

# Home Sales Report

## Beginning 01/01/2004, Ending 03/31/2004

### Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	21	11	3	1	111	0
\$20,000 - \$29,999	36	31	5	1	184	2
\$30,000 - \$39,999	30	39	5	1	284	8
\$40,000 - \$49,999	30	39	6	3	414	26
\$50,000 - \$59,999	38	50	8	7	474	47
\$60,000 - \$69,999	42	56	11	27	638	84
\$70,000 - \$79,999	37	99	8	30	640	85
\$80,000 - \$89,999	23	120	19	29	745	95
\$90,000 - \$99,999	21	124	14	31	654	102
\$100,000 - \$119,999	22	248	48	44	1,151	171
\$120,000 - \$139,999	18	216	66	49	1,313	213
\$140,000 - \$159,999	11	149	49	46	937	165
\$160,000 - \$179,999	5	111	37	23	743	109
\$180,000 - \$199,999	3	69	51	9	656	61
\$200,000 - \$249,999	12	111	89	9	943	81
\$250,000 - \$299,999	5	40	78	4	795	25
\$300,000 - \$399,999	3	33	68	8	695	37
\$400,000 - \$499,999	3	5	41	0	328	11
\$500,000 or Over	1	3	47	0	470	7
<b>Totals</b>	<b>361</b>	<b>1,554</b>	<b>653</b>	<b>322</b>	<b>12,175</b>	<b>1,329</b>
<b>Average Price</b> (in thousands \$)	<b>83.7</b>	<b>129.2</b>	<b>239.4</b>	<b>122.0</b>	<b>182.4</b>	<b>138.5</b>
<b>Median Price</b> (in thousands \$)	<b>66.0</b>	<b>116.3</b>	<b>199.9</b>	<b>114.7</b>	<b>132.9</b>	<b>124.9</b>
<b>Sum Price</b> (in thousands \$)	<b>30,204.7</b>	<b>200,849.6</b>	<b>156,358.3</b>	<b>39,282.0</b>	<b>2,221,077.1</b>	<b>184,007.7</b>

### Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	899
31 - 60 Days	453
61 - 90 Days	371
91 - 120 Days	292
121 - 180 Days	449
181+ Days	408
<b>Units Sold</b>	<b>2,891</b>
<b>Average Market Time</b>	<b>93 Days</b>

### Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Cash	359
Conventional	2,024
FHA	229
Other	204
Owner	10
VA	65
<b>Total</b>	<b>2,891</b>

## New Listings Report

### Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	54	0
\$20,000 - \$29,999	96	0
\$30,000 - \$39,999	128	4
\$40,000 - \$49,999	188	7
\$50,000 - \$59,999	212	17
\$60,000 - \$69,999	306	27
\$70,000 - \$79,999	294	46
\$80,000 - \$89,999	348	51
\$90,000 - \$99,999	337	42
\$100,000 - \$119,999	616	91
\$120,000 - \$139,999	698	93
\$140,000 - \$159,999	471	74
\$160,000 - \$179,999	383	38
\$180,000 - \$199,999	318	34
\$200,000 - \$249,999	439	47
\$250,000 - \$299,999	372	13
\$300,000 - \$399,999	324	14
\$400,000 - \$499,999	147	4
\$500,000 or Over	190	2
<b>Totals</b>	<b>5,921</b>	<b>604</b>
<b>Average Price (in thousands \$)</b>	<b>173.6</b>	<b>138.8</b>
<b>Total Price (in thousands \$)</b>	<b>1,027,768.9</b>	<b>83,811.9</b>

# Home Sales Report

## Beginning 04/01/2004, Ending 06/30/2004

### Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	29	14	2	0	111	3
\$20,000 - \$29,999	36	30	5	1	206	4
\$30,000 - \$39,999	44	29	2	4	312	6
\$40,000 - \$49,999	39	47	8	2	402	32
\$50,000 - \$59,999	66	53	4	19	485	55
\$60,000 - \$69,999	47	96	12	21	651	66
\$70,000 - \$79,999	54	120	14	49	665	99
\$80,000 - \$89,999	40	184	22	62	772	115
\$90,000 - \$99,999	26	181	22	30	670	110
\$100,000 - \$119,999	25	379	65	85	1,223	203
\$120,000 - \$139,999	24	388	71	79	1,457	189
\$140,000 - \$159,999	17	237	89	52	1,046	142
\$160,000 - \$179,999	13	170	75	29	942	91
\$180,000 - \$199,999	5	127	52	21	761	60
\$200,000 - \$249,999	11	166	129	32	1,159	105
\$250,000 - \$299,999	2	79	123	8	924	39
\$300,000 - \$399,999	2	49	141	9	821	38
\$400,000 - \$499,999	0	16	69	3	338	10
\$500,000 or Over	2	11	67	0	537	5
<b>Totals</b>	<b>482</b>	<b>2,376</b>	<b>972</b>	<b>506</b>	<b>13,482</b>	<b>1,372</b>
<b>Average Price</b> (in thousands \$)	<b>77.6</b>	<b>137.3</b>	<b>258.3</b>	<b>127.3</b>	<b>186.4</b>	<b>137.6</b>
<b>Median Price</b> (in thousands \$)	<b>66.2</b>	<b>123.0</b>	<b>219.0</b>	<b>114.9</b>	<b>139.9</b>	<b>119.9</b>
<b>Sum Price</b> (in thousands \$)	<b>37,383.7</b>	<b>326,332.8</b>	<b>251,041.5</b>	<b>64,399.4</b>	<b>2,513,308.9</b>	<b>188,793.5</b>

### Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	1,536
31 - 60 Days	859
61 - 90 Days	552
91 - 120 Days	373
121 - 180 Days	453
181+ Days	535
<b>Units Sold</b>	<b>4,336</b>
<b>Average Market Time</b>	<b>81 Days</b>

### Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Assumable	1
Cash	512
Conventional	3,119
FHA	343
Other	270
Owner	16
VA	75
<b>Total</b>	<b>4,336</b>

## New Listings Report

### Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	54	3
\$20,000 - \$29,999	116	3
\$30,000 - \$39,999	158	1
\$40,000 - \$49,999	178	9
\$50,000 - \$59,999	231	29
\$60,000 - \$69,999	277	21
\$70,000 - \$79,999	319	59
\$80,000 - \$89,999	379	73
\$90,000 - \$99,999	319	56
\$100,000 - \$119,999	591	108
\$120,000 - \$139,999	728	78
\$140,000 - \$159,999	557	43
\$160,000 - \$179,999	499	33
\$180,000 - \$199,999	400	19
\$200,000 - \$249,999	582	55
\$250,000 - \$299,999	429	19
\$300,000 - \$399,999	394	14
\$400,000 - \$499,999	143	3
\$500,000 or Over	221	1
<b>Totals</b>	<b>6,575</b>	<b>627</b>
<b>Average Price (in thousands \$)</b>	<b>180.9</b>	<b>131.0</b>
<b>Total Price (in thousands \$)</b>	<b>1,189,182.2</b>	<b>82,153.1</b>

# Home Sales Report

## Beginning 07/01/2004, Ending 09/30/2004

### Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	27	8	2	0	99	0
\$20,000 - \$29,999	31	30	6	0	205	4
\$30,000 - \$39,999	33	40	5	2	323	2
\$40,000 - \$49,999	45	51	1	5	428	28
\$50,000 - \$59,999	43	68	6	11	492	39
\$60,000 - \$69,999	47	99	7	29	636	54
\$70,000 - \$79,999	62	111	10	35	707	93
\$80,000 - \$89,999	40	149	15	50	759	109
\$90,000 - \$99,999	21	186	20	34	654	89
\$100,000 - \$119,999	32	323	39	87	1,097	177
\$120,000 - \$139,999	12	383	73	67	1,417	191
\$140,000 - \$159,999	14	251	90	38	1,116	134
\$160,000 - \$179,999	8	188	82	37	1,004	94
\$180,000 - \$199,999	2	140	68	26	784	65
\$200,000 - \$249,999	7	175	133	26	1,205	98
\$250,000 - \$299,999	9	111	121	8	904	42
\$300,000 - \$399,999	8	59	127	4	884	37
\$400,000 - \$499,999	4	8	52	3	330	11
\$500,000 or Over	0	20	75	1	539	9
<b>Totals</b>	<b>445</b>	<b>2,400</b>	<b>932</b>	<b>463</b>	<b>13,583</b>	<b>1,276</b>
<b>Average Price</b> (in thousands \$)	<b>83.9</b>	<b>141.6</b>	<b>265.5</b>	<b>128.1</b>	<b>187.0</b>	<b>144.1</b>
<b>Median Price</b> (in thousands \$)	<b>69.5</b>	<b>125.9</b>	<b>215.0</b>	<b>116.4</b>	<b>139.9</b>	<b>125.5</b>
<b>Sum Price</b> (in thousands \$)	<b>37,330.2</b>	<b>339,934.1</b>	<b>247,417.9</b>	<b>59,300.1</b>	<b>2,539,809.1</b>	<b>183,895.1</b>

### Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	1,346
31 - 60 Days	886
61 - 90 Days	610
91 - 120 Days	455
121 - 180 Days	487
181+ Days	427
<b>Units Sold</b>	<b>4,240</b>
<b>Average Market Time</b>	<b>80 Days</b>

### Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Assumable	1
Cash	558
Conventional	3,113
FHA	249
Other	253
Owner	14
VA	52
<b>Total</b>	<b>4,240</b>

## New Listings Report

### Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	52	0
\$20,000 - \$29,999	93	1
\$30,000 - \$39,999	137	0
\$40,000 - \$49,999	190	6
\$50,000 - \$59,999	222	11
\$60,000 - \$69,999	275	21
\$70,000 - \$79,999	336	59
\$80,000 - \$89,999	357	62
\$90,000 - \$99,999	330	33
\$100,000 - \$119,999	529	86
\$120,000 - \$139,999	702	95
\$140,000 - \$159,999	568	55
\$160,000 - \$179,999	541	38
\$180,000 - \$199,999	353	26
\$200,000 - \$249,999	545	30
\$250,000 - \$299,999	370	15
\$300,000 - \$399,999	376	14
\$400,000 - \$499,999	142	2
\$500,000 or Over	181	6
<b>Totals</b>	<b>6,299</b>	<b>560</b>
<b>Average Price (in thousands \$)</b>	<b>174.3</b>	<b>139.5</b>
<b>Total Price (in thousands \$)</b>	<b>1,097,788.4</b>	<b>78,109.9</b>

# Home Sales Report

## Beginning 10/01/2004, Ending 12/31/2004

### Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	37	12	4	0	104	0
\$20,000 - \$29,999	30	29	6	2	170	4
\$30,000 - \$39,999	35	41	2	3	300	1
\$40,000 - \$49,999	33	45	9	3	386	27
\$50,000 - \$59,999	49	50	7	7	414	21
\$60,000 - \$69,999	45	56	12	13	556	39
\$70,000 - \$79,999	46	95	16	22	636	70
\$80,000 - \$89,999	41	120	23	46	652	111
\$90,000 - \$99,999	18	135	17	19	554	66
\$100,000 - \$119,999	25	257	44	59	939	130
\$120,000 - \$139,999	17	310	54	60	1,222	181
\$140,000 - \$159,999	11	225	84	48	1,012	146
\$160,000 - \$179,999	11	175	59	25	894	102
\$180,000 - \$199,999	6	115	52	14	702	70
\$200,000 - \$249,999	7	168	111	19	1,092	99
\$250,000 - \$299,999	6	76	92	11	812	45
\$300,000 - \$399,999	4	54	100	5	804	36
\$400,000 - \$499,999	10	9	52	2	320	8
\$500,000 or Over	1	20	42	2	500	7
<b>Totals</b>	<b>432</b>	<b>1,992</b>	<b>786</b>	<b>360</b>	<b>12,069</b>	<b>1,163</b>
<b>Average Price</b> (in thousands \$)	<b>86.6</b>	<b>144.8</b>	<b>237.3</b>	<b>134.1</b>	<b>189.3</b>	<b>149.7</b>
<b>Median Price</b> (in thousands \$)	<b>66.0</b>	<b>130.0</b>	<b>201.8</b>	<b>121.7</b>	<b>144.9</b>	<b>135.0</b>
<b>Sum Price</b> (in thousands \$)	<b>37,424.1</b>	<b>288,464.7</b>	<b>186,528.5</b>	<b>48,276.4</b>	<b>2,284,585.3</b>	<b>174,091.4</b>

### Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	1,096
31 - 60 Days	664
61 - 90 Days	510
91 - 120 Days	430
121 - 180 Days	478
181+ Days	390
<b>Units Sold</b>	<b>3,570</b>
<b>Average Market Time</b>	<b>85 Days</b>

### Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Assumable	1
Cash	465
Conventional	2,653
FHA	199
Other	196
Owner	10
VA	46
<b>Total</b>	<b>3,570</b>

## New Listings Report

### Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	45	0
\$20,000 - \$29,999	64	0
\$30,000 - \$39,999	125	1
\$40,000 - \$49,999	148	9
\$50,000 - \$59,999	164	6
\$60,000 - \$69,999	219	16
\$70,000 - \$79,999	257	24
\$80,000 - \$89,999	252	53
\$90,000 - \$99,999	240	24
\$100,000 - \$119,999	396	49
\$120,000 - \$139,999	515	67
\$140,000 - \$159,999	410	62
\$160,000 - \$179,999	310	51
\$180,000 - \$199,999	270	33
\$200,000 - \$249,999	415	30
\$250,000 - \$299,999	280	23
\$300,000 - \$399,999	286	8
\$400,000 - \$499,999	119	2
\$500,000 or Over	152	1
<b>Totals</b>	<b>4,667</b>	<b>459</b>
<b>Average Price (in thousands \$)</b>	<b>178.8</b>	<b>145.6</b>
<b>Total Price (in thousands \$)</b>	<b>834,615.6</b>	<b>66,847.5</b>



# Home Sales Report

## Beginning 01/01/2004, Ending 12/31/2004

### Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	112	44	11	1	258	3
\$20,000 - \$29,999	133	119	22	4	449	6
\$30,000 - \$39,999	140	148	14	10	701	10
\$40,000 - \$49,999	146	181	24	13	922	50
\$50,000 - \$59,999	194	219	25	43	1,080	93
\$60,000 - \$69,999	178	304	42	90	1,392	142
\$70,000 - \$79,999	196	421	48	136	1,531	224
\$80,000 - \$89,999	142	572	79	186	1,719	282
\$90,000 - \$99,999	85	622	73	113	1,527	214
\$100,000 - \$119,999	103	1,197	193	270	2,638	410
\$120,000 - \$139,999	71	1,284	264	253	3,211	449
\$140,000 - \$159,999	49	853	307	179	2,441	323
\$160,000 - \$179,999	35	643	251	112	2,019	227
\$180,000 - \$199,999	15	447	219	70	1,651	138
\$200,000 - \$249,999	37	609	458	85	2,450	195
\$250,000 - \$299,999	22	302	407	31	1,851	81
\$300,000 - \$399,999	16	192	431	26	1,722	71
\$400,000 - \$499,999	15	37	213	8	719	18
\$500,000 or Over	4	54	228	3	1,009	15
<b>Totals</b>	<b>1,693</b>	<b>8,248</b>	<b>3,309</b>	<b>1,633</b>	<b>29,290</b>	<b>2,951</b>
<b>Average Price</b> (in thousands \$)	<b>82.1</b>	<b>138.7</b>	<b>251.6</b>	<b>127.9</b>	<b>179.5</b>	<b>138.0</b>
<b>Median Price</b> (in thousands \$)	<b>66.5</b>	<b>124.9</b>	<b>210.0</b>	<b>117.0</b>	<b>137.5</b>	<b>122.9</b>
<b>Sum Price</b> (in thousands \$)	<b>138,938.2</b>	<b>1,144,314.8</b>	<b>832,523.9</b>	<b>208,892.7</b>	<b>5,258,578.8</b>	<b>407,376.0</b>

### Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	4,832
31 - 60 Days	2,833
61 - 90 Days	2,023
91 - 120 Days	1,536
121 - 180 Days	1,846
181+ Days	1,736
<b>Units Sold</b>	<b>14,884</b>
<b>Average Market Time</b>	<b>84 Days</b>

### Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Assumable	3
Cash	1,868
Conventional	10,797
FHA	1,014
Other	916
Owner	49
VA	237
<b>Total</b>	<b>14,884</b>

## New Listings Report

### Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	201	3
\$20,000 - \$29,999	361	4
\$30,000 - \$39,999	545	6
\$40,000 - \$49,999	696	31
\$50,000 - \$59,999	818	63
\$60,000 - \$69,999	1,060	85
\$70,000 - \$79,999	1,185	185
\$80,000 - \$89,999	1,322	238
\$90,000 - \$99,999	1,210	154
\$100,000 - \$119,999	2,103	330
\$120,000 - \$139,999	2,596	329
\$140,000 - \$159,999	1,975	232
\$160,000 - \$179,999	1,659	156
\$180,000 - \$199,999	1,313	111
\$200,000 - \$249,999	1,946	161
\$250,000 - \$299,999	1,428	69
\$300,000 - \$399,999	1,351	48
\$400,000 - \$499,999	538	11
\$500,000 or Over	729	10
<b>Totals</b>	<b>23,036</b>	<b>2,226</b>
<b>Average Price (in thousands \$)</b>	<b>176.5</b>	<b>138.0</b>
<b>Total Price (in thousands \$)</b>	<b>4,065,270.5</b>	<b>307,180.2</b>