select One | 0 | 0 | 1-30 Days | 680 | 68 |
| All | 2,335,323,273 | 145,000 | Alternative | 5 | 0 | 31-60 Days | 2482 | 217 |
| | | | Assumable | 1 | 0 | 61-90 Days | 2260 | 208 |
| | | | Call Listing Agent | 3 | 0 | 91-120 Days | 1771 | 179 |
| | | | Cash | 3174 | 446 | More Than 120 Days | 5015 | 580 |
| | | | Cash to Exist Ln 2nd | 0 | 0 | Total Sales | 12208 | 1252 |
| | | | Cash to Exist Loan | 0 | 0 | | | |
| | | | Cash to New Loan | 0 | 0 | | | |
| | | | Cash to New Loan 2nd | 0 | 0 | | | |
| | | | Conventional | 5057 | 552 | | | |
| | | | Exchange | 3 | 0 | | | |
| | | | Farmers Home Admin | 0 | 0 | | | |
| | | | FHA | 1588 | 107 | | | |
| | | | Lease Option | 0 | 0 | | | |
| | | | Lease Purchase | 6 | 0 | | | |
| | | | New Loan | 51 | 4 | | | |
| | | | Other | 1188 | 86 | | | |
| | | | Owner Carry | 109 | 3 | | | |
| | | | Owner Will Carry | 0 | 0 | | | |
| | | | Second Mortgage | 0 | 0 | | | |
| | | | USDA/Rural | 35 | 0 | | | |
| | | | VA | 747 | 24 | | | |
| | | | Wrap | 0 | 0 | | | |
| | | | Total Sales | 12208 | 1252 | | | |