

Knoxville Association of REALTOR@s  
 609 Weisgarber Road  
 Knoxville, TN 37919  
 PH# 865-584-8647

\*\*\* S A L E S R E P O R T \*\*\*

BEGINNING DATE 1Jan00 ENDING DATE 31Mar00

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SINGLE-FAMILY UNIT SALES -- RESIDENTIAL =				OTHER STATISTICS			
=====				=====			
PRICE CLASS	-----BEDROOMS-----			CONDO SOLD	RESIDENTIAL ACTIVE	CONDO ACTIVE	
	2 OR LESS	3	4 OR MORE				
\$ 19999 OR UNDER	14	9	1	=	0	38	0
\$ 20000-\$ 29999	16	7	1	=	0	68	0
\$ 30000-\$ 39999	28	13	1	=	2	134	8
\$ 40000-\$ 49999	29	23	2	=	7	217	15
\$ 50000-\$ 59999	31	36	6	=	9	288	25
\$ 60000-\$ 69999	29	72	15	=	32	362	101
\$ 70000-\$ 79999	24	95	12	=	30	397	70
\$ 80000-\$ 89999	15	141	20	=	25	452	91
\$ 90000-\$ 99999	2	112	19	=	17	438	94
\$100000-\$119999	7	156	43	=	34	728	146
\$120000-\$139999	5	129	48	=	16	715	75
\$140000-\$159999	4	82	35	=	12	502	81
\$160000-\$179999	2	38	36	=	7	427	53
\$180000-\$199999	2	24	37	=	10	301	36
\$200000-\$249999	0	47	74	=	9	456	48
\$250000-\$299999	2	10	40	=	1	302	26
\$300000-\$399999	0	12	39	=	1	273	9
\$400000-\$499999	0	1	17	=	0	100	4
\$500000 OR OVER	0	1	19	=	0	177	0

TOTALS 210 1008 465 = 212 6375 882

AVERAGE PRICE 61.6 113.1 208.5 = 105.2 160.6 123.3  
 (IN THOUSANDS \$)

MEDIAN PRICE 55.0 99.9 176.9 = 92.0 124.0 109.5  
 (IN THOUSANDS \$)

TIME ON MARKET	#UNITS	TYPES OF FINANCING	#UNITS
1-30 DAYS	613	CONV	1229
31-60 DAYS	318	CASH	192
61-90 DAYS	233	OWNR	28
91-120 DAYS	204	ASSM	1
121-180 DAYS	288	VA	65
MORE THAN 180 DAYS	236	FHA	318
		OTH	62
TOTAL UNITS SOLD	1892	NO FINANCING REPORTED	0
AVERAGE MARKET TIME	102.56		
		TOTAL	1895

\*\*\* N E W L I S T I N G S R E P O R T \*\*\*

BEGINNING DATE 1Jan00

ENDING DATE 31Mar00

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=====
PRICE CLASS      RESIDENTIAL      CONDO
-----
$ 19999 OR UNDER      32              0
$ 20000-$ 29999      47              0
$ 30000-$ 39999     100              5
$ 40000-$ 49999     143              9
$ 50000-$ 59999     176             17
$ 60000-$ 69999     266             63
$ 70000-$ 79999     277             46
$ 80000-$ 89999     366             54
$ 90000-$ 99999     318             57
$100000-$119999     484             70
$120000-$139999     507             45
$140000-$159999     327             22
$160000-$179999     279             20
$180000-$199999     212             10
$200000-$249999     297              8
$250000-$299999     191             14
$300000-$399999     155              5
$400000-$499999      50              2
$500000 OR OVER      73              0
-----
TOTALS                4300            447
-----
AVERAGE PRICE        147.3           112.0
(IN THOUSANDS $)
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MEDIAN PRICE          119.7           96.9
(IN THOUSANDS $)
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\*\*\* S A L E S R E P O R T \*\*\*

BEGINNING DATE 1Apr00 ENDING DATE 30Jun00

SINGLE-FAMILY UNIT SALES -- RESIDENTIAL =				OTHER STATISTICS		
PRICE CLASS	BEDROOMS			CONDO SOLD	RESIDENTIAL ACTIVE	CONDO ACTIVE
	2 OR LESS	3	4 OR MORE			
\$ 19999 OR UNDER	22	6	1	= 0	34	0
\$ 20000-\$ 29999	16	7	0	= 0	93	0
\$ 30000-\$ 39999	20	20	5	= 3	151	7
\$ 40000-\$ 49999	34	27	4	= 4	239	11
\$ 50000-\$ 59999	42	46	4	= 19	323	32
\$ 60000-\$ 69999	44	73	11	= 33	386	102
\$ 70000-\$ 79999	38	106	18	= 37	431	86
\$ 80000-\$ 89999	14	184	21	= 30	505	112
\$ 90000-\$ 99999	11	153	36	= 24	463	87
\$100000-\$119999	10	223	56	= 59	793	129
\$120000-\$139999	7	176	75	= 24	755	64
\$140000-\$159999	4	106	69	= 14	520	83
\$160000-\$179999	4	84	59	= 8	437	41
\$180000-\$199999	3	56	45	= 6	311	35
\$200000-\$249999	5	43	85	= 10	483	46
\$250000-\$299999	0	24	55	= 6	303	23
\$300000-\$399999	1	12	67	= 1	290	9
\$400000-\$499999	0	5	29	= 2	122	4
\$500000 OR OVER	0	0	22	= 0	180	0

TOTALS 275 1351 662 = 280 6819 871

AVERAGE PRICE (IN THOUSANDS \$) 66.8 116.7 208.3 = 107.8 159.6 120.1

MEDIAN PRICE (IN THOUSANDS \$) 60.0 105.0 169.9 = 95.9 119.9 99.9

TIME ON MARKET	#UNITS	TYPES OF FINANCING	#UNITS
1-30 DAYS	965	CONV	1620
31-60 DAYS	457	CASH	258
61-90 DAYS	326	OWNR	38
91-120 DAYS	237	ASSM	6
121-180 DAYS	275	VA	101
MORE THAN 180 DAYS	306	FHA	466
		OTH	79
TOTAL UNITS SOLD	2566	NO FINANCING REPORTED	0
AVERAGE MARKET TIME	84.29	TOTAL	2568

\*\*\* N E W L I S T I N G S R E P O R T \*\*\*

BEGINNING DATE 1Apr00 ENDING DATE 30Jun00

PRICE CLASS	RESIDENTIAL	CONDO
\$ 19999 OR UNDER	27	0
\$ 20000-\$ 29999	43	0
\$ 30000-\$ 39999	79	4
\$ 40000-\$ 49999	138	5
\$ 50000-\$ 59999	195	17
\$ 60000-\$ 69999	245	58
\$ 70000-\$ 79999	314	76
\$ 80000-\$ 89999	354	69
\$ 90000-\$ 99999	316	48
\$100000-\$119999	549	94
\$120000-\$139999	492	36
\$140000-\$159999	330	40

\$160000-\$179999	294	17
\$180000-\$199999	172	18
\$200000-\$249999	296	18
\$250000-\$299999	159	10
\$300000-\$399999	161	3
\$400000-\$499999	74	3
\$500000 OR OVER	73	0
-----		
TOTALS	4311	516
-----		
AVERAGE PRICE (IN THOUSANDS \$)	150.4	113.1
-----		
MEDIAN PRICE (IN THOUSANDS \$)	117.9	96.5
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\*\*\* S A L E S R E P O R T \*\*\*

BEGINNING DATE 1Jul00 ENDING DATE 30Sep00

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SINGLE-FAMILY UNIT SALES -- RESIDENTIAL =				OTHER STATISTICS			
=====				=====			
PRICE CLASS	-----BEDROOMS-----			CONDO SOLD	RESIDENTIAL ACTIVE	CONDO ACTIVE	
	2 OR LESS	3	4 OR MORE				
\$ 19999 OR UNDER	15	9	1	=	0	37	0
\$ 20000-\$ 29999	28	16	3	=	1	97	2
\$ 30000-\$ 39999	20	17	1	=	4	157	7
\$ 40000-\$ 49999	42	33	2	=	5	236	15
\$ 50000-\$ 59999	47	54	4	=	9	317	22
\$ 60000-\$ 69999	35	63	9	=	33	368	109
\$ 70000-\$ 79999	33	111	13	=	39	459	101
\$ 80000-\$ 89999	21	179	20	=	49	499	87
\$ 90000-\$ 99999	13	153	30	=	30	467	85
\$100000-\$119999	5	225	74	=	32	748	132
\$120000-\$139999	5	171	90	=	24	726	94
\$140000-\$159999	3	109	45	=	17	516	84
\$160000-\$179999	1	71	52	=	5	417	59
\$180000-\$199999	4	45	59	=	7	314	35
\$200000-\$249999	3	54	104	=	5	469	51
\$250000-\$299999	1	24	50	=	7	290	25
\$300000-\$399999	0	12	58	=	2	304	7
\$400000-\$499999	0	5	17	=	0	145	5
\$500000 OR OVER	1	5	33	=	0	175	0

TOTALS 277 1356 665 = 269 6741 920

AVERAGE PRICE 65.3 117.9 213.4 = 104.1 161.7 121.8  
 (IN THOUSANDS \$)

MEDIAN PRICE 56.5 104.0 174.9 = 89.3 119.9 107.9  
 (IN THOUSANDS \$)

TIME ON MARKET	#UNITS	TYPES OF FINANCING	#UNITS
1-30 DAYS	874	CONV	1654
31-60 DAYS	539	CASH	266
61-90 DAYS	324	OWNR	16
91-120 DAYS	254	ASSM	4
121-180 DAYS	313	VA	115
MORE THAN 180 DAYS	261	FHA	433
		OTH	79
TOTAL UNITS SOLD	2565	NO FINANCING REPORTED	0
AVERAGE MARKET TIME	84.32		
		TOTAL	2567

\*\*\* N E W L I S T I N G S R E P O R T \*\*\*

BEGINNING DATE 1Jul00 ENDING DATE 30Sep00

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PRICE CLASS	RESIDENTIAL	CONDO
\$ 19999 OR UNDER	31	0
\$ 20000-\$ 29999	68	1
\$ 30000-\$ 39999	94	4
\$ 40000-\$ 49999	152	10
\$ 50000-\$ 59999	206	8
\$ 60000-\$ 69999	224	64
\$ 70000-\$ 79999	305	50
\$ 80000-\$ 89999	351	40
\$ 90000-\$ 99999	316	49
\$100000-\$119999	489	68
\$120000-\$139999	456	59
\$140000-\$159999	296	44

\$160000-\$179999	260	37
\$180000-\$199999	202	11
\$200000-\$249999	253	19
\$250000-\$299999	155	6
\$300000-\$399999	161	5
\$400000-\$499999	94	2
\$500000 OR OVER	92	0
-----		
TOTALS	4205	477
-----		
AVERAGE PRICE (IN THOUSANDS \$)	153.5	117.1
-----		
MEDIAN PRICE (IN THOUSANDS \$)	116.9	105.9
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\*\*\* S A L E S R E P O R T \*\*\*

BEGINNING DATE 10Oct00 ENDING DATE 31Dec00

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SINGLE-FAMILY UNIT SALES -- RESIDENTIAL = OTHER STATISTICS

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-----BEDROOMS-----

PRICE CLASS	2 OR LESS	3	4 OR MORE	=	CONDO SOLD	RESIDENTIAL ACTIVE	CONDO ACTIVE
\$ 19999 OR UNDER	16	4	0	=	0	39	0
\$ 20000-\$ 29999	21	14	0	=	0	81	6
\$ 30000-\$ 39999	22	21	4	=	3	144	7
\$ 40000-\$ 49999	31	26	6	=	2	200	9
\$ 50000-\$ 59999	33	41	5	=	7	267	21
\$ 60000-\$ 69999	36	66	7	=	22	357	99
\$ 70000-\$ 79999	21	114	16	=	42	384	76
\$ 80000-\$ 89999	12	103	22	=	30	432	88
\$ 90000-\$ 99999	3	115	25	=	21	420	64
\$100000-\$119999	6	184	47	=	33	736	127
\$120000-\$139999	7	132	63	=	17	656	105
\$140000-\$159999	2	71	52	=	16	451	70
\$160000-\$179999	0	66	34	=	7	405	51
\$180000-\$199999	2	50	47	=	10	264	28
\$200000-\$249999	0	39	79	=	15	433	45
\$250000-\$299999	2	27	47	=	3	239	26
\$300000-\$399999	1	8	51	=	2	285	9
\$400000-\$499999	0	2	17	=	3	147	6
\$500000 OR OVER	0	0	22	=	0	177	1

TOTALS 215 1083 544 = 233 6117 838

AVERAGE PRICE 60.6 115.5 206.0 = 116.0 164.0 124.3  
 (IN THOUSANDS \$)

MEDIAN PRICE 55.0 104.0 172.0 = 94.8 119.9 109.9  
 (IN THOUSANDS \$)

TIME ON MARKET	#UNITS	TYPES OF FINANCING	#UNITS
1-30 DAYS	684	CONV	1356
31-60 DAYS	350	CASH	215
61-90 DAYS	292	OWNR	20
91-120 DAYS	234	ASSM	2
121-180 DAYS	273	VA	89
MORE THAN 180 DAYS	242	FHA	323
		OTH	70
TOTAL UNITS SOLD	2075	NO FINANCING REPORTED	0
AVERAGE MARKET TIME	88.07		
		TOTAL	2075

\*\*\* N E W L I S T I N G S R E P O R T \*\*\*

BEGINNING DATE 10Oct00 ENDING DATE 31Dec00

=====

PRICE CLASS	RESIDENTIAL	CONDO
\$ 19999 OR UNDER	21	0
\$ 20000-\$ 29999	28	2
\$ 30000-\$ 39999	75	3
\$ 40000-\$ 49999	106	4
\$ 50000-\$ 59999	149	11
\$ 60000-\$ 69999	185	56
\$ 70000-\$ 79999	213	36
\$ 80000-\$ 89999	240	52
\$ 90000-\$ 99999	228	40
\$100000-\$119999	437	61
\$120000-\$139999	320	39
\$140000-\$159999	232	20

\$160000-\$179999	193	13
\$180000-\$199999	136	7
\$200000-\$249999	203	14
\$250000-\$299999	101	9
\$300000-\$399999	136	5
\$400000-\$499999	52	1
\$500000 OR OVER	67	1
-----		
TOTALS	3122	374
-----		
AVERAGE PRICE (IN THOUSANDS \$)	153.1	113.5
-----		
MEDIAN PRICE (IN THOUSANDS \$)	116.0	95.9
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BEGINNING DATE 1Jan00 ENDING DATE 31Dec00

SINGLE-FAMILY UNIT SALES -- RESIDENTIAL =				OTHER STATISTICS			
PRICE CLASS	BEDROOMS			CONDO SOLD	RESIDENTIAL ACTIVE	CONDO ACTIVE	
	2 OR LESS	3	4 OR MORE				
\$ 19999 OR UNDER	69	29	3	=	0	38	0
\$ 20000-\$ 29999	85	46	4	=	1	81	6
\$ 30000-\$ 39999	93	70	11	=	12	145	7
\$ 40000-\$ 49999	139	111	14	=	18	200	9
\$ 50000-\$ 59999	161	182	20	=	45	265	22
\$ 60000-\$ 69999	149	284	42	=	122	353	98
\$ 70000-\$ 79999	120	435	60	=	149	381	76
\$ 80000-\$ 89999	63	612	85	=	135	430	87
\$ 90000-\$ 99999	31	544	116	=	93	419	65
\$100000-\$119999	29	795	223	=	158	736	127
\$120000-\$139999	25	621	278	=	83	649	104
\$140000-\$159999	14	373	204	=	62	452	69
\$160000-\$179999	7	264	183	=	28	401	51
\$180000-\$199999	11	178	191	=	33	261	28
\$200000-\$249999	8	185	348	=	39	433	45
\$250000-\$299999	5	86	197	=	18	235	26
\$300000-\$399999	2	46	215	=	6	283	9
\$400000-\$499999	0	13	80	=	5	147	6
\$500000 OR OVER	1	6	97	=	0	176	1

TOTALS 1012 4880 2371 = 1007 6085 836

AVERAGE PRICE (IN THOUSANDS \$) 63.7 115.9 209.0 = 108.3 164.0 124.3

MEDIAN PRICE (IN THOUSANDS \$) 57.5 103.5 173.0 = 92.7 119.9 109.9

TIME ON MARKET	#UNITS	TYPES OF FINANCING	#UNITS
1-30 DAYS	3193	CONV	5961
31-60 DAYS	1691	CASH	941
61-90 DAYS	1201	OWNR	104
91-120 DAYS	941	ASSM	13
121-180 DAYS	1170	VA	379
MORE THAN 180 DAYS	1066	FHA	1561
		OTH	311
TOTAL UNITS SOLD	9262	NO FINANCING REPORTED	0
AVERAGE MARKET TIME	88.91	TOTAL	9270

\*\*\* N E W L I S T I N G S R E P O R T \*\*\*

BEGINNING DATE 1Jan00 ENDING DATE 31Dec00

PRICE CLASS	RESIDENTIAL	CONDO
\$ 19999 OR UNDER	116	0
\$ 20000-\$ 29999	209	4
\$ 30000-\$ 39999	354	16
\$ 40000-\$ 49999	559	28
\$ 50000-\$ 59999	740	57
\$ 60000-\$ 69999	937	246
\$ 70000-\$ 79999	1127	210
\$ 80000-\$ 89999	1329	223
\$ 90000-\$ 99999	1200	193
\$100000-\$119999	1972	294
\$120000-\$139999	1774	183
\$140000-\$159999	1214	119

\$160000-\$179999	1013	85
\$180000-\$199999	723	48
\$200000-\$249999	1050	58
\$250000-\$299999	607	38
\$300000-\$399999	609	18
\$400000-\$499999	267	9
\$500000 OR OVER	298	1
-----		
TOTALS	16098	1830
-----		
AVERAGE PRICE (IN THOUSANDS \$)	149.7	113.5
-----		
MEDIAN PRICE (IN THOUSANDS \$)	117.0	97.9
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