

Home Sales Report

Beginning 01/01/2012, Ending 03/31/2012

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	33	24	3	1	116	1
\$20,000 - \$29,999	35	39	6	2	192	4
\$30,000 - \$39,999	40	63	9	2	382	7
\$40,000 - \$49,999	25	56	7	5	379	28
\$50,000 - \$59,999	24	46	11	4	475	25
\$60,000 - \$69,999	19	46	3	11	502	52
\$70,000 - \$79,999	31	51	12	12	628	102
\$80,000 - \$89,999	12	53	10	10	650	120
\$90,000 - \$99,999	14	76	12	13	667	137
\$100,000 - \$119,999	24	133	23	33	1,198	239
\$120,000 - \$139,999	21	144	24	37	1,493	277
\$140,000 - \$159,999	14	130	36	16	1,250	199
\$160,000 - \$179,999	12	97	36	19	1,133	180
\$180,000 - \$199,999	8	88	25	12	969	147
\$200,000 - \$249,999	11	117	71	16	1,576	186
\$250,000 - \$299,999	4	56	75	10	1,311	129
\$300,000 - \$399,999	3	56	66	4	1,308	100
\$400,000 - \$499,999	1	12	36	3	539	31
\$500,000 or Over	1	8	42	2	1,079	32
Totals	332	1,295	507	212	15,847	1,996
Average Price (in thousands \$)	82.4	141.4	258.4	145.0	228.4	170.4
Median Price (in thousands \$)	65.9	126.0	223.8	125.0	159.9	142.3
Sum Price (in thousands \$)	27,351.7	183,100.3	131,026.8	30,747.4	3,619,169.0	340,047.2

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	306
31 - 60 Days	418
61 - 90 Days	388
91 - 120 Days	247
121 - 180 Days	453
181+ Days	512
Units Sold	2,346
Average Market Time	127 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Cash	680
Conventional	865
FHA	375
Other	265
Owner	35
VA	126
Total	2,346

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	63	1
\$20,000 - \$29,999	91	2
\$30,000 - \$39,999	187	1
\$40,000 - \$49,999	169	9
\$50,000 - \$59,999	219	10
\$60,000 - \$69,999	207	24
\$70,000 - \$79,999	251	43
\$80,000 - \$89,999	287	46
\$90,000 - \$99,999	269	51
\$100,000 - \$119,999	496	98
\$120,000 - \$139,999	603	99
\$140,000 - \$159,999	521	75
\$160,000 - \$179,999	476	78
\$180,000 - \$199,999	382	61
\$200,000 - \$249,999	650	55
\$250,000 - \$299,999	492	55
\$300,000 - \$399,999	507	34
\$400,000 - \$499,999	211	8
\$500,000 or Over	373	7
Totals	6,454	757
Average Price (in thousands \$)	217.4	163.0
Total Price (in thousands \$)	1,402,897.9	123,407.4

Home Sales Report

Beginning 04/01/2012, Ending 06/30/2012

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	34	12	3	0	103	1
\$20,000 - \$29,999	46	45	1	1	197	5
\$30,000 - \$39,999	29	58	7	4	334	10
\$40,000 - \$49,999	31	60	11	10	388	20
\$50,000 - \$59,999	39	58	9	10	510	19
\$60,000 - \$69,999	32	72	7	17	525	49
\$70,000 - \$79,999	28	74	10	19	629	96
\$80,000 - \$89,999	18	62	5	21	703	125
\$90,000 - \$99,999	26	84	12	27	684	137
\$100,000 - \$119,999	25	192	15	36	1,301	245
\$120,000 - \$139,999	17	213	33	70	1,581	322
\$140,000 - \$159,999	11	202	29	39	1,343	198
\$160,000 - \$179,999	6	150	40	28	1,259	172
\$180,000 - \$199,999	7	103	39	20	1,085	157
\$200,000 - \$249,999	9	167	134	20	1,788	196
\$250,000 - \$299,999	4	92	103	12	1,383	146
\$300,000 - \$399,999	3	68	117	5	1,472	97
\$400,000 - \$499,999	0	17	46	3	629	32
\$500,000 or Over	1	15	86	5	1,223	38
Totals	366	1,744	707	347	17,137	2,065
Average Price (in thousands \$)	76.3	148.5	293.3	143.1	231.7	172.8
Median Price (in thousands \$)	60.0	134.0	249.9	128.0	167.0	140.0
Sum Price (in thousands \$)	27,935.8	259,036.3	207,382.3	49,643.1	3,970,714.5	356,763.3

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	400
31 - 60 Days	624
61 - 90 Days	586
91 - 120 Days	392
121 - 180 Days	456
181+ Days	683
Units Sold	3,164
Average Market Time	113 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Cash	805
Conventional	1,372
FHA	476
Other	329
Owner	21
VA	161
Total	3,164

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	52	0
\$20,000 - \$29,999	97	2
\$30,000 - \$39,999	134	5
\$40,000 - \$49,999	158	8
\$50,000 - \$59,999	214	4
\$60,000 - \$69,999	214	11
\$70,000 - \$79,999	247	35
\$80,000 - \$89,999	291	34
\$90,000 - \$99,999	268	47
\$100,000 - \$119,999	530	78
\$120,000 - \$139,999	627	135
\$140,000 - \$159,999	534	61
\$160,000 - \$179,999	532	48
\$180,000 - \$199,999	433	62
\$200,000 - \$249,999	718	64
\$250,000 - \$299,999	536	50
\$300,000 - \$399,999	592	29
\$400,000 - \$499,999	249	11
\$500,000 or Over	425	13
Totals	6,851	697
Average Price (in thousands \$)	221.3	171.7
Total Price (in thousands \$)	1,516,371.4	119,661.7

Home Sales Report

Beginning 07/01/2012, Ending 09/30/2012

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	33	19	2	0	112	0
\$20,000 - \$29,999	55	37	6	1	225	6
\$30,000 - \$39,999	33	51	7	4	364	15
\$40,000 - \$49,999	23	62	8	4	418	19
\$50,000 - \$59,999	31	56	12	12	453	31
\$60,000 - \$69,999	21	76	5	10	572	54
\$70,000 - \$79,999	27	73	10	13	583	110
\$80,000 - \$89,999	33	74	11	15	705	106
\$90,000 - \$99,999	16	87	10	23	667	124
\$100,000 - \$119,999	35	180	29	34	1,465	259
\$120,000 - \$139,999	25	189	42	52	1,670	275
\$140,000 - \$159,999	21	184	42	38	1,364	209
\$160,000 - \$179,999	12	154	36	28	1,254	157
\$180,000 - \$199,999	7	134	43	14	1,075	159
\$200,000 - \$249,999	12	160	113	22	1,763	185
\$250,000 - \$299,999	4	94	96	21	1,427	140
\$300,000 - \$399,999	3	60	130	11	1,467	114
\$400,000 - \$499,999	1	23	44	4	677	27
\$500,000 or Over	3	20	64	5	1,184	30
Totals	395	1,733	710	311	17,445	2,020
Average Price (in thousands \$)	87.0	151.5	274.5	157.7	231.0	171.3
Median Price (in thousands \$)	70.0	135.0	240.1	133.0	164.9	142.5
Sum Price (in thousands \$)	34,345.3	262,517.1	194,883.7	49,056.6	4,029,260.8	345,953.8

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	459
31 - 60 Days	532
61 - 90 Days	595
91 - 120 Days	410
121 - 180 Days	603
181+ Days	549
Units Sold	3,149
Average Market Time	120 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Cash	812
Conventional	1,386
FHA	442
Other	308
Owner	35
VA	166
Total	3,149

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	59	0
\$20,000 - \$29,999	113	4
\$30,000 - \$39,999	133	8
\$40,000 - \$49,999	169	6
\$50,000 - \$59,999	157	17
\$60,000 - \$69,999	227	25
\$70,000 - \$79,999	196	36
\$80,000 - \$89,999	239	37
\$90,000 - \$99,999	244	38
\$100,000 - \$119,999	619	115
\$120,000 - \$139,999	607	89
\$140,000 - \$159,999	513	80
\$160,000 - \$179,999	487	52
\$180,000 - \$199,999	354	49
\$200,000 - \$249,999	640	56
\$250,000 - \$299,999	505	40
\$300,000 - \$399,999	494	39
\$400,000 - \$499,999	221	7
\$500,000 or Over	329	8
Totals	6,306	706
Average Price (in thousands \$)	214.3	162.9
Total Price (in thousands \$)	1,351,111.8	114,994.0

Home Sales Report

Beginning 10/01/2012, Ending 12/31/2012

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	40	19	2	1	104	0
\$20,000 - \$29,999	32	45	5	1	228	8
\$30,000 - \$39,999	37	61	5	4	364	13
\$40,000 - \$49,999	26	55	7	2	375	19
\$50,000 - \$59,999	32	49	4	8	461	26
\$60,000 - \$69,999	27	55	8	11	561	54
\$70,000 - \$79,999	26	70	12	14	559	88
\$80,000 - \$89,999	16	78	12	16	644	99
\$90,000 - \$99,999	20	64	12	17	591	113
\$100,000 - \$119,999	37	146	16	42	1,323	283
\$120,000 - \$139,999	37	205	27	46	1,525	257
\$140,000 - \$159,999	14	166	31	19	1,243	212
\$160,000 - \$179,999	15	147	37	17	1,151	147
\$180,000 - \$199,999	4	87	32	14	953	143
\$200,000 - \$249,999	14	160	99	23	1,532	166
\$250,000 - \$299,999	4	77	101	16	1,226	113
\$300,000 - \$399,999	4	76	108	15	1,271	101
\$400,000 - \$499,999	2	15	39	3	604	25
\$500,000 or Over	1	19	62	2	1,039	29
Totals	388	1,594	619	271	15,754	1,896
Average Price (in thousands \$)	86.2	152.4	289.0	152.2	225.4	168.8
Median Price (in thousands \$)	70.0	135.0	250.0	125.0	159.9	139.9
Sum Price (in thousands \$)	33,438.8	242,974.9	178,893.3	41,237.9	3,550,702.2	320,097.4

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	363
31 - 60 Days	468
61 - 90 Days	540
91 - 120 Days	365
121 - 180 Days	565
181+ Days	571
Units Sold	2,872
Average Market Time	125 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Cash	773
Conventional	1,217
FHA	403
Other	293
Owner	20
VA	166
Total	2,872

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	63	0
\$20,000 - \$29,999	108	2
\$30,000 - \$39,999	138	5
\$40,000 - \$49,999	142	7
\$50,000 - \$59,999	181	8
\$60,000 - \$69,999	225	13
\$70,000 - \$79,999	212	29
\$80,000 - \$89,999	226	49
\$90,000 - \$99,999	187	36
\$100,000 - \$119,999	417	109
\$120,000 - \$139,999	522	81
\$140,000 - \$159,999	398	84
\$160,000 - \$179,999	364	48
\$180,000 - \$199,999	290	38
\$200,000 - \$249,999	438	40
\$250,000 - \$299,999	313	28
\$300,000 - \$399,999	319	24
\$400,000 - \$499,999	138	3
\$500,000 or Over	239	8
Totals	4,920	612
Average Price (in thousands \$)	197.2	155.0
Total Price (in thousands \$)	970,379.7	94,843.5

Home Sales Report

Beginning 01/01/2012, Ending 12/31/2012

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	143	74	10	2	306	1
\$20,000 - \$29,999	169	171	18	5	550	13
\$30,000 - \$39,999	140	234	28	13	819	24
\$40,000 - \$49,999	106	237	34	21	896	51
\$50,000 - \$59,999	127	209	36	33	1,020	57
\$60,000 - \$69,999	102	252	23	51	1,201	106
\$70,000 - \$79,999	113	270	46	59	1,293	212
\$80,000 - \$89,999	81	267	38	63	1,409	239
\$90,000 - \$99,999	75	317	46	81	1,390	256
\$100,000 - \$119,999	122	656	84	147	2,767	551
\$120,000 - \$139,999	104	758	125	205	3,267	575
\$140,000 - \$159,999	60	682	142	113	2,670	424
\$160,000 - \$179,999	47	550	151	92	2,473	322
\$180,000 - \$199,999	26	416	141	60	2,037	292
\$200,000 - \$249,999	48	608	421	83	3,345	338
\$250,000 - \$299,999	17	321	378	61	2,655	241
\$300,000 - \$399,999	13	263	421	36	2,665	193
\$400,000 - \$499,999	4	67	165	13	1,128	46
\$500,000 or Over	6	62	254	14	2,023	60
Totals	1,503	6,414	2,561	1,152	33,914	4,001
Average Price (in thousands \$)	83.4	148.7	279.3	149.9	216.1	165.5
Median Price (in thousands \$)	66.4	133.1	241.0	129.0	159.0	139.9
Sum Price (in thousands \$)	125,290.5	953,901.2	715,394.7	172,729.6	7,329,352.0	662,288.1

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	1,580
31 - 60 Days	2,066
61 - 90 Days	2,125
91 - 120 Days	1,422
121 - 180 Days	2,098
181+ Days	2,339
Units Sold	11,630
Average Market Time	125 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Cash	3,095
Conventional	4,882
FHA	1,707
Other	1,210
Owner	113
VA	623
Total	11,630

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	253	1
\$20,000 - \$29,999	443	10
\$30,000 - \$39,999	622	19
\$40,000 - \$49,999	671	32
\$50,000 - \$59,999	765	42
\$60,000 - \$69,999	904	78
\$70,000 - \$79,999	918	151
\$80,000 - \$89,999	1,043	162
\$90,000 - \$99,999	988	173
\$100,000 - \$119,999	2,063	408
\$120,000 - \$139,999	2,372	401
\$140,000 - \$159,999	1,951	296
\$160,000 - \$179,999	1,813	222
\$180,000 - \$199,999	1,445	205
\$200,000 - \$249,999	2,405	208
\$250,000 - \$299,999	1,857	169
\$300,000 - \$399,999	1,855	126
\$400,000 - \$499,999	814	26
\$500,000 or Over	1,322	35
Totals	24,504	2,764
Average Price (in thousands \$)	209.1	161.8
Total Price (in thousands \$)	5,124,869.1	447,200.9