

Home Sales Report

Beginning 01/01/2010, Ending 03/31/2010

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	29	20	2	0	123	0
\$20,000 - \$29,999	40	29	3	0	205	0
\$30,000 - \$39,999	23	37	7	0	284	2
\$40,000 - \$49,999	21	34	2	4	342	13
\$50,000 - \$59,999	19	41	5	1	409	15
\$60,000 - \$69,999	27	59	7	2	530	50
\$70,000 - \$79,999	23	48	10	6	582	47
\$80,000 - \$89,999	14	64	8	9	631	109
\$90,000 - \$99,999	11	48	6	14	652	132
\$100,000 - \$119,999	33	138	15	35	1,292	250
\$120,000 - \$139,999	21	155	27	37	1,720	321
\$140,000 - \$159,999	13	136	29	22	1,562	274
\$160,000 - \$179,999	9	102	37	18	1,347	232
\$180,000 - \$199,999	3	70	31	11	1,187	255
\$200,000 - \$249,999	10	95	67	16	1,910	274
\$250,000 - \$299,999	4	58	53	7	1,570	296
\$300,000 - \$399,999	3	44	65	11	1,677	185
\$400,000 - \$499,999	0	13	42	1	750	43
\$500,000 or Over	1	7	38	0	1,395	42
Totals	304	1,198	454	194	18,168	2,540
Average Price (in thousands \$)	83.7	143.2	273.0	152.7	245.9	194.6
Median Price (in thousands \$)	68.0	130.0	225.0	134.5	173.0	167.9
Sum Price (in thousands \$)	25,435.6	171,550.7	123,937.4	29,618.7	4,467,775.5	494,270.2

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	344
31 - 60 Days	368
61 - 90 Days	318
91 - 120 Days	285
121 - 180 Days	391
181+ Days	433
Units Sold	2,150
Average Market Time	121 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Cash	473
Conventional	879
FHA	497
Other	185
Owner	24
VA	92
Total	2,150

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	63	0
\$20,000 - \$29,999	89	0
\$30,000 - \$39,999	136	1
\$40,000 - \$49,999	140	6
\$50,000 - \$59,999	156	8
\$60,000 - \$69,999	225	26
\$70,000 - \$79,999	252	21
\$80,000 - \$89,999	271	44
\$90,000 - \$99,999	259	56
\$100,000 - \$119,999	581	107
\$120,000 - \$139,999	754	134
\$140,000 - \$159,999	694	117
\$160,000 - \$179,999	615	93
\$180,000 - \$199,999	488	79
\$200,000 - \$249,999	779	115
\$250,000 - \$299,999	595	81
\$300,000 - \$399,999	660	49
\$400,000 - \$499,999	290	12
\$500,000 or Over	501	11
Totals	7,548	960
Average Price (in thousands \$)	234.1	179.8
Total Price (in thousands \$)	1,767,130.6	172,645.3

Home Sales Report

Beginning 04/01/2010, Ending 06/30/2010

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	34	25	2	0	120	0
\$20,000 - \$29,999	37	31	9	0	206	0
\$30,000 - \$39,999	31	35	4	1	320	3
\$40,000 - \$49,999	28	44	3	2	349	19
\$50,000 - \$59,999	26	47	8	4	445	26
\$60,000 - \$69,999	26	63	7	8	571	39
\$70,000 - \$79,999	43	68	12	12	654	78
\$80,000 - \$89,999	29	93	9	14	712	115
\$90,000 - \$99,999	28	83	10	25	713	141
\$100,000 - \$119,999	47	210	21	37	1,439	287
\$120,000 - \$139,999	29	254	48	59	1,842	349
\$140,000 - \$159,999	19	253	26	46	1,736	288
\$160,000 - \$179,999	11	181	40	32	1,547	251
\$180,000 - \$199,999	8	100	53	33	1,337	256
\$200,000 - \$249,999	7	168	120	26	2,038	314
\$250,000 - \$299,999	10	93	101	24	1,742	334
\$300,000 - \$399,999	5	61	102	11	1,879	224
\$400,000 - \$499,999	0	18	65	3	843	56
\$500,000 or Over	2	17	73	2	1,549	44
Totals	420	1,844	713	339	20,042	2,824
Average Price (in thousands \$)	89.5	150.9	292.2	159.6	245.2	194.2
Median Price (in thousands \$)	76.0	137.7	244.9	140.0	174.9	168.9
Sum Price (in thousands \$)	37,609.7	278,313.3	208,315.8	54,102.4	4,914,916.1	548,353.2

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	557
31 - 60 Days	651
61 - 90 Days	589
91 - 120 Days	408
121 - 180 Days	479
181+ Days	622
Units Sold	3,316
Average Market Time	116 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Assumable	1
Cash	585
Conventional	1,419
FHA	892
Other	256
Owner	24
VA	139
Total	3,316

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	60	0
\$20,000 - \$29,999	97	0
\$30,000 - \$39,999	152	2
\$40,000 - \$49,999	148	8
\$50,000 - \$59,999	208	12
\$60,000 - \$69,999	213	12
\$70,000 - \$79,999	279	37
\$80,000 - \$89,999	303	36
\$90,000 - \$99,999	289	71
\$100,000 - \$119,999	610	123
\$120,000 - \$139,999	734	122
\$140,000 - \$159,999	717	106
\$160,000 - \$179,999	652	102
\$180,000 - \$199,999	539	66
\$200,000 - \$249,999	794	104
\$250,000 - \$299,999	678	98
\$300,000 - \$399,999	717	80
\$400,000 - \$499,999	342	21
\$500,000 or Over	566	9
Totals	8,098	1,009
Average Price (in thousands \$)	235.4	183.3
Total Price (in thousands \$)	1,905,950.2	184,962.5

Home Sales Report

Beginning 07/01/2010, Ending 09/30/2010

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	34	15	1	0	113	0
\$20,000 - \$29,999	33	34	4	1	229	0
\$30,000 - \$39,999	30	54	5	7	321	4
\$40,000 - \$49,999	31	42	8	5	391	24
\$50,000 - \$59,999	30	42	4	6	442	26
\$60,000 - \$69,999	17	50	10	7	571	46
\$70,000 - \$79,999	17	50	9	15	637	83
\$80,000 - \$89,999	17	52	15	9	679	108
\$90,000 - \$99,999	19	46	1	17	716	151
\$100,000 - \$119,999	29	129	11	32	1,379	244
\$120,000 - \$139,999	18	155	26	40	1,795	308
\$140,000 - \$159,999	20	131	28	22	1,694	279
\$160,000 - \$179,999	4	122	32	28	1,487	220
\$180,000 - \$199,999	8	77	31	11	1,340	220
\$200,000 - \$249,999	7	123	83	25	1,974	281
\$250,000 - \$299,999	6	85	65	13	1,672	244
\$300,000 - \$399,999	6	62	79	3	1,894	211
\$400,000 - \$499,999	0	15	53	3	860	53
\$500,000 or Over	2	10	62	3	1,472	54
Totals	328	1,294	527	247	19,666	2,556
Average Price (in thousands \$)	84.7	152.4	289.3	148.4	241.5	194.5
Median Price (in thousands \$)	62.1	136.8	248.0	133.0	174.9	161.5
Sum Price (in thousands \$)	27,784.6	197,265.7	152,450.4	36,664.5	4,750,227.5	497,202.4

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	365
31 - 60 Days	458
61 - 90 Days	421
91 - 120 Days	316
121 - 180 Days	444
181+ Days	384
Units Sold	2,396
Average Market Time	113 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Cash	595
Conventional	1,044
FHA	469
Other	156
Owner	32
VA	100
Total	2,396

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	54	0
\$20,000 - \$29,999	109	0
\$30,000 - \$39,999	129	1
\$40,000 - \$49,999	158	7
\$50,000 - \$59,999	183	8
\$60,000 - \$69,999	202	13
\$70,000 - \$79,999	227	27
\$80,000 - \$89,999	259	32
\$90,000 - \$99,999	271	45
\$100,000 - \$119,999	514	79
\$120,000 - \$139,999	650	99
\$140,000 - \$159,999	619	105
\$160,000 - \$179,999	518	74
\$180,000 - \$199,999	471	67
\$200,000 - \$249,999	668	89
\$250,000 - \$299,999	516	67
\$300,000 - \$399,999	614	64
\$400,000 - \$499,999	266	16
\$500,000 or Over	394	18
Totals	6,822	811
Average Price (in thousands \$)	218.1	194.3
Total Price (in thousands \$)	1,488,017.7	157,559.6

Home Sales Report

Beginning 10/01/2010, Ending 12/31/2010

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	42	20	3	0	114	0
\$20,000 - \$29,999	37	35	3	0	189	1
\$30,000 - \$39,999	33	24	3	1	286	4
\$40,000 - \$49,999	16	39	7	3	348	23
\$50,000 - \$59,999	27	32	7	3	429	20
\$60,000 - \$69,999	31	41	9	3	506	33
\$70,000 - \$79,999	31	54	5	11	580	81
\$80,000 - \$89,999	7	61	7	18	599	103
\$90,000 - \$99,999	19	48	10	14	640	131
\$100,000 - \$119,999	27	110	18	26	1,183	192
\$120,000 - \$139,999	27	136	26	31	1,601	286
\$140,000 - \$159,999	23	123	20	27	1,510	240
\$160,000 - \$179,999	6	115	32	19	1,321	185
\$180,000 - \$199,999	9	78	20	15	1,161	184
\$200,000 - \$249,999	10	112	68	12	1,719	245
\$250,000 - \$299,999	2	57	65	7	1,438	215
\$300,000 - \$399,999	3	43	79	11	1,633	178
\$400,000 - \$499,999	0	10	43	2	744	55
\$500,000 or Over	2	10	35	2	1,287	50
Totals	352	1,148	460	205	17,288	2,226
Average Price (in thousands \$)	84.0	148.4	280.2	154.0	241.9	196.1
Median Price (in thousands \$)	67.0	136.5	245.0	134.0	169.9	159.9
Sum Price (in thousands \$)	29,570.8	170,311.3	128,887.2	31,569.3	4,182,082.3	436,564.0

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	312
31 - 60 Days	314
61 - 90 Days	376
91 - 120 Days	268
121 - 180 Days	442
181+ Days	441
Units Sold	2,165
Average Market Time	123 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Cash	539
Conventional	938
FHA	383
Other	182
Owner	18
VA	105
Total	2,165

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	49	0
\$20,000 - \$29,999	72	1
\$30,000 - \$39,999	108	1
\$40,000 - \$49,999	109	5
\$50,000 - \$59,999	134	3
\$60,000 - \$69,999	157	10
\$70,000 - \$79,999	168	24
\$80,000 - \$89,999	180	23
\$90,000 - \$99,999	194	32
\$100,000 - \$119,999	309	56
\$120,000 - \$139,999	496	81
\$140,000 - \$159,999	388	69
\$160,000 - \$179,999	354	47
\$180,000 - \$199,999	318	42
\$200,000 - \$249,999	452	53
\$250,000 - \$299,999	358	36
\$300,000 - \$399,999	385	31
\$400,000 - \$499,999	166	18
\$500,000 or Over	268	7
Totals	4,665	539
Average Price (in thousands \$)	215.7	181.9
Total Price (in thousands \$)	1,006,307.2	98,045.9

Home Sales Report

Beginning 01/01/2010, Ending 12/31/2010

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	144	83	7	0	322	0
\$20,000 - \$29,999	148	134	20	1	516	1
\$30,000 - \$39,999	119	155	19	9	731	9
\$40,000 - \$49,999	96	163	20	14	802	40
\$50,000 - \$59,999	104	166	27	14	940	41
\$60,000 - \$69,999	101	215	33	22	1,143	83
\$70,000 - \$79,999	115	218	38	45	1,282	146
\$80,000 - \$89,999	69	275	41	49	1,376	210
\$90,000 - \$99,999	79	226	26	74	1,455	283
\$100,000 - \$119,999	133	590	66	132	2,739	489
\$120,000 - \$139,999	100	708	130	169	3,627	636
\$140,000 - \$159,999	78	648	103	120	3,296	550
\$160,000 - \$179,999	31	519	142	99	2,839	438
\$180,000 - \$199,999	26	330	132	71	2,485	434
\$200,000 - \$249,999	35	500	338	79	3,764	512
\$250,000 - \$299,999	21	295	288	53	3,117	496
\$300,000 - \$399,999	16	214	329	34	3,322	347
\$400,000 - \$499,999	1	57	202	9	1,500	90
\$500,000 or Over	6	47	206	7	2,516	76
Totals	1,422	5,543	2,167	1,001	37,772	4,881
Average Price (in thousands \$)	84.9	149.1	283.5	153.8	230.7	189.3
Median Price (in thousands \$)	69.9	135.0	242.5	135.0	167.9	159.9
Sum Price (in thousands \$)	120,731.0	826,203.3	614,428.6	153,921.9	8,715,653.9	924,012.3

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	1,614
31 - 60 Days	1,814
61 - 90 Days	1,725
91 - 120 Days	1,291
121 - 180 Days	1,759
181+ Days	1,886
Units Sold	10,133
Average Market Time	117 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Assumable	1
Cash	2,239
Conventional	4,325
FHA	2,258
Other	778
Owner	98
VA	434
Total	10,133

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	254	0
\$20,000 - \$29,999	398	1
\$30,000 - \$39,999	569	7
\$40,000 - \$49,999	589	32
\$50,000 - \$59,999	685	33
\$60,000 - \$69,999	821	57
\$70,000 - \$79,999	944	120
\$80,000 - \$89,999	1,023	144
\$90,000 - \$99,999	1,040	204
\$100,000 - \$119,999	2,011	351
\$120,000 - \$139,999	2,657	437
\$140,000 - \$159,999	2,416	398
\$160,000 - \$179,999	2,089	303
\$180,000 - \$199,999	1,788	256
\$200,000 - \$249,999	2,619	349
\$250,000 - \$299,999	2,146	276
\$300,000 - \$399,999	2,306	209
\$400,000 - \$499,999	1,037	60
\$500,000 or Over	1,639	41
Totals	27,031	3,278
Average Price (in thousands \$)	222.7	181.9
Total Price (in thousands \$)	6,018,744.2	596,117.1