

Home Sales Report

Beginning 01/01/2011, Ending 03/31/2011

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	28	15	2	0	80	0
\$20,000 - \$29,999	28	28	4	1	179	0
\$30,000 - \$39,999	23	30	5	1	247	10
\$40,000 - \$49,999	23	27	4	1	339	16
\$50,000 - \$59,999	23	38	5	4	378	22
\$60,000 - \$69,999	15	36	5	6	489	49
\$70,000 - \$79,999	13	43	7	9	529	82
\$80,000 - \$89,999	12	43	5	7	588	97
\$90,000 - \$99,999	10	54	8	11	626	122
\$100,000 - \$119,999	21	100	13	19	1,187	191
\$120,000 - \$139,999	19	133	28	29	1,614	253
\$140,000 - \$159,999	8	110	33	25	1,421	232
\$160,000 - \$179,999	4	85	42	21	1,239	221
\$180,000 - \$199,999	4	68	27	12	1,051	170
\$200,000 - \$249,999	7	94	58	12	1,772	248
\$250,000 - \$299,999	1	52	50	8	1,365	202
\$300,000 - \$399,999	4	46	55	7	1,543	165
\$400,000 - \$499,999	1	9	35	1	682	48
\$500,000 or Over	0	10	39	2	1,256	43
Totals	244	1,021	425	176	16,585	2,171
Average Price (in thousands \$)	77.8	150.2	287.2	155.0	242.5	193.1
Median Price (in thousands \$)	58.3	134.0	219.0	140.0	170.0	162.0
Sum Price (in thousands \$)	18,977.5	153,366.5	122,057.0	27,283.9	4,021,638.3	419,130.4

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	261
31 - 60 Days	287
61 - 90 Days	261
91 - 120 Days	214
121 - 180 Days	385
181+ Days	441
Units Sold	1,866
Average Market Time	134 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Assumable	2
Cash	465
Conventional	744
FHA	349
Other	193
Owner	19
VA	94
Total	1,866

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	32	0
\$20,000 - \$29,999	76	0
\$30,000 - \$39,999	94	6
\$40,000 - \$49,999	145	4
\$50,000 - \$59,999	134	5
\$60,000 - \$69,999	180	20
\$70,000 - \$79,999	230	27
\$80,000 - \$89,999	232	34
\$90,000 - \$99,999	240	54
\$100,000 - \$119,999	465	65
\$120,000 - \$139,999	645	93
\$140,000 - \$159,999	556	77
\$160,000 - \$179,999	469	85
\$180,000 - \$199,999	371	61
\$200,000 - \$249,999	675	84
\$250,000 - \$299,999	519	54
\$300,000 - \$399,999	563	44
\$400,000 - \$499,999	241	16
\$500,000 or Over	449	9
Totals	6,316	738
Average Price (in thousands \$)	232.6	179.5
Total Price (in thousands \$)	1,469,149.8	132,441.1

Home Sales Report

Beginning 04/01/2011, Ending 06/30/2011

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	28	27	2	0	123	0
\$20,000 - \$29,999	28	27	4	1	219	1
\$30,000 - \$39,999	21	31	2	1	268	16
\$40,000 - \$49,999	30	49	8	3	377	23
\$50,000 - \$59,999	20	40	5	4	410	25
\$60,000 - \$69,999	30	51	4	22	573	56
\$70,000 - \$79,999	31	47	9	11	599	84
\$80,000 - \$89,999	25	77	2	8	663	128
\$90,000 - \$99,999	17	67	10	18	689	154
\$100,000 - \$119,999	28	144	26	40	1,326	198
\$120,000 - \$139,999	20	186	34	24	1,749	282
\$140,000 - \$159,999	13	165	33	31	1,481	236
\$160,000 - \$179,999	7	141	36	25	1,362	203
\$180,000 - \$199,999	5	79	26	18	1,134	169
\$200,000 - \$249,999	17	129	99	20	1,923	245
\$250,000 - \$299,999	6	76	74	19	1,549	197
\$300,000 - \$399,999	3	55	90	15	1,651	150
\$400,000 - \$499,999	3	15	43	3	728	46
\$500,000 or Over	0	15	55	1	1,272	45
Totals	332	1,421	562	264	18,096	2,258
Average Price (in thousands \$)	89.2	151.2	297.6	156.9	236.4	186.0
Median Price (in thousands \$)	73.2	135.0	241.8	140.0	169.9	154.9
Sum Price (in thousands \$)	29,610.8	214,833.9	167,227.8	41,426.3	4,277,410.4	419,970.8

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	376
31 - 60 Days	458
61 - 90 Days	431
91 - 120 Days	310
121 - 180 Days	413
181+ Days	568
Units Sold	2,579
Average Market Time	125 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Cash	593
Conventional	1,129
FHA	475
Other	227
Owner	36
VA	119
Total	2,579

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	74	0
\$20,000 - \$29,999	100	1
\$30,000 - \$39,999	134	5
\$40,000 - \$49,999	168	10
\$50,000 - \$59,999	175	13
\$60,000 - \$69,999	222	20
\$70,000 - \$79,999	249	27
\$80,000 - \$89,999	272	54
\$90,000 - \$99,999	278	67
\$100,000 - \$119,999	489	65
\$120,000 - \$139,999	674	104
\$140,000 - \$159,999	559	76
\$160,000 - \$179,999	510	57
\$180,000 - \$199,999	455	53
\$200,000 - \$249,999	721	71
\$250,000 - \$299,999	588	45
\$300,000 - \$399,999	601	48
\$400,000 - \$499,999	276	15
\$500,000 or Over	390	9
Totals	6,935	740
Average Price (in thousands \$)	222.5	172.5
Total Price (in thousands \$)	1,543,099.0	127,638.0

Home Sales Report

Beginning 07/01/2011, Ending 09/30/2011

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	37	28	2	0	109	1
\$20,000 - \$29,999	50	26	4	0	212	2
\$30,000 - \$39,999	36	37	6	2	291	17
\$40,000 - \$49,999	26	47	7	6	365	25
\$50,000 - \$59,999	25	47	12	7	420	25
\$60,000 - \$69,999	23	59	8	10	554	40
\$70,000 - \$79,999	28	51	5	10	608	91
\$80,000 - \$89,999	21	59	9	18	642	132
\$90,000 - \$99,999	18	69	11	19	688	137
\$100,000 - \$119,999	25	140	25	33	1,312	202
\$120,000 - \$139,999	29	195	36	34	1,649	292
\$140,000 - \$159,999	21	177	29	22	1,455	253
\$160,000 - \$179,999	7	123	38	32	1,352	198
\$180,000 - \$199,999	5	101	40	13	1,107	158
\$200,000 - \$249,999	8	156	113	12	1,868	236
\$250,000 - \$299,999	4	77	82	11	1,517	175
\$300,000 - \$399,999	2	56	115	11	1,596	128
\$400,000 - \$499,999	2	17	47	3	694	46
\$500,000 or Over	0	18	53	2	1,262	44
Totals	367	1,483	642	245	17,701	2,202
Average Price (in thousands \$)	78.0	152.8	270.7	149.2	236.0	181.8
Median Price (in thousands \$)	65.0	138.0	237.8	130.0	169.9	149.9
Sum Price (in thousands \$)	28,609.3	226,571.8	173,804.1	36,563.6	4,178,091.8	400,272.9

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	340
31 - 60 Days	492
61 - 90 Days	445
91 - 120 Days	404
121 - 180 Days	492
181+ Days	549
Units Sold	2,737
Average Market Time	116 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Cash	661
Conventional	1,196
FHA	439
Other	275
Owner	35
VA	131
Total	2,737

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	55	1
\$20,000 - \$29,999	95	1
\$30,000 - \$39,999	120	4
\$40,000 - \$49,999	142	15
\$50,000 - \$59,999	164	7
\$60,000 - \$69,999	187	7
\$70,000 - \$79,999	228	32
\$80,000 - \$89,999	233	36
\$90,000 - \$99,999	253	38
\$100,000 - \$119,999	450	67
\$120,000 - \$139,999	569	93
\$140,000 - \$159,999	476	93
\$160,000 - \$179,999	443	59
\$180,000 - \$199,999	340	43
\$200,000 - \$249,999	598	69
\$250,000 - \$299,999	455	32
\$300,000 - \$399,999	443	30
\$400,000 - \$499,999	203	15
\$500,000 or Over	321	9
Totals	5,775	651
Average Price (in thousands \$)	217.1	170.0
Total Price (in thousands \$)	1,253,734.9	110,684.5

Home Sales Report

Beginning 10/01/2011, Ending 12/31/2011

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	27	35	4	0	102	0
\$20,000 - \$29,999	33	38	6	3	201	1
\$30,000 - \$39,999	41	32	10	2	308	14
\$40,000 - \$49,999	18	41	6	2	365	26
\$50,000 - \$59,999	20	40	2	6	417	22
\$60,000 - \$69,999	21	52	7	4	485	33
\$70,000 - \$79,999	22	50	7	6	609	93
\$80,000 - \$89,999	17	65	10	15	617	119
\$90,000 - \$99,999	16	51	8	11	685	120
\$100,000 - \$119,999	23	121	21	23	1,127	193
\$120,000 - \$139,999	17	146	29	32	1,485	275
\$140,000 - \$159,999	13	144	20	20	1,236	205
\$160,000 - \$179,999	15	95	28	20	1,140	165
\$180,000 - \$199,999	6	70	34	9	895	142
\$200,000 - \$249,999	8	116	64	29	1,584	202
\$250,000 - \$299,999	5	51	64	3	1,328	122
\$300,000 - \$399,999	3	38	70	9	1,318	97
\$400,000 - \$499,999	1	7	29	3	589	32
\$500,000 or Over	2	9	52	2	1,121	33
Totals	308	1,201	471	199	15,612	1,894
Average Price (in thousands \$)	87.2	140.1	273.8	159.1	232.4	174.9
Median Price (in thousands \$)	67.0	129.9	226.8	135.0	164.9	148.2
Sum Price (in thousands \$)	26,848.9	168,280.8	128,958.6	31,663.6	3,628,542.5	331,211.0

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	276
31 - 60 Days	360
61 - 90 Days	385
91 - 120 Days	310
121 - 180 Days	412
181+ Days	424
Units Sold	2,179
Average Market Time	127 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Cash	570
Conventional	907
FHA	347
Other	217
Owner	23
VA	115
Total	2,179

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	45	0
\$20,000 - \$29,999	82	0
\$30,000 - \$39,999	143	3
\$40,000 - \$49,999	154	6
\$50,000 - \$59,999	156	9
\$60,000 - \$69,999	166	14
\$70,000 - \$79,999	229	19
\$80,000 - \$89,999	191	25
\$90,000 - \$99,999	210	37
\$100,000 - \$119,999	337	59
\$120,000 - \$139,999	498	73
\$140,000 - \$159,999	359	46
\$160,000 - \$179,999	333	42
\$180,000 - \$199,999	221	35
\$200,000 - \$249,999	403	41
\$250,000 - \$299,999	365	21
\$300,000 - \$399,999	296	12
\$400,000 - \$499,999	110	6
\$500,000 or Over	235	3
Totals	4,533	451
Average Price (in thousands \$)	202.6	156.2
Total Price (in thousands \$)	918,371.4	70,445.9

Home Sales Report

Beginning 01/01/2011, Ending 12/31/2011

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	120	105	11	0	287	1
\$20,000 - \$29,999	142	123	18	5	491	2
\$30,000 - \$39,999	122	133	23	6	653	25
\$40,000 - \$49,999	99	167	24	12	830	50
\$50,000 - \$59,999	88	166	23	21	877	50
\$60,000 - \$69,999	89	204	24	42	1,125	95
\$70,000 - \$79,999	94	191	28	35	1,249	181
\$80,000 - \$89,999	74	246	26	48	1,304	225
\$90,000 - \$99,999	60	241	38	57	1,404	263
\$100,000 - \$119,999	99	509	85	111	2,508	403
\$120,000 - \$139,999	85	658	128	120	3,360	529
\$140,000 - \$159,999	55	598	116	98	2,815	443
\$160,000 - \$179,999	33	444	145	98	2,512	380
\$180,000 - \$199,999	20	317	126	53	2,053	297
\$200,000 - \$249,999	40	485	332	74	3,473	407
\$250,000 - \$299,999	16	259	272	45	2,733	307
\$300,000 - \$399,999	11	202	333	43	2,832	253
\$400,000 - \$499,999	6	48	151	10	1,246	76
\$500,000 or Over	2	50	197	7	2,137	67
Totals	1,255	5,146	2,100	885	33,889	4,054
Average Price (in thousands \$)	82.5	148.4	280.8	156.2	225.4	179.7
Median Price (in thousands \$)	66.0	134.6	234.2	137.0	160.0	149.9
Sum Price (in thousands \$)	103,551.8	763,798.3	589,578.9	138,201.3	7,638,165.9	728,479.7

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	1,265
31 - 60 Days	1,597
61 - 90 Days	1,524
91 - 120 Days	1,236
121 - 180 Days	1,704
181+ Days	1,992
Units Sold	9,386
Average Market Time	124 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Assumable	2
Cash	2,304
Conventional	3,991
FHA	1,610
Other	910
Owner	112
VA	457
Total	9,386

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	230	1
\$20,000 - \$29,999	383	2
\$30,000 - \$39,999	501	19
\$40,000 - \$49,999	629	36
\$50,000 - \$59,999	635	33
\$60,000 - \$69,999	809	65
\$70,000 - \$79,999	948	119
\$80,000 - \$89,999	934	162
\$90,000 - \$99,999	1,018	193
\$100,000 - \$119,999	1,758	277
\$120,000 - \$139,999	2,382	368
\$140,000 - \$159,999	1,947	279
\$160,000 - \$179,999	1,748	247
\$180,000 - \$199,999	1,355	186
\$200,000 - \$249,999	2,379	249
\$250,000 - \$299,999	1,877	154
\$300,000 - \$399,999	1,872	133
\$400,000 - \$499,999	803	46
\$500,000 or Over	1,336	30
Totals	23,544	2,599
Average Price (in thousands \$)	216.3	168.8
Total Price (in thousands \$)	5,093,024.7	438,645.9