

Home Sales Report

Beginning 01/01/2007, Ending 03/31/2007

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	16	14	2	1	67	1
\$20,000 - \$29,999	31	26	3	0	147	1
\$30,000 - \$39,999	33	22	4	0	224	0
\$40,000 - \$49,999	33	31	8	1	340	2
\$50,000 - \$59,999	34	50	3	0	432	6
\$60,000 - \$69,999	41	53	8	6	514	34
\$70,000 - \$79,999	53	71	7	8	506	45
\$80,000 - \$89,999	43	89	10	15	605	60
\$90,000 - \$99,999	32	95	14	27	561	82
\$100,000 - \$119,999	47	189	25	51	1,018	193
\$120,000 - \$139,999	28	278	30	53	1,395	210
\$140,000 - \$159,999	17	256	50	55	1,287	244
\$160,000 - \$179,999	17	204	51	43	1,381	226
\$180,000 - \$199,999	8	141	46	35	1,102	245
\$200,000 - \$249,999	10	210	103	47	1,994	450
\$250,000 - \$299,999	9	110	90	19	1,601	213
\$300,000 - \$399,999	4	94	109	12	1,687	259
\$400,000 - \$499,999	3	28	37	4	799	82
\$500,000 or Over	1	16	72	5	1,317	58
Totals	460	1,977	672	382	16,977	2,411
Average Price (in thousands \$)	92.9	169.5	282.1	170.5	332.2	214.7
Median Price (in thousands \$)	78.0	145.5	238.9	150.0	180.0	189.9
Sum Price (in thousands \$)	42,735.7	335,026.0	189,558.8	65,122.7	5,639,628.0	517,727.9

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	833
31 - 60 Days	689
61 - 90 Days	508
91 - 120 Days	406
121 - 180 Days	585
181+ Days	460
Units Sold	3,491
Average Market Time	93 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Cash	414
Conventional	2,668
FHA	140
Other	212
Owner	8
VA	49
Total	3,491

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	32	0
\$20,000 - \$29,999	64	1
\$30,000 - \$39,999	109	0
\$40,000 - \$49,999	153	0
\$50,000 - \$59,999	188	2
\$60,000 - \$69,999	265	19
\$70,000 - \$79,999	243	24
\$80,000 - \$89,999	305	40
\$90,000 - \$99,999	301	49
\$100,000 - \$119,999	533	111
\$120,000 - \$139,999	741	98
\$140,000 - \$159,999	664	121
\$160,000 - \$179,999	705	122
\$180,000 - \$199,999	569	140
\$200,000 - \$249,999	975	293
\$250,000 - \$299,999	751	98
\$300,000 - \$399,999	810	95
\$400,000 - \$499,999	354	23
\$500,000 or Over	585	22
Totals	8,347	1,258
Average Price (in thousands \$)	408.3	199.7
Total Price (in thousands \$)	3,408,114.8	251,159.8

Home Sales Report

Beginning 04/01/2007, Ending 06/30/2007

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	18	11	0	0	70	0
\$20,000 - \$29,999	26	22	0	0	139	0
\$30,000 - \$39,999	36	34	6	0	257	0
\$40,000 - \$49,999	39	29	7	1	341	2
\$50,000 - \$59,999	44	44	5	1	391	6
\$60,000 - \$69,999	47	62	2	13	528	30
\$70,000 - \$79,999	63	73	8	16	572	53
\$80,000 - \$89,999	73	86	8	25	664	59
\$90,000 - \$99,999	30	127	21	47	612	103
\$100,000 - \$119,999	45	235	30	64	1,100	226
\$120,000 - \$139,999	39	339	40	71	1,598	277
\$140,000 - \$159,999	25	305	51	71	1,498	237
\$160,000 - \$179,999	15	286	62	41	1,495	269
\$180,000 - \$199,999	8	208	49	38	1,347	233
\$200,000 - \$249,999	24	301	127	46	2,290	427
\$250,000 - \$299,999	20	152	129	29	1,936	239
\$300,000 - \$399,999	8	128	172	28	1,989	283
\$400,000 - \$499,999	3	54	81	12	925	110
\$500,000 or Over	1	31	103	4	1,524	55
Totals	564	2,527	901	507	19,276	2,609
Average Price (in thousands \$)	100.0	172.1	321.8	169.5	251.6	213.6
Median Price (in thousands \$)	80.5	153.0	265.0	144.7	189.0	187.5
Sum Price (in thousands \$)	56,377.3	434,843.4	289,981.6	85,938.5	4,849,308.4	557,252.1

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	1,125
31 - 60 Days	1,050
61 - 90 Days	733
91 - 120 Days	464
121 - 180 Days	567
181+ Days	544
Units Sold	4,499
Average Market Time	88 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Cash	507
Conventional	3,553
FHA	157
Other	202
Owner	22
VA	58
Total	4,499

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	39	0
\$20,000 - \$29,999	59	0
\$30,000 - \$39,999	148	0
\$40,000 - \$49,999	153	0
\$50,000 - \$59,999	171	2
\$60,000 - \$69,999	250	11
\$70,000 - \$79,999	316	23
\$80,000 - \$89,999	319	23
\$90,000 - \$99,999	308	50
\$100,000 - \$119,999	541	119
\$120,000 - \$139,999	832	144
\$140,000 - \$159,999	776	129
\$160,000 - \$179,999	730	119
\$180,000 - \$199,999	682	87
\$200,000 - \$249,999	1,091	108
\$250,000 - \$299,999	894	101
\$300,000 - \$399,999	891	86
\$400,000 - \$499,999	385	41
\$500,000 or Over	604	18
Totals	9,189	1,061
Average Price (in thousands \$)	233.9	199.0
Total Price (in thousands \$)	2,149,603.0	211,089.1

Home Sales Report

Beginning 07/01/2007, Ending 09/30/2007

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	19	15	1	0	74	0
\$20,000 - \$29,999	25	23	4	0	122	0
\$30,000 - \$39,999	48	27	5	0	253	0
\$40,000 - \$49,999	46	33	6	2	344	5
\$50,000 - \$59,999	47	40	6	0	367	5
\$60,000 - \$69,999	50	57	8	9	517	26
\$70,000 - \$79,999	49	83	12	6	582	42
\$80,000 - \$89,999	61	96	13	13	669	55
\$90,000 - \$99,999	31	87	13	30	635	75
\$100,000 - \$119,999	63	209	36	84	1,189	244
\$120,000 - \$139,999	53	278	35	69	1,640	298
\$140,000 - \$159,999	23	323	48	95	1,559	251
\$160,000 - \$179,999	21	241	62	61	1,538	305
\$180,000 - \$199,999	3	215	61	88	1,424	248
\$200,000 - \$249,999	20	275	143	136	2,321	476
\$250,000 - \$299,999	15	148	133	27	2,047	289
\$300,000 - \$399,999	15	131	173	28	2,087	389
\$400,000 - \$499,999	2	41	60	7	967	112
\$500,000 or Over	6	29	109	8	1,636	44
Totals	597	2,351	928	663	19,971	2,864
Average Price (in thousands \$)	104.1	172.9	304.1	179.8	254.6	218.2
Median Price (in thousands \$)	81.0	154.5	254.5	165.0	189.9	189.9
Sum Price (in thousands \$)	62,153.7	406,441.2	282,198.3	119,231.2	5,084,037.6	625,055.2

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	1,043
31 - 60 Days	972
61 - 90 Days	812
91 - 120 Days	500
121 - 180 Days	737
181+ Days	465
Units Sold	4,539
Average Market Time	91 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Cash	588
Conventional	3,487
FHA	139
Other	243
Owner	17
VA	65
Total	4,539

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	45	0
\$20,000 - \$29,999	54	0
\$30,000 - \$39,999	110	0
\$40,000 - \$49,999	153	5
\$50,000 - \$59,999	172	0
\$60,000 - \$69,999	227	10
\$70,000 - \$79,999	264	19
\$80,000 - \$89,999	317	30
\$90,000 - \$99,999	318	28
\$100,000 - \$119,999	597	116
\$120,000 - \$139,999	746	132
\$140,000 - \$159,999	700	107
\$160,000 - \$179,999	697	120
\$180,000 - \$199,999	607	94
\$200,000 - \$249,999	951	155
\$250,000 - \$299,999	791	117
\$300,000 - \$399,999	820	175
\$400,000 - \$499,999	375	28
\$500,000 or Over	581	8
Totals	8,525	1,144
Average Price (in thousands \$)	237.4	208.5
Total Price (in thousands \$)	2,023,923.2	238,561.3

Home Sales Report

Beginning 10/01/2007, Ending 12/31/2007

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	18	11	1	0	59	0
\$20,000 - \$29,999	31	19	3	0	123	0
\$30,000 - \$39,999	36	30	7	0	239	0
\$40,000 - \$49,999	34	31	2	3	286	6
\$50,000 - \$59,999	35	40	5	2	383	9
\$60,000 - \$69,999	41	38	7	3	474	30
\$70,000 - \$79,999	33	71	9	7	544	36
\$80,000 - \$89,999	27	66	6	6	571	60
\$90,000 - \$99,999	35	80	11	18	605	49
\$100,000 - \$119,999	34	149	21	46	1,031	217
\$120,000 - \$139,999	30	205	34	40	1,506	264
\$140,000 - \$159,999	12	218	37	47	1,386	225
\$160,000 - \$179,999	12	174	39	37	1,342	267
\$180,000 - \$199,999	9	118	41	42	1,270	204
\$200,000 - \$249,999	15	174	95	41	2,154	359
\$250,000 - \$299,999	12	115	93	32	1,810	248
\$300,000 - \$399,999	4	92	96	18	1,896	318
\$400,000 - \$499,999	3	28	52	9	901	101
\$500,000 or Over	1	19	73	5	1,411	64
Totals	422	1,678	632	356	17,991	2,457
Average Price (in thousands \$)	92.6	168.3	300.7	183.3	254.8	220.9
Median Price (in thousands \$)	75.0	149.1	249.5	161.7	189.9	189.9
Sum Price (in thousands \$)	39,089.0	282,427.3	190,016.3	65,255.3	4,583,947.6	542,647.7

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	576
31 - 60 Days	657
61 - 90 Days	532
91 - 120 Days	386
121 - 180 Days	534
181+ Days	391
Units Sold	3,088
Average Market Time	98 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Assumable	1
Cash	428
Conventional	2,209
FHA	190
Other	171
Owner	12
VA	77
Total	3,088

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	27	0
\$20,000 - \$29,999	67	0
\$30,000 - \$39,999	112	0
\$40,000 - \$49,999	116	5
\$50,000 - \$59,999	172	4
\$60,000 - \$69,999	197	13
\$70,000 - \$79,999	230	14
\$80,000 - \$89,999	209	40
\$90,000 - \$99,999	249	21
\$100,000 - \$119,999	418	85
\$120,000 - \$139,999	586	89
\$140,000 - \$159,999	538	79
\$160,000 - \$179,999	514	89
\$180,000 - \$199,999	466	53
\$200,000 - \$249,999	783	77
\$250,000 - \$299,999	584	55
\$300,000 - \$399,999	615	49
\$400,000 - \$499,999	278	29
\$500,000 or Over	366	37
Totals	6,527	739
Average Price (in thousands \$)	232.8	210.6
Total Price (in thousands \$)	1,519,361.1	155,613.5

Home Sales Report

Beginning 01/01/2007, Ending 12/31/2007

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	69	51	4	1	176	1
\$20,000 - \$29,999	113	90	10	0	323	1
\$30,000 - \$39,999	151	113	22	0	591	0
\$40,000 - \$49,999	152	124	23	7	761	10
\$50,000 - \$59,999	158	174	19	3	940	12
\$60,000 - \$69,999	179	210	25	31	1,182	66
\$70,000 - \$79,999	198	297	36	37	1,310	101
\$80,000 - \$89,999	203	336	37	59	1,434	143
\$90,000 - \$99,999	126	387	59	122	1,420	180
\$100,000 - \$119,999	189	779	112	243	2,549	512
\$120,000 - \$139,999	150	1,099	139	233	3,535	573
\$140,000 - \$159,999	76	1,099	185	267	3,271	556
\$160,000 - \$179,999	64	903	213	182	3,274	549
\$180,000 - \$199,999	28	681	197	203	2,842	477
\$200,000 - \$249,999	69	952	465	270	4,783	783
\$250,000 - \$299,999	53	522	445	107	3,836	483
\$300,000 - \$399,999	31	441	549	86	3,982	562
\$400,000 - \$499,999	11	151	229	32	1,813	173
\$500,000 or Over	9	95	353	22	2,835	119
Totals	2,029	8,504	3,122	1,905	40,857	5,301
Average Price (in thousands \$)	97.9	170.9	303.0	175.9	275.0	209.4
Median Price (in thousands \$)	79.9	150.0	250.0	156.0	179.9	179.9
Sum Price (in thousands \$)	198,722.0	1,453,038.9	945,898.3	335,169.3	11,236,431.0	1,110,269.7

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	3,568
31 - 60 Days	3,352
61 - 90 Days	2,573
91 - 120 Days	1,751
121 - 180 Days	2,412
181+ Days	1,856
Units Sold	15,560
Average Market Time	92 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Assumable	1
Cash	1,930
Conventional	11,873
FHA	625
Other	824
Owner	58
VA	249
Total	15,560

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	141	0
\$20,000 - \$29,999	240	1
\$30,000 - \$39,999	476	0
\$40,000 - \$49,999	574	8
\$50,000 - \$59,999	696	8
\$60,000 - \$69,999	933	51
\$70,000 - \$79,999	1,047	80
\$80,000 - \$89,999	1,134	123
\$90,000 - \$99,999	1,160	147
\$100,000 - \$119,999	2,064	430
\$120,000 - \$139,999	2,882	461
\$140,000 - \$159,999	2,648	433
\$160,000 - \$179,999	2,598	445
\$180,000 - \$199,999	2,310	372
\$200,000 - \$249,999	3,765	626
\$250,000 - \$299,999	2,986	368
\$300,000 - \$399,999	3,105	398
\$400,000 - \$499,999	1,368	114
\$500,000 or Over	2,103	83
Totals	32,230	4,148
Average Price (in thousands \$)	279.4	203.4
Total Price (in thousands \$)	9,005,496.5	843,701.5