

Home Sales Report

Beginning 01/01/2008, Ending 03/31/2008

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	36	10	2	0	52	1
\$20,000 - \$29,999	38	22	4	0	152	0
\$30,000 - \$39,999	31	30	2	0	258	0
\$40,000 - \$49,999	35	36	2	0	297	5
\$50,000 - \$59,999	24	40	6	2	376	7
\$60,000 - \$69,999	29	47	6	5	490	24
\$70,000 - \$79,999	26	62	10	8	548	36
\$80,000 - \$89,999	23	56	3	7	586	55
\$90,000 - \$99,999	25	69	8	14	614	63
\$100,000 - \$119,999	26	152	24	50	1,160	226
\$120,000 - \$139,999	22	185	34	56	1,545	276
\$140,000 - \$159,999	26	196	40	47	1,478	259
\$160,000 - \$179,999	7	143	37	42	1,343	297
\$180,000 - \$199,999	5	106	44	23	1,370	196
\$200,000 - \$249,999	8	160	76	32	2,254	364
\$250,000 - \$299,999	5	79	66	23	1,858	268
\$300,000 - \$399,999	2	68	85	20	1,936	333
\$400,000 - \$499,999	0	21	36	3	957	141
\$500,000 or Over	1	11	58	2	1,500	85
Totals	369	1,493	543	334	18,774	2,636
Average Price (in thousands \$)	80.2	158.3	292.4	171.2	256.3	226.0
Median Price (in thousands \$)	66.0	144.0	229.9	149.9	189.9	189.9
Sum Price (in thousands \$)	29,609.3	236,377.1	158,774.9	57,169.9	4,811,560.7	595,689.2

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	561
31 - 60 Days	519
61 - 90 Days	410
91 - 120 Days	313
121 - 180 Days	489
181+ Days	431
Units Sold	2,739
Average Market Time	103 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Cash	418
Conventional	1,853
FHA	256
Other	140
Owner	13
VA	59
Total	2,739

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	29	1
\$20,000 - \$29,999	78	0
\$30,000 - \$39,999	124	0
\$40,000 - \$49,999	133	2
\$50,000 - \$59,999	169	4
\$60,000 - \$69,999	211	7
\$70,000 - \$79,999	247	19
\$80,000 - \$89,999	273	17
\$90,000 - \$99,999	294	37
\$100,000 - \$119,999	568	122
\$120,000 - \$139,999	704	119
\$140,000 - \$159,999	713	112
\$160,000 - \$179,999	599	121
\$180,000 - \$199,999	654	78
\$200,000 - \$249,999	988	151
\$250,000 - \$299,999	783	118
\$300,000 - \$399,999	818	145
\$400,000 - \$499,999	425	57
\$500,000 or Over	609	34
Totals	8,419	1,144
Average Price (in thousands \$)	248.3	223.4
Total Price (in thousands \$)	2,090,212.2	255,570.9

Home Sales Report

Beginning 04/01/2008, Ending 06/30/2008

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	25	9	2	0	64	0
\$20,000 - \$29,999	34	19	5	1	121	0
\$30,000 - \$39,999	35	42	4	1	264	2
\$40,000 - \$49,999	22	32	2	2	306	6
\$50,000 - \$59,999	43	37	4	1	372	10
\$60,000 - \$69,999	38	53	6	7	507	22
\$70,000 - \$79,999	26	76	8	14	615	36
\$80,000 - \$89,999	48	88	5	4	659	79
\$90,000 - \$99,999	35	78	14	25	655	87
\$100,000 - \$119,999	36	195	18	74	1,239	254
\$120,000 - \$139,999	35	251	40	58	1,741	317
\$140,000 - \$159,999	20	238	41	68	1,604	297
\$160,000 - \$179,999	11	206	46	40	1,518	278
\$180,000 - \$199,999	8	169	49	23	1,397	232
\$200,000 - \$249,999	11	215	113	39	2,415	414
\$250,000 - \$299,999	3	116	106	20	1,972	298
\$300,000 - \$399,999	8	91	127	18	2,082	304
\$400,000 - \$499,999	1	26	61	5	1,039	145
\$500,000 or Over	0	25	63	3	1,595	74
Totals	439	1,966	714	403	20,165	2,855
Average Price (in thousands \$)	88.7	170.1	291.8	165.0	255.2	218.0
Median Price (in thousands \$)	78.5	149.0	250.0	144.5	189.9	185.0
Sum Price (in thousands \$)	38,927.0	334,483.0	208,337.6	66,479.7	5,146,899.6	622,515.7

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	706
31 - 60 Days	801
61 - 90 Days	593
91 - 120 Days	383
121 - 180 Days	526
181+ Days	502
Units Sold	3,522
Average Market Time	99 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Cash	461
Conventional	2,182
FHA	573
Other	196
Owner	15
VA	95
Total	3,522

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	36	0
\$20,000 - \$29,999	59	0
\$30,000 - \$39,999	143	2
\$40,000 - \$49,999	146	3
\$50,000 - \$59,999	174	6
\$60,000 - \$69,999	215	9
\$70,000 - \$79,999	282	13
\$80,000 - \$89,999	286	44
\$90,000 - \$99,999	294	43
\$100,000 - \$119,999	583	121
\$120,000 - \$139,999	813	152
\$140,000 - \$159,999	738	126
\$160,000 - \$179,999	679	102
\$180,000 - \$199,999	572	108
\$200,000 - \$249,999	979	153
\$250,000 - \$299,999	784	118
\$300,000 - \$399,999	803	81
\$400,000 - \$499,999	419	28
\$500,000 or Over	583	18
Totals	8,588	1,127
Average Price (in thousands \$)	240.5	195.4
Total Price (in thousands \$)	2,065,021.4	220,176.1

Home Sales Report

Beginning 07/01/2008, Ending 09/30/2008

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	23	9	1	0	58	0
\$20,000 - \$29,999	31	29	2	0	134	0
\$30,000 - \$39,999	30	27	2	0	260	1
\$40,000 - \$49,999	19	28	6	0	292	6
\$50,000 - \$59,999	25	48	10	4	396	10
\$60,000 - \$69,999	40	46	7	6	472	15
\$70,000 - \$79,999	37	60	9	5	593	50
\$80,000 - \$89,999	33	75	12	9	691	76
\$90,000 - \$99,999	30	97	12	24	684	66
\$100,000 - \$119,999	44	185	21	46	1,261	260
\$120,000 - \$139,999	42	229	29	55	1,726	303
\$140,000 - \$159,999	20	206	45	44	1,561	306
\$160,000 - \$179,999	8	190	43	44	1,548	256
\$180,000 - \$199,999	4	135	50	20	1,399	244
\$200,000 - \$249,999	9	196	115	39	2,353	390
\$250,000 - \$299,999	6	107	113	21	1,927	337
\$300,000 - \$399,999	6	79	100	17	2,069	290
\$400,000 - \$499,999	1	24	52	7	1,046	141
\$500,000 or Over	3	13	89	0	1,674	75
Totals	411	1,783	718	341	20,144	2,826
Average Price (in thousands \$)	95.1	161.2	297.9	168.7	262.9	219.3
Median Price (in thousands \$)	80.0	145.5	249.5	147.9	189.9	189.5
Sum Price (in thousands \$)	39,085.5	287,438.5	213,893.9	57,534.2	5,295,883.6	619,649.9

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	651
31 - 60 Days	657
61 - 90 Days	544
91 - 120 Days	416
121 - 180 Days	526
181+ Days	447
Units Sold	3,253
Average Market Time	101 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Cash	473
Conventional	1,810
FHA	648
Other	207
Owner	17
VA	98
Total	3,253

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	29	0
\$20,000 - \$29,999	74	0
\$30,000 - \$39,999	122	1
\$40,000 - \$49,999	130	4
\$50,000 - \$59,999	182	1
\$60,000 - \$69,999	197	9
\$70,000 - \$79,999	248	21
\$80,000 - \$89,999	324	22
\$90,000 - \$99,999	275	21
\$100,000 - \$119,999	572	113
\$120,000 - \$139,999	716	93
\$140,000 - \$159,999	609	111
\$160,000 - \$179,999	625	73
\$180,000 - \$199,999	559	78
\$200,000 - \$249,999	884	133
\$250,000 - \$299,999	662	103
\$300,000 - \$399,999	709	82
\$400,000 - \$499,999	364	39
\$500,000 or Over	535	10
Totals	7,816	914
Average Price (in thousands \$)	251.7	205.6
Total Price (in thousands \$)	1,967,252.0	187,917.3

Home Sales Report

Beginning 10/01/2008, Ending 12/31/2008

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	25	17	1	0	70	0
\$20,000 - \$29,999	24	24	3	0	140	0
\$30,000 - \$39,999	26	29	7	1	219	3
\$40,000 - \$49,999	22	29	9	0	296	4
\$50,000 - \$59,999	23	38	5	1	345	6
\$60,000 - \$69,999	10	40	6	2	412	17
\$70,000 - \$79,999	26	67	5	4	589	31
\$80,000 - \$89,999	29	68	12	10	611	80
\$90,000 - \$99,999	17	55	5	9	571	74
\$100,000 - \$119,999	34	129	16	33	1,162	211
\$120,000 - \$139,999	20	161	26	30	1,514	263
\$140,000 - \$159,999	16	131	37	32	1,361	283
\$160,000 - \$179,999	16	114	35	17	1,329	221
\$180,000 - \$199,999	8	96	21	14	1,198	233
\$200,000 - \$249,999	10	130	73	19	2,095	342
\$250,000 - \$299,999	4	65	51	15	1,623	283
\$300,000 - \$399,999	2	59	64	3	1,733	210
\$400,000 - \$499,999	0	21	40	5	842	84
\$500,000 or Over	2	11	35	3	1,474	44
Totals	314	1,284	451	198	17,584	2,389
Average Price (in thousands \$)	92.4	155.6	267.2	171.5	254.2	209.0
Median Price (in thousands \$)	80.4	139.0	229.0	145.0	185.0	180.0
Sum Price (in thousands \$)	29,004.0	199,735.2	120,506.8	33,957.5	4,470,633.9	499,206.5

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	452
31 - 60 Days	427
61 - 90 Days	349
91 - 120 Days	264
121 - 180 Days	407
181+ Days	343
Units Sold	2,247
Average Market Time	106 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Assumable	2
Cash	416
Conventional	1,144
FHA	415
Other	149
Owner	24
VA	97
Total	2,247

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	32	0
\$20,000 - \$29,999	67	0
\$30,000 - \$39,999	95	1
\$40,000 - \$49,999	130	0
\$50,000 - \$59,999	130	1
\$60,000 - \$69,999	153	6
\$70,000 - \$79,999	231	10
\$80,000 - \$89,999	203	25
\$90,000 - \$99,999	182	26
\$100,000 - \$119,999	408	63
\$120,000 - \$139,999	456	70
\$140,000 - \$159,999	423	79
\$160,000 - \$179,999	426	52
\$180,000 - \$199,999	344	64
\$200,000 - \$249,999	627	94
\$250,000 - \$299,999	425	41
\$300,000 - \$399,999	445	55
\$400,000 - \$499,999	197	18
\$500,000 or Over	354	10
Totals	5,328	615
Average Price (in thousands \$)	228.4	200.2
Total Price (in thousands \$)	1,216,963.8	123,124.8

Home Sales Report

Beginning 01/01/2008, Ending 12/31/2008

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	113	45	7	0	184	1
\$20,000 - \$29,999	132	99	17	1	405	0
\$30,000 - \$39,999	127	136	16	2	639	5
\$40,000 - \$49,999	108	128	18	4	738	8
\$50,000 - \$59,999	117	168	26	8	884	20
\$60,000 - \$69,999	119	193	25	21	1,134	51
\$70,000 - \$79,999	119	272	33	31	1,342	87
\$80,000 - \$89,999	133	294	33	30	1,426	158
\$90,000 - \$99,999	107	305	40	72	1,407	181
\$100,000 - \$119,999	141	674	80	201	2,772	507
\$120,000 - \$139,999	122	840	128	202	3,594	616
\$140,000 - \$159,999	82	782	164	194	3,261	588
\$160,000 - \$179,999	42	661	163	145	3,080	513
\$180,000 - \$199,999	26	509	162	78	2,802	441
\$200,000 - \$249,999	39	707	381	131	4,701	713
\$250,000 - \$299,999	18	376	339	81	3,741	525
\$300,000 - \$399,999	19	303	377	60	3,843	531
\$400,000 - \$499,999	2	91	189	21	1,859	216
\$500,000 or Over	7	59	246	7	2,856	130
Totals	1,573	6,642	2,444	1,289	40,668	5,291
Average Price (in thousands \$)	88.9	160.1	288.6	168.5	238.8	211.1
Median Price (in thousands \$)	75.0	144.5	240.0	147.5	179.9	179.9
Sum Price (in thousands \$)	139,802.8	1,063,383.7	705,268.3	217,135.1	9,712,557.8	1,117,028.3

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	2,482
31 - 60 Days	2,428
61 - 90 Days	1,938
91 - 120 Days	1,395
121 - 180 Days	1,963
181+ Days	1,740
Units Sold	11,948
Average Market Time	101 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Assumable	2
Cash	1,811
Conventional	7,101
FHA	1,907
Other	708
Owner	70
VA	349
Total	11,948

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	160	1
\$20,000 - \$29,999	324	0
\$30,000 - \$39,999	506	5
\$40,000 - \$49,999	565	5
\$50,000 - \$59,999	674	16
\$60,000 - \$69,999	853	34
\$70,000 - \$79,999	1,027	69
\$80,000 - \$89,999	1,114	121
\$90,000 - \$99,999	1,080	154
\$100,000 - \$119,999	2,179	402
\$120,000 - \$139,999	2,721	448
\$140,000 - \$159,999	2,490	439
\$160,000 - \$179,999	2,327	339
\$180,000 - \$199,999	2,078	323
\$200,000 - \$249,999	3,412	492
\$250,000 - \$299,999	2,666	380
\$300,000 - \$399,999	2,716	349
\$400,000 - \$499,999	1,318	134
\$500,000 or Over	1,975	70
Totals	30,185	3,781
Average Price (in thousands \$)	231.3	204.1
Total Price (in thousands \$)	6,982,035.8	771,760.6