

Home Sales Report

Beginning 01/01/2005, Ending 03/31/2005

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	27	15	2	0	98	0
\$20,000 - \$29,999	31	20	5	0	180	2
\$30,000 - \$39,999	37	39	5	6	280	4
\$40,000 - \$49,999	29	29	7	3	373	15
\$50,000 - \$59,999	51	49	12	9	435	24
\$60,000 - \$69,999	40	75	7	16	570	55
\$70,000 - \$79,999	43	98	12	22	679	72
\$80,000 - \$89,999	35	103	12	50	656	129
\$90,000 - \$99,999	18	126	8	32	632	67
\$100,000 - \$119,999	25	228	34	44	981	98
\$120,000 - \$139,999	25	289	56	58	1,296	182
\$140,000 - \$159,999	7	233	79	42	1,104	203
\$160,000 - \$179,999	13	164	52	26	912	138
\$180,000 - \$199,999	7	112	28	14	790	130
\$200,000 - \$249,999	6	158	114	25	1,279	124
\$250,000 - \$299,999	2	59	86	8	908	54
\$300,000 - \$399,999	6	39	83	11	874	58
\$400,000 - \$499,999	0	9	49	4	393	21
\$500,000 or Over	1	12	56	2	554	8
Totals	403	1,857	707	372	12,994	1,384
Average Price (in thousands \$)	80.0	141.7	255.0	137.7	194.6	160.1
Median Price (in thousands \$)	65.9	131.0	210.0	121.3	147.9	145.0
Sum Price (in thousands \$)	32,233.9	263,074.1	180,298.3	51,216.9	2,529,024.2	221,635.9

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	939
31 - 60 Days	592
61 - 90 Days	473
91 - 120 Days	353
121 - 180 Days	519
181+ Days	459
Units Sold	3,339
Average Market Time	94 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Cash	427
Conventional	2,448
FHA	180
Other	224
Owner	10
VA	50
Total	3,339

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	46	0
\$20,000 - \$29,999	94	0
\$30,000 - \$39,999	131	3
\$40,000 - \$49,999	158	3
\$50,000 - \$59,999	208	11
\$60,000 - \$69,999	271	29
\$70,000 - \$79,999	334	29
\$80,000 - \$89,999	314	76
\$90,000 - \$99,999	358	33
\$100,000 - \$119,999	511	48
\$120,000 - \$139,999	649	103
\$140,000 - \$159,999	549	107
\$160,000 - \$179,999	438	75
\$180,000 - \$199,999	396	76
\$200,000 - \$249,999	670	53
\$250,000 - \$299,999	428	23
\$300,000 - \$399,999	393	34
\$400,000 - \$499,999	190	16
\$500,000 or Over	238	2
Totals	6,376	721
Average Price (in thousands \$)	190.1	160.8
Total Price (in thousands \$)	1,211,771.4	115,933.0

Home Sales Report

Beginning 04/01/2005, Ending 06/30/2005

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	25	11	1	1	84	1
\$20,000 - \$29,999	39	21	4	0	176	1
\$30,000 - \$39,999	51	41	4	1	264	1
\$40,000 - \$49,999	38	34	6	4	369	11
\$50,000 - \$59,999	46	65	6	7	451	25
\$60,000 - \$69,999	62	81	8	13	548	43
\$70,000 - \$79,999	66	108	12	39	679	62
\$80,000 - \$89,999	66	163	17	66	737	159
\$90,000 - \$99,999	33	171	19	35	654	61
\$100,000 - \$119,999	40	362	44	81	1,137	143
\$120,000 - \$139,999	31	403	88	86	1,441	172
\$140,000 - \$159,999	22	337	103	70	1,239	227
\$160,000 - \$179,999	13	245	82	39	1,032	120
\$180,000 - \$199,999	16	185	73	29	932	145
\$200,000 - \$249,999	27	242	162	22	1,452	150
\$250,000 - \$299,999	5	124	160	18	1,142	67
\$300,000 - \$399,999	4	91	155	5	1,043	60
\$400,000 - \$499,999	2	27	87	4	469	27
\$500,000 or Over	1	16	81	2	688	18
Totals	587	2,727	1,112	522	14,537	1,493
Average Price (in thousands \$)	88.9	150.6	271.8	135.6	204.3	165.9
Median Price (in thousands \$)	74.9	135.5	226.0	124.1	151.9	146.6
Sum Price (in thousands \$)	52,187.2	410,782.9	302,272.4	70,794.3	2,970,550.1	247,658.6

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	1,611
31 - 60 Days	1,034
61 - 90 Days	671
91 - 120 Days	440
121 - 180 Days	562
181+ Days	614
Units Sold	4,948
Average Market Time	83 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Cash	598
Conventional	3,715
FHA	261
Other	291
Owner	13
VA	70
Total	4,948

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	46	1
\$20,000 - \$29,999	103	0
\$30,000 - \$39,999	128	0
\$40,000 - \$49,999	177	5
\$50,000 - \$59,999	220	14
\$60,000 - \$69,999	262	14
\$70,000 - \$79,999	322	27
\$80,000 - \$89,999	396	117
\$90,000 - \$99,999	331	32
\$100,000 - \$119,999	614	101
\$120,000 - \$139,999	771	76
\$140,000 - \$159,999	674	91
\$160,000 - \$179,999	514	32
\$180,000 - \$199,999	466	59
\$200,000 - \$249,999	717	56
\$250,000 - \$299,999	575	31
\$300,000 - \$399,999	486	21
\$400,000 - \$499,999	205	11
\$500,000 or Over	298	14
Totals	7,305	702
Average Price (in thousands \$)	195.4	159.0
Total Price (in thousands \$)	1,427,089.5	111,614.3

Home Sales Report

Beginning 07/01/2005, Ending 09/30/2005

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	28	18	1	0	92	1
\$20,000 - \$29,999	44	20	4	1	178	0
\$30,000 - \$39,999	51	44	7	0	268	1
\$40,000 - \$49,999	50	36	11	5	400	4
\$50,000 - \$59,999	60	51	8	12	443	23
\$60,000 - \$69,999	72	72	6	16	567	41
\$70,000 - \$79,999	75	100	14	47	661	56
\$80,000 - \$89,999	61	150	21	61	770	116
\$90,000 - \$99,999	44	163	20	43	639	64
\$100,000 - \$119,999	38	320	44	77	1,119	142
\$120,000 - \$139,999	35	461	51	67	1,418	188
\$140,000 - \$159,999	15	354	89	60	1,239	224
\$160,000 - \$179,999	6	249	82	43	1,046	130
\$180,000 - \$199,999	10	207	78	41	938	189
\$200,000 - \$249,999	17	277	179	37	1,570	171
\$250,000 - \$299,999	8	136	151	13	1,126	77
\$300,000 - \$399,999	5	92	180	8	1,075	70
\$400,000 - \$499,999	0	17	101	9	519	32
\$500,000 or Over	2	21	115	1	745	21
Totals	621	2,788	1,162	541	14,813	1,550
Average Price (in thousands \$)	83.0	153.6	293.1	139.1	207.7	175.1
Median Price (in thousands \$)	71.0	138.9	244.0	123.5	155.0	156.7
Sum Price (in thousands \$)	51,569.4	428,367.8	340,629.1	75,268.3	3,076,234.6	271,438.4

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	1,564
31 - 60 Days	1,119
61 - 90 Days	794
91 - 120 Days	508
121 - 180 Days	577
181+ Days	505
Units Sold	5,112
Average Market Time	79 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Cash	678
Conventional	3,813
FHA	248
Other	284
Owner	14
VA	75
Total	5,112

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	51	1
\$20,000 - \$29,999	92	0
\$30,000 - \$39,999	147	1
\$40,000 - \$49,999	191	0
\$50,000 - \$59,999	210	11
\$60,000 - \$69,999	272	21
\$70,000 - \$79,999	322	34
\$80,000 - \$89,999	384	54
\$90,000 - \$99,999	325	45
\$100,000 - \$119,999	560	99
\$120,000 - \$139,999	719	115
\$140,000 - \$159,999	625	95
\$160,000 - \$179,999	491	63
\$180,000 - \$199,999	446	80
\$200,000 - \$249,999	772	57
\$250,000 - \$299,999	481	39
\$300,000 - \$399,999	472	23
\$400,000 - \$499,999	241	11
\$500,000 or Over	288	6
Totals	7,089	755
Average Price (in thousands \$)	194.3	161.6
Total Price (in thousands \$)	1,377,351.7	122,011.5

Home Sales Report

Beginning 10/01/2005, Ending 12/31/2005

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	14	13	0	1	72	0
\$20,000 - \$29,999	26	25	3	2	151	2
\$30,000 - \$39,999	38	31	7	0	273	1
\$40,000 - \$49,999	33	30	4	3	358	5
\$50,000 - \$59,999	31	43	5	7	457	41
\$60,000 - \$69,999	36	67	8	12	486	39
\$70,000 - \$79,999	39	89	19	10	589	31
\$80,000 - \$89,999	47	132	16	33	640	88
\$90,000 - \$99,999	33	105	17	35	519	67
\$100,000 - \$119,999	59	279	26	51	986	106
\$120,000 - \$139,999	34	314	53	78	1,180	151
\$140,000 - \$159,999	17	252	66	66	1,045	180
\$160,000 - \$179,999	17	200	72	50	951	114
\$180,000 - \$199,999	9	163	63	44	818	175
\$200,000 - \$249,999	28	229	139	32	1,462	205
\$250,000 - \$299,999	9	105	128	13	981	113
\$300,000 - \$399,999	6	75	138	16	960	75
\$400,000 - \$499,999	3	36	72	10	504	30
\$500,000 or Over	0	23	75	5	734	20
Totals	479	2,211	911	468	13,166	1,443
Average Price (in thousands \$)	100.0	157.6	275.3	188.3	214.5	182.9
Median Price (in thousands \$)	83.5	138.0	231.9	140.9	159.9	162.9
Sum Price (in thousands \$)	47,918.2	348,557.2	250,762.7	88,118.9	2,824,170.7	263,923.3

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	1,099
31 - 60 Days	862
61 - 90 Days	656
91 - 120 Days	482
121 - 180 Days	548
181+ Days	407
Units Sold	4,069
Average Market Time	84 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Cash	567
Conventional	3,026
FHA	166
Other	245
Owner	12
VA	53
Total	4,069

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	30	0
\$20,000 - \$29,999	70	2
\$30,000 - \$39,999	137	1
\$40,000 - \$49,999	149	5
\$50,000 - \$59,999	224	31
\$60,000 - \$69,999	227	13
\$70,000 - \$79,999	244	23
\$80,000 - \$89,999	249	54
\$90,000 - \$99,999	232	39
\$100,000 - \$119,999	433	55
\$120,000 - \$139,999	496	71
\$140,000 - \$159,999	432	54
\$160,000 - \$179,999	396	41
\$180,000 - \$199,999	328	52
\$200,000 - \$249,999	605	82
\$250,000 - \$299,999	372	68
\$300,000 - \$399,999	333	24
\$400,000 - \$499,999	190	11
\$500,000 or Over	256	6
Totals	5,403	632
Average Price (in thousands \$)	201.5	170.7
Total Price (in thousands \$)	1,088,474.4	107,881.1

Home Sales Report

Beginning 01/01/2005, Ending 12/31/2005

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	94	57	4	2	222	1
\$20,000 - \$29,999	139	86	16	3	432	4
\$30,000 - \$39,999	173	154	23	7	686	6
\$40,000 - \$49,999	148	129	27	15	881	25
\$50,000 - \$59,999	185	206	30	34	1,074	79
\$60,000 - \$69,999	210	290	29	57	1,313	103
\$70,000 - \$79,999	222	391	57	115	1,554	155
\$80,000 - \$89,999	206	539	64	207	1,670	354
\$90,000 - \$99,999	127	562	64	144	1,507	183
\$100,000 - \$119,999	161	1,174	146	246	2,568	348
\$120,000 - \$139,999	121	1,451	246	286	3,250	443
\$140,000 - \$159,999	61	1,157	334	236	2,798	437
\$160,000 - \$179,999	49	849	284	156	2,292	274
\$180,000 - \$199,999	42	658	241	124	2,015	320
\$200,000 - \$249,999	76	900	590	116	3,346	318
\$250,000 - \$299,999	24	419	522	52	2,314	190
\$300,000 - \$399,999	21	294	550	40	2,149	126
\$400,000 - \$499,999	5	89	305	27	1,019	51
\$500,000 or Over	4	70	323	10	1,385	34
Totals	2,068	9,475	3,855	1,877	32,475	3,451
Average Price (in thousands \$)	88.0	151.3	274.5	150.4	196.0	162.0
Median Price (in thousands \$)	74.0	136.0	229.9	129.9	149.9	141.9
Sum Price (in thousands \$)	181,955.2	1,433,869.4	1,058,160.9	282,218.3	6,365,669.8	559,191.1

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	5,147
31 - 60 Days	3,579
61 - 90 Days	2,573
91 - 120 Days	1,769
121 - 180 Days	2,176
181+ Days	1,952
Units Sold	17,275
Average Market Time	84 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Cash	2,240
Conventional	12,867
FHA	842
Other	1,031
Owner	49
VA	246
Total	17,275

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	170	1
\$20,000 - \$29,999	346	2
\$30,000 - \$39,999	537	5
\$40,000 - \$49,999	666	13
\$50,000 - \$59,999	848	66
\$60,000 - \$69,999	1,016	77
\$70,000 - \$79,999	1,209	112
\$80,000 - \$89,999	1,328	301
\$90,000 - \$99,999	1,234	149
\$100,000 - \$119,999	2,098	298
\$120,000 - \$139,999	2,603	364
\$140,000 - \$159,999	2,244	341
\$160,000 - \$179,999	1,818	211
\$180,000 - \$199,999	1,621	266
\$200,000 - \$249,999	2,737	247
\$250,000 - \$299,999	1,834	159
\$300,000 - \$399,999	1,668	102
\$400,000 - \$499,999	816	46
\$500,000 or Over	1,070	28
Totals	25,863	2,788
Average Price (in thousands \$)	195.2	162.7
Total Price (in thousands \$)	5,049,457.5	453,488.1