

# Home Sales Report

## Beginning 01/01/2003, Ending 03/31/2003

### Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	28	19	0	0	123	0
\$20,000 - \$29,999	26	20	4	0	171	2
\$30,000 - \$39,999	19	34	5	2	309	8
\$40,000 - \$49,999	33	36	7	2	450	33
\$50,000 - \$59,999	34	50	14	8	490	41
\$60,000 - \$69,999	45	64	6	35	690	96
\$70,000 - \$79,999	37	81	10	36	711	117
\$80,000 - \$89,999	18	125	19	33	772	114
\$90,000 - \$99,999	13	141	28	33	760	120
\$100,000 - \$119,999	10	232	42	44	1,187	177
\$120,000 - \$139,999	13	206	63	44	1,265	155
\$140,000 - \$159,999	10	158	56	21	901	105
\$160,000 - \$179,999	1	86	40	15	721	82
\$180,000 - \$199,999	4	70	42	5	571	41
\$200,000 - \$249,999	6	81	92	12	882	57
\$250,000 - \$299,999	3	35	62	8	661	33
\$300,000 - \$399,999	1	14	71	5	599	36
\$400,000 - \$499,999	0	3	29	3	241	11
\$500,000 or Over	0	2	15	0	398	12
<b>Totals</b>	<b>301</b>	<b>1,457</b>	<b>605</b>	<b>306</b>	<b>11,902</b>	<b>1,240</b>
<b>Average Price</b> (in thousands \$)	<b>70.1</b>	<b>123.0</b>	<b>212.1</b>	<b>119.9</b>	<b>172.2</b>	<b>133.3</b>
<b>Median Price</b> (in thousands \$)	<b>62.0</b>	<b>113.5</b>	<b>183.0</b>	<b>100.8</b>	<b>125.9</b>	<b>111.9</b>
<b>Sum Price</b> (in thousands \$)	<b>21,110.2</b>	<b>179,147.4</b>	<b>128,338.4</b>	<b>36,683.1</b>	<b>2,049,963.5</b>	<b>165,238.0</b>

### Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	732
31 - 60 Days	411
61 - 90 Days	357
91 - 120 Days	283
121 - 180 Days	433
181+ Days	443
<b>Units Sold</b>	<b>2,669</b>
<b>Average Market Time</b>	<b>101 Days</b>

### Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Assumable	1
Cash	312
Conventional	1,797
FHA	287
Other	179
Owner	11
VA	82
<b>Total</b>	<b>2,669</b>

## New Listings Report

### Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	61	0
\$20,000 - \$29,999	95	0
\$30,000 - \$39,999	138	2
\$40,000 - \$49,999	193	12
\$50,000 - \$59,999	199	20
\$60,000 - \$69,999	313	33
\$70,000 - \$79,999	320	60
\$80,000 - \$89,999	375	48
\$90,000 - \$99,999	393	57
\$100,000 - \$119,999	585	100
\$120,000 - \$139,999	589	68
\$140,000 - \$159,999	419	57
\$160,000 - \$179,999	326	45
\$180,000 - \$199,999	236	15
\$200,000 - \$249,999	389	28
\$250,000 - \$299,999	278	16
\$300,000 - \$399,999	261	19
\$400,000 - \$499,999	99	5
\$500,000 or Over	137	5
<b>Totals</b>	<b>5,406</b>	<b>590</b>
<b>Average Price (in thousands \$)</b>	<b>160.9</b>	<b>134.9</b>
<b>Total Price (in thousands \$)</b>	<b>869,888.5</b>	<b>79,564.3</b>

# Home Sales Report

## Beginning 04/01/2003, Ending 06/30/2003

### Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	37	19	4	1	128	0
\$20,000 - \$29,999	39	30	9	2	204	4
\$30,000 - \$39,999	22	27	6	1	325	7
\$40,000 - \$49,999	36	39	4	11	444	35
\$50,000 - \$59,999	57	54	7	18	525	50
\$60,000 - \$69,999	49	93	10	28	703	112
\$70,000 - \$79,999	42	122	13	47	736	128
\$80,000 - \$89,999	36	177	17	33	880	111
\$90,000 - \$99,999	20	172	29	50	827	109
\$100,000 - \$119,999	16	324	47	69	1,312	190
\$120,000 - \$139,999	10	324	98	53	1,373	155
\$140,000 - \$159,999	8	210	86	32	991	117
\$160,000 - \$179,999	7	118	73	24	799	94
\$180,000 - \$199,999	6	99	63	11	647	39
\$200,000 - \$249,999	9	110	137	16	992	67
\$250,000 - \$299,999	3	64	103	2	765	33
\$300,000 - \$399,999	3	32	115	8	701	37
\$400,000 - \$499,999	0	4	44	1	301	15
\$500,000 or Over	0	5	43	0	439	13
<b>Totals</b>	<b>400</b>	<b>2,023</b>	<b>908</b>	<b>407</b>	<b>13,092</b>	<b>1,316</b>
<b>Average Price</b> (in thousands \$)	<b>71.9</b>	<b>128.1</b>	<b>239.1</b>	<b>115.9</b>	<b>173.8</b>	<b>133.9</b>
<b>Median Price</b> (in thousands \$)	<b>61.5</b>	<b>117.2</b>	<b>195.0</b>	<b>104.0</b>	<b>129.0</b>	<b>112.9</b>
<b>Sum Price</b> (in thousands \$)	<b>28,745.4</b>	<b>259,081.7</b>	<b>217,115.5</b>	<b>47,159.1</b>	<b>2,275,887.2</b>	<b>176,267.9</b>

### Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	1,226
31 - 60 Days	686
61 - 90 Days	503
91 - 120 Days	350
121 - 180 Days	391
181+ Days	565
<b>Units Sold</b>	<b>3,738</b>
<b>Average Market Time</b>	<b>92 Days</b>

### Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Assumable	1
Cash	423
Conventional	2,645
FHA	394
Other	185
Owner	14
VA	76
<b>Total</b>	<b>3,738</b>

## New Listings Report

### Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	59	0
\$20,000 - \$29,999	105	2
\$30,000 - \$39,999	150	2
\$40,000 - \$49,999	179	7
\$50,000 - \$59,999	233	19
\$60,000 - \$69,999	292	70
\$70,000 - \$79,999	334	78
\$80,000 - \$89,999	447	48
\$90,000 - \$99,999	400	41
\$100,000 - \$119,999	631	78
\$120,000 - \$139,999	667	61
\$140,000 - \$159,999	499	47
\$160,000 - \$179,999	373	33
\$180,000 - \$199,999	317	16
\$200,000 - \$249,999	442	27
\$250,000 - \$299,999	332	11
\$300,000 - \$399,999	308	14
\$400,000 - \$499,999	136	5
\$500,000 or Over	149	3
<b>Totals</b>	<b>6,053</b>	<b>562</b>
<b>Average Price (in thousands \$)</b>	<b>163.8</b>	<b>125.9</b>
<b>Total Price (in thousands \$)</b>	<b>991,350.9</b>	<b>70,770.0</b>

# Home Sales Report

## Beginning 07/01/2003, Ending 09/30/2003

### Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	35	16	1	2	107	0
\$20,000 - \$29,999	34	25	5	1	227	5
\$30,000 - \$39,999	27	36	4	1	341	6
\$40,000 - \$49,999	41	42	3	6	430	28
\$50,000 - \$59,999	43	62	7	4	536	49
\$60,000 - \$69,999	52	81	8	29	680	105
\$70,000 - \$79,999	53	136	13	69	751	120
\$80,000 - \$89,999	31	168	24	43	845	98
\$90,000 - \$99,999	16	173	21	50	718	100
\$100,000 - \$119,999	31	358	49	84	1,232	170
\$120,000 - \$139,999	23	332	69	59	1,340	184
\$140,000 - \$159,999	11	232	92	38	997	121
\$160,000 - \$179,999	10	180	76	18	752	95
\$180,000 - \$199,999	8	112	69	7	622	44
\$200,000 - \$249,999	10	131	139	11	955	68
\$250,000 - \$299,999	4	73	111	9	782	30
\$300,000 - \$399,999	3	37	111	10	693	46
\$400,000 - \$499,999	0	11	60	4	308	12
\$500,000 or Over	0	10	53	1	451	12
<b>Totals</b>	<b>432</b>	<b>2,215</b>	<b>915</b>	<b>446</b>	<b>12,767</b>	<b>1,293</b>
<b>Average Price (in thousands \$)</b>	<b>77.5</b>	<b>133.6</b>	<b>243.2</b>	<b>120.5</b>	<b>175.9</b>	<b>137.0</b>
<b>Median Price (in thousands \$)</b>	<b>66.3</b>	<b>120.0</b>	<b>206.5</b>	<b>104.2</b>	<b>129.9</b>	<b>117.9</b>
<b>Sum Price (in thousands \$)</b>	<b>33,471.6</b>	<b>295,926.9</b>	<b>222,526.2</b>	<b>53,765.3</b>	<b>2,245,754.3</b>	<b>177,127.5</b>

### Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	1,338
31 - 60 Days	701
61 - 90 Days	562
91 - 120 Days	419
121 - 180 Days	493
181+ Days	472
<b>Units Sold</b>	<b>4,008</b>
<b>Average Market Time</b>	<b>87 Days</b>

### Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Cash	449
Conventional	2,836
FHA	404
Other	220
Owner	14
VA	85
<b>Total</b>	<b>4,008</b>

## New Listings Report

### Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	41	0
\$20,000 - \$29,999	113	3
\$30,000 - \$39,999	138	3
\$40,000 - \$49,999	173	6
\$50,000 - \$59,999	221	18
\$60,000 - \$69,999	265	45
\$70,000 - \$79,999	331	64
\$80,000 - \$89,999	347	41
\$90,000 - \$99,999	291	53
\$100,000 - \$119,999	539	85
\$120,000 - \$139,999	628	96
\$140,000 - \$159,999	470	46
\$160,000 - \$179,999	345	28
\$180,000 - \$199,999	268	24
\$200,000 - \$249,999	425	22
\$250,000 - \$299,999	324	4
\$300,000 - \$399,999	277	18
\$400,000 - \$499,999	120	0
\$500,000 or Over	157	2
<b>Totals</b>	<b>5,473</b>	<b>558</b>
<b>Average Price (in thousands \$)</b>	<b>168.8</b>	<b>125.8</b>
<b>Total Price (in thousands \$)</b>	<b>923,997.5</b>	<b>70,199.0</b>

# Home Sales Report

## Beginning 10/01/2003, Ending 12/31/2003

### Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	29	19	2	0	109	0
\$20,000 - \$29,999	34	30	3	0	184	5
\$30,000 - \$39,999	33	35	9	2	302	5
\$40,000 - \$49,999	37	44	6	3	411	28
\$50,000 - \$59,999	37	59	8	8	492	49
\$60,000 - \$69,999	50	75	6	22	603	83
\$70,000 - \$79,999	40	105	13	28	638	80
\$80,000 - \$89,999	23	171	15	35	749	84
\$90,000 - \$99,999	12	133	28	25	611	97
\$100,000 - \$119,999	20	258	41	49	1,037	153
\$120,000 - \$139,999	14	258	71	42	1,167	188
\$140,000 - \$159,999	9	164	49	15	848	138
\$160,000 - \$179,999	5	118	54	21	634	99
\$180,000 - \$199,999	8	74	49	12	593	45
\$200,000 - \$249,999	10	132	96	13	865	58
\$250,000 - \$299,999	6	48	73	2	675	20
\$300,000 - \$399,999	3	38	69	7	615	36
\$400,000 - \$499,999	0	11	32	2	300	7
\$500,000 or Over	1	6	44	1	432	7
<b>Totals</b>	<b>371</b>	<b>1,778</b>	<b>668</b>	<b>287</b>	<b>11,265</b>	<b>1,182</b>
<b>Average Price</b> (in thousands \$)	<b>76.6</b>	<b>130.7</b>	<b>237.5</b>	<b>124.9</b>	<b>179.9</b>	<b>135.3</b>
<b>Median Price</b> (in thousands \$)	<b>63.9</b>	<b>118.0</b>	<b>190.5</b>	<b>107.5</b>	<b>129.9</b>	<b>122.0</b>
<b>Sum Price</b> (in thousands \$)	<b>28,431.6</b>	<b>232,449.1</b>	<b>158,654.5</b>	<b>35,835.0</b>	<b>2,026,750.8</b>	<b>159,972.6</b>

### Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	993
31 - 60 Days	505
61 - 90 Days	432
91 - 120 Days	336
121 - 180 Days	424
181+ Days	393
<b>Units Sold</b>	<b>3,104</b>
<b>Average Market Time</b>	<b>88 Days</b>

### Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Assumable	1
Cash	390
Conventional	2,171
FHA	268
Other	192
Owner	15
VA	67
<b>Total</b>	<b>3,104</b>

## New Listings Report

### Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	51	0
\$20,000 - \$29,999	66	0
\$30,000 - \$39,999	103	3
\$40,000 - \$49,999	159	9
\$50,000 - \$59,999	172	13
\$60,000 - \$69,999	214	18
\$70,000 - \$79,999	238	38
\$80,000 - \$89,999	291	32
\$90,000 - \$99,999	236	51
\$100,000 - \$119,999	403	64
\$120,000 - \$139,999	468	90
\$140,000 - \$159,999	320	71
\$160,000 - \$179,999	240	42
\$180,000 - \$199,999	235	14
\$200,000 - \$249,999	351	19
\$250,000 - \$299,999	228	5
\$300,000 - \$399,999	182	11
\$400,000 - \$499,999	108	3
\$500,000 or Over	134	1
<b>Totals</b>	<b>4,199</b>	<b>484</b>
<b>Average Price (in thousands \$)</b>	<b>169.3</b>	<b>132.3</b>
<b>Total Price (in thousands \$)</b>	<b>710,990.8</b>	<b>64,052.0</b>



# Home Sales Report

## Beginning 01/01/2003, Ending 12/31/2003

### Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	129	71	7	2	270	0
\$20,000 - \$29,999	133	103	21	2	449	7
\$30,000 - \$39,999	101	131	24	6	694	14
\$40,000 - \$49,999	146	159	20	22	951	53
\$50,000 - \$59,999	169	222	35	38	1,107	91
\$60,000 - \$69,999	195	310	30	112	1,447	226
\$70,000 - \$79,999	170	440	49	180	1,599	296
\$80,000 - \$89,999	108	630	74	142	1,833	234
\$90,000 - \$99,999	60	614	105	154	1,674	260
\$100,000 - \$119,999	76	1,158	178	242	2,734	398
\$120,000 - \$139,999	60	1,112	301	196	2,996	398
\$140,000 - \$159,999	38	758	280	104	2,163	267
\$160,000 - \$179,999	23	493	238	76	1,657	184
\$180,000 - \$199,999	26	351	220	34	1,379	95
\$200,000 - \$249,999	35	450	458	52	2,071	123
\$250,000 - \$299,999	16	220	347	21	1,518	52
\$300,000 - \$399,999	10	120	361	30	1,343	78
\$400,000 - \$499,999	0	29	163	10	596	19
\$500,000 or Over	1	22	151	2	821	18
<b>Totals</b>	<b>1,496</b>	<b>7,393</b>	<b>3,062</b>	<b>1,425</b>	<b>27,302</b>	<b>2,813</b>
<b>Average Price</b> (in thousands \$)	<b>74.3</b>	<b>129.4</b>	<b>234.2</b>	<b>120.1</b>	<b>168.9</b>	<b>130.3</b>
<b>Median Price</b> (in thousands \$)	<b>64.0</b>	<b>117.9</b>	<b>195.0</b>	<b>104.0</b>	<b>127.9</b>	<b>112.9</b>
<b>Sum Price</b> (in thousands \$)	<b>111,181.6</b>	<b>956,902.6</b>	<b>717,107.8</b>	<b>171,183.5</b>	<b>4,611,989.9</b>	<b>366,516.9</b>

### Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	4,240
31 - 60 Days	2,276
61 - 90 Days	1,832
91 - 120 Days	1,380
121 - 180 Days	1,720
181+ Days	1,858
<b>Units Sold</b>	<b>13,376</b>
<b>Average Market Time</b>	<b>92 Days</b>

### Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Assumable	3
Cash	1,554
Conventional	9,347
FHA	1,341
Other	769
Owner	54
VA	308
<b>Total</b>	<b>13,376</b>

## New Listings Report

### Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	208	0
\$20,000 - \$29,999	373	5
\$30,000 - \$39,999	523	8
\$40,000 - \$49,999	694	32
\$50,000 - \$59,999	816	70
\$60,000 - \$69,999	1,070	163
\$70,000 - \$79,999	1,208	239
\$80,000 - \$89,999	1,436	168
\$90,000 - \$99,999	1,307	197
\$100,000 - \$119,999	2,132	321
\$120,000 - \$139,999	2,320	311
\$140,000 - \$159,999	1,681	219
\$160,000 - \$179,999	1,262	147
\$180,000 - \$199,999	1,044	69
\$200,000 - \$249,999	1,578	94
\$250,000 - \$299,999	1,135	35
\$300,000 - \$399,999	1,005	61
\$400,000 - \$499,999	454	13
\$500,000 or Over	560	11
<b>Totals</b>	<b>20,806</b>	<b>2,163</b>
<b>Average Price (in thousands \$)</b>	<b>164.9</b>	<b>129.8</b>
<b>Total Price (in thousands \$)</b>	<b>3,431,914.8</b>	<b>280,843.2</b>