

Home Sales Report

Beginning 01/01/2004, Ending 01/31/2004

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	5	1	0	0	82	0
\$20,000 - \$29,999	9	11	2	1	116	2
\$30,000 - \$39,999	5	9	2	0	198	6
\$40,000 - \$49,999	10	6	2	0	298	22
\$50,000 - \$59,999	10	18	1	0	336	35
\$60,000 - \$69,999	15	21	3	4	438	64
\$70,000 - \$79,999	6	27	2	10	434	50
\$80,000 - \$89,999	2	30	4	9	513	55
\$90,000 - \$99,999	4	28	7	9	428	77
\$100,000 - \$119,999	8	68	10	9	761	111
\$120,000 - \$139,999	6	55	15	12	838	167
\$140,000 - \$159,999	5	37	9	15	600	107
\$160,000 - \$179,999	2	38	5	6	481	80
\$180,000 - \$199,999	1	15	15	2	444	38
\$200,000 - \$249,999	3	26	31	3	640	52
\$250,000 - \$299,999	1	11	17	2	541	15
\$300,000 - \$399,999	2	9	18	1	485	26
\$400,000 - \$499,999	1	2	16	0	226	11
\$500,000 or Over	0	1	16	0	341	7
Totals	95	413	175	83	8,200	925
Average Price (in thousands \$)	88.6	128.9	262.3	124.5	186.4	139.5
Median Price (in thousands \$)	66.5	115.9	220.0	118.4	131.9	124.9
Sum Price (in thousands \$)	8,415.8	53,233.4	45,907.7	10,335.6	1,528,100.0	129,041.1

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	210
31 - 60 Days	117
61 - 90 Days	108
91 - 120 Days	87
121 - 180 Days	122
181+ Days	116
Units Sold	767
Average Market Time	99 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Cash	103
Conventional	543
FHA	52
Other	57
Owner	2
VA	10
Total	767

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	25	0
\$20,000 - \$29,999	28	0
\$30,000 - \$39,999	42	2
\$40,000 - \$49,999	72	3
\$50,000 - \$59,999	74	5
\$60,000 - \$69,999	106	7
\$70,000 - \$79,999	88	11
\$80,000 - \$89,999	116	11
\$90,000 - \$99,999	111	17
\$100,000 - \$119,999	226	31
\$120,000 - \$139,999	223	47
\$140,000 - \$159,999	134	16
\$160,000 - \$179,999	121	9
\$180,000 - \$199,999	106	11
\$200,000 - \$249,999	136	18
\$250,000 - \$299,999	118	3
\$300,000 - \$399,999	114	3
\$400,000 - \$499,999	45	4
\$500,000 or Over	61	2
Totals	1,946	200
Average Price (in thousands \$)	172.0	144.2
Total Price (in thousands \$)	334,791.7	28,845.4

Home Sales Report

Beginning 02/01/2004, Ending 02/29/2004

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	5	4	1	0	81	0
\$20,000 - \$29,999	16	10	1	0	116	1
\$30,000 - \$39,999	11	16	2	1	206	6
\$40,000 - \$49,999	11	12	2	1	279	23
\$50,000 - \$59,999	12	13	2	4	329	39
\$60,000 - \$69,999	12	23	2	13	445	61
\$70,000 - \$79,999	14	37	3	8	422	64
\$80,000 - \$89,999	9	37	5	11	515	60
\$90,000 - \$99,999	10	39	2	11	446	67
\$100,000 - \$119,999	4	91	25	18	742	115
\$120,000 - \$139,999	5	59	25	18	876	149
\$140,000 - \$159,999	3	41	13	11	636	113
\$160,000 - \$179,999	1	26	13	6	503	76
\$180,000 - \$199,999	0	22	15	4	450	45
\$200,000 - \$249,999	5	42	25	4	646	48
\$250,000 - \$299,999	2	14	24	1	560	16
\$300,000 - \$399,999	1	6	22	3	492	26
\$400,000 - \$499,999	1	1	14	0	215	10
\$500,000 or Over	1	2	13	0	347	5
Totals	123	495	209	114	8,306	924
Average Price (in thousands \$)	86.4	126.8	230.5	119.0	186.7	137.6
Median Price (in thousands \$)	65.0	112.0	190.0	109.4	134.9	124.9
Sum Price (in thousands \$)	10,627.9	62,786.6	48,164.8	13,561.9	1,550,562.3	127,181.5

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	289
31 - 60 Days	149
61 - 90 Days	134
91 - 120 Days	87
121 - 180 Days	145
181+ Days	132
Units Sold	941
Average Market Time	91 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Cash	101
Conventional	673
FHA	77
Other	69
Owner	3
VA	18
Total	941

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	12	0
\$20,000 - \$29,999	31	0
\$30,000 - \$39,999	48	0
\$40,000 - \$49,999	52	3
\$50,000 - \$59,999	70	8
\$60,000 - \$69,999	91	9
\$70,000 - \$79,999	89	24
\$80,000 - \$89,999	110	20
\$90,000 - \$99,999	102	7
\$100,000 - \$119,999	169	19
\$120,000 - \$139,999	201	15
\$140,000 - \$159,999	165	30
\$160,000 - \$179,999	123	8
\$180,000 - \$199,999	95	14
\$200,000 - \$249,999	131	11
\$250,000 - \$299,999	103	1
\$300,000 - \$399,999	86	5
\$400,000 - \$499,999	41	0
\$500,000 or Over	54	0
Totals	1,773	174
Average Price (in thousands \$)	169.2	129.5
Total Price (in thousands \$)	299,906.1	22,531.2

Home Sales Report

Beginning 03/01/2004, Ending 03/31/2004

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	11	7	3	1	78	0
\$20,000 - \$29,999	14	10	2	0	121	1
\$30,000 - \$39,999	15	14	1	0	197	7
\$40,000 - \$49,999	9	21	2	2	299	23
\$50,000 - \$59,999	16	20	5	4	339	34
\$60,000 - \$69,999	16	13	7	11	474	56
\$70,000 - \$79,999	18	38	3	13	462	60
\$80,000 - \$89,999	12	54	10	9	523	63
\$90,000 - \$99,999	7	58	5	11	472	73
\$100,000 - \$119,999	10	94	14	17	823	132
\$120,000 - \$139,999	7	102	28	21	973	156
\$140,000 - \$159,999	3	73	28	20	682	128
\$160,000 - \$179,999	2	47	20	12	570	83
\$180,000 - \$199,999	2	34	22	3	487	48
\$200,000 - \$249,999	4	46	34	2	722	62
\$250,000 - \$299,999	2	17	37	1	608	25
\$300,000 - \$399,999	0	20	30	4	541	31
\$400,000 - \$499,999	1	2	11	0	247	10
\$500,000 or Over	1	0	18	0	377	4
Totals	150	670	280	131	8,995	996
Average Price (in thousands \$)	82.1	132.1	229.5	122.3	186.5	141.5
Median Price (in thousands \$)	66.0	120.0	193.1	116.6	135.9	127.3
Sum Price (in thousands \$)	12,309.3	88,531.5	64,259.6	16,019.8	1,677,272.3	140,953.9

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	414
31 - 60 Days	191
61 - 90 Days	137
91 - 120 Days	121
121 - 180 Days	193
181+ Days	168
Units Sold	1,231
Average Market Time	90 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Cash	163
Conventional	840
FHA	102
Other	84
Owner	5
VA	37
Total	1,231

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	19	0
\$20,000 - \$29,999	42	0
\$30,000 - \$39,999	40	2
\$40,000 - \$49,999	67	1
\$50,000 - \$59,999	81	4
\$60,000 - \$69,999	116	11
\$70,000 - \$79,999	130	13
\$80,000 - \$89,999	136	22
\$90,000 - \$99,999	130	20
\$100,000 - \$119,999	241	41
\$120,000 - \$139,999	295	32
\$140,000 - \$159,999	188	30
\$160,000 - \$179,999	158	23
\$180,000 - \$199,999	128	9
\$200,000 - \$249,999	181	21
\$250,000 - \$299,999	159	9
\$300,000 - \$399,999	138	7
\$400,000 - \$499,999	69	0
\$500,000 or Over	82	0
Totals	2,400	245
Average Price (in thousands \$)	179.2	141.5
Total Price (in thousands \$)	430,041.7	34,674.0

Home Sales Report

Beginning 04/01/2004, Ending 04/30/2004

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	10	4	1	0	79	1
\$20,000 - \$29,999	13	13	2	0	135	2
\$30,000 - \$39,999	12	9	2	0	213	5
\$40,000 - \$49,999	13	16	2	0	282	28
\$50,000 - \$59,999	18	14	0	4	335	41
\$60,000 - \$69,999	22	32	4	3	465	52
\$70,000 - \$79,999	14	36	7	15	466	67
\$80,000 - \$89,999	17	61	6	14	518	63
\$90,000 - \$99,999	9	47	7	15	465	70
\$100,000 - \$119,999	4	121	18	25	822	129
\$120,000 - \$139,999	6	110	24	20	969	141
\$140,000 - \$159,999	3	73	21	18	708	112
\$160,000 - \$179,999	6	34	19	12	614	71
\$180,000 - \$199,999	2	39	18	6	521	51
\$200,000 - \$249,999	4	50	31	6	791	62
\$250,000 - \$299,999	1	18	32	2	633	24
\$300,000 - \$399,999	1	11	41	2	563	30
\$400,000 - \$499,999	0	4	21	1	240	9
\$500,000 or Over	1	2	25	0	392	4
Totals	156	694	281	143	9,211	962
Average Price (in thousands \$)	78.1	131.8	267.7	128.0	188.8	139.6
Median Price (in thousands \$)	64.2	119.3	212.5	114.9	139.9	124.9
Sum Price (in thousands \$)	12,175.9	91,490.9	75,213.2	18,297.8	1,738,811.5	134,261.1

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	443
31 - 60 Days	257
61 - 90 Days	147
91 - 120 Days	106
121 - 180 Days	160
181+ Days	158
Units Sold	1,274
Average Market Time	85 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Cash	156
Conventional	881
FHA	111
Other	94
Owner	2
VA	30
Total	1,274

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	22	1
\$20,000 - \$29,999	45	1
\$30,000 - \$39,999	59	0
\$40,000 - \$49,999	58	5
\$50,000 - \$59,999	81	15
\$60,000 - \$69,999	91	7
\$70,000 - \$79,999	120	27
\$80,000 - \$89,999	125	21
\$90,000 - \$99,999	114	16
\$100,000 - \$119,999	190	34
\$120,000 - \$139,999	240	30
\$140,000 - \$159,999	219	13
\$160,000 - \$179,999	171	13
\$180,000 - \$199,999	160	10
\$200,000 - \$249,999	214	12
\$250,000 - \$299,999	138	4
\$300,000 - \$399,999	136	6
\$400,000 - \$499,999	45	2
\$500,000 or Over	76	0
Totals	2,304	217
Average Price (in thousands \$)	180.0	127.3
Total Price (in thousands \$)	414,684.8	27,620.7

Home Sales Report

Beginning 05/01/2004, Ending 05/31/2004

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	11	4	0	0	68	1
\$20,000 - \$29,999	10	8	1	0	139	3
\$30,000 - \$39,999	16	9	0	2	226	4
\$40,000 - \$49,999	13	13	3	1	282	29
\$50,000 - \$59,999	23	17	2	8	334	37
\$60,000 - \$69,999	9	36	4	9	450	49
\$70,000 - \$79,999	25	37	5	12	451	61
\$80,000 - \$89,999	15	66	8	29	506	67
\$90,000 - \$99,999	10	72	12	9	450	81
\$100,000 - \$119,999	13	131	16	29	794	138
\$120,000 - \$139,999	7	147	26	32	912	132
\$140,000 - \$159,999	5	76	35	14	698	103
\$160,000 - \$179,999	4	65	26	8	613	74
\$180,000 - \$199,999	2	44	15	7	535	48
\$200,000 - \$249,999	3	60	49	14	815	61
\$250,000 - \$299,999	0	28	42	4	651	24
\$300,000 - \$399,999	1	16	53	5	574	31
\$400,000 - \$499,999	0	5	28	2	242	10
\$500,000 or Over	1	6	27	0	410	4
Totals	168	840	352	185	9,150	957
Average Price (in thousands \$)	78.5	139.7	269.2	131.2	192.2	139.7
Median Price (in thousands \$)	70.0	123.0	225.0	115.0	139.9	122.0
Sum Price (in thousands \$)	13,186.1	117,312.7	94,746.0	24,275.2	1,758,243.5	133,729.6

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	559
31 - 60 Days	310
61 - 90 Days	184
91 - 120 Days	132
121 - 180 Days	149
181+ Days	197
Units Sold	1,545
Average Market Time	80 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Assumable	1
Cash	173
Conventional	1,133
FHA	120
Other	82
Owner	12
VA	24
Total	1,545

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	11	1
\$20,000 - \$29,999	28	1
\$30,000 - \$39,999	54	1
\$40,000 - \$49,999	53	2
\$50,000 - \$59,999	74	6
\$60,000 - \$69,999	96	10
\$70,000 - \$79,999	94	18
\$80,000 - \$89,999	134	23
\$90,000 - \$99,999	108	19
\$100,000 - \$119,999	210	46
\$120,000 - \$139,999	240	25
\$140,000 - \$159,999	171	13
\$160,000 - \$179,999	142	11
\$180,000 - \$199,999	119	5
\$200,000 - \$249,999	182	10
\$250,000 - \$299,999	141	8
\$300,000 - \$399,999	132	6
\$400,000 - \$499,999	50	1
\$500,000 or Over	78	0
Totals	2,117	206
Average Price (in thousands \$)	183.3	128.8
Total Price (in thousands \$)	388,055.8	26,538.8

Home Sales Report

Beginning 06/01/2004, Ending 06/30/2004

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	8	6	1	0	74	1
\$20,000 - \$29,999	13	9	2	1	154	4
\$30,000 - \$39,999	16	11	0	2	231	4
\$40,000 - \$49,999	13	19	3	1	309	28
\$50,000 - \$59,999	25	22	2	9	357	39
\$60,000 - \$69,999	16	28	4	10	459	42
\$70,000 - \$79,999	16	47	3	22	478	50
\$80,000 - \$89,999	8	58	9	23	528	73
\$90,000 - \$99,999	8	66	4	6	456	74
\$100,000 - \$119,999	8	134	31	33	802	133
\$120,000 - \$139,999	11	142	22	29	954	135
\$140,000 - \$159,999	9	90	33	20	712	108
\$160,000 - \$179,999	4	74	31	10	676	64
\$180,000 - \$199,999	1	47	20	9	567	44
\$200,000 - \$249,999	4	57	49	12	849	79
\$250,000 - \$299,999	1	37	52	2	680	28
\$300,000 - \$399,999	0	22	50	2	618	27
\$400,000 - \$499,999	0	7	23	0	244	9
\$500,000 or Over	0	3	19	0	431	4
Totals	161	879	358	191	9,579	946
Average Price (in thousands \$)	76.8	139.8	247.6	121.4	192.4	141.4
Median Price (in thousands \$)	65.0	125.0	219.0	113.0	139.9	124.9
Sum Price (in thousands \$)	12,371.6	122,872.6	88,631.3	23,179.1	1,843,345.0	133,749.0

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	562
31 - 60 Days	306
61 - 90 Days	229
91 - 120 Days	140
121 - 180 Days	150
181+ Days	191
Units Sold	1,589
Average Market Time	80 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Cash	191
Conventional	1,157
FHA	119
Other	96
Owner	4
VA	22
Total	1,589

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	23	1
\$20,000 - \$29,999	47	1
\$30,000 - \$39,999	48	0
\$40,000 - \$49,999	71	3
\$50,000 - \$59,999	82	8
\$60,000 - \$69,999	96	4
\$70,000 - \$79,999	115	15
\$80,000 - \$89,999	126	31
\$90,000 - \$99,999	108	25
\$100,000 - \$119,999	207	30
\$120,000 - \$139,999	269	24
\$140,000 - \$159,999	179	20
\$160,000 - \$179,999	201	9
\$180,000 - \$199,999	131	4
\$200,000 - \$249,999	203	34
\$250,000 - \$299,999	167	7
\$300,000 - \$399,999	133	4
\$400,000 - \$499,999	53	0
\$500,000 or Over	73	1
Totals	2,332	221
Average Price (in thousands \$)	179.4	137.4
Total Price (in thousands \$)	418,427.9	30,355.9

Home Sales Report

Beginning 07/01/2004, Ending 07/31/2004

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	8	5	1	0	66	0
\$20,000 - \$29,999	8	13	3	0	142	3
\$30,000 - \$39,999	12	10	2	0	222	2
\$40,000 - \$49,999	17	12	0	3	317	24
\$50,000 - \$59,999	16	18	1	6	349	32
\$60,000 - \$69,999	15	30	4	10	461	40
\$70,000 - \$79,999	21	40	4	13	488	46
\$80,000 - \$89,999	16	51	5	16	530	73
\$90,000 - \$99,999	8	74	6	11	431	66
\$100,000 - \$119,999	12	130	18	34	765	117
\$120,000 - \$139,999	2	105	31	25	964	130
\$140,000 - \$159,999	4	81	36	5	747	103
\$160,000 - \$179,999	2	61	37	13	698	72
\$180,000 - \$199,999	1	34	28	4	546	48
\$200,000 - \$249,999	4	56	51	8	858	79
\$250,000 - \$299,999	4	35	44	3	649	29
\$300,000 - \$399,999	3	14	48	1	660	28
\$400,000 - \$499,999	0	6	19	0	246	9
\$500,000 or Over	0	10	22	0	405	6
Totals	153	785	360	152	9,544	907
Average Price (in thousands \$)	83.5	141.9	243.4	119.9	191.6	146.5
Median Price (in thousands \$)	70.0	121.9	200.7	110.9	142.7	129.0
Sum Price (in thousands \$)	12,770.7	111,411.1	87,617.9	18,227.6	1,828,482.4	132,850.2

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	488
31 - 60 Days	313
61 - 90 Days	215
91 - 120 Days	142
121 - 180 Days	140
181+ Days	145
Units Sold	1,450
Average Market Time	79 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Assumable	1
Cash	188
Conventional	1,065
FHA	94
Other	79
Owner	1
VA	22
Total	1,450

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	18	0
\$20,000 - \$29,999	30	0
\$30,000 - \$39,999	35	0
\$40,000 - \$49,999	79	2
\$50,000 - \$59,999	79	4
\$60,000 - \$69,999	100	7
\$70,000 - \$79,999	113	11
\$80,000 - \$89,999	128	26
\$90,000 - \$99,999	106	10
\$100,000 - \$119,999	197	26
\$120,000 - \$139,999	247	34
\$140,000 - \$159,999	199	24
\$160,000 - \$179,999	233	16
\$180,000 - \$199,999	115	9
\$200,000 - \$249,999	195	11
\$250,000 - \$299,999	115	2
\$300,000 - \$399,999	151	5
\$400,000 - \$499,999	57	0
\$500,000 or Over	47	3
Totals	2,244	190
Average Price (in thousands \$)	171.1	142.1
Total Price (in thousands \$)	383,976.7	26,993.1

Home Sales Report

Beginning 08/01/2004, Ending 08/31/2004

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	10	2	0	0	67	0
\$20,000 - \$29,999	9	10	3	0	143	3
\$30,000 - \$39,999	10	16	1	2	231	1
\$40,000 - \$49,999	13	24	0	1	325	17
\$50,000 - \$59,999	15	26	2	4	351	31
\$60,000 - \$69,999	20	34	1	12	446	35
\$70,000 - \$79,999	18	41	3	12	507	41
\$80,000 - \$89,999	11	61	3	19	525	71
\$90,000 - \$99,999	9	51	5	10	435	62
\$100,000 - \$119,999	12	105	11	29	751	122
\$120,000 - \$139,999	1	136	27	22	976	137
\$140,000 - \$159,999	3	78	30	17	779	110
\$160,000 - \$179,999	4	68	24	14	731	66
\$180,000 - \$199,999	1	58	20	9	559	50
\$200,000 - \$249,999	0	69	44	9	873	80
\$250,000 - \$299,999	2	41	42	2	653	30
\$300,000 - \$399,999	3	21	45	1	658	30
\$400,000 - \$499,999	0	1	10	1	248	9
\$500,000 or Over	0	4	31	1	420	6
Totals	141	846	302	165	9,678	901
Average Price (in thousands \$)	77.7	140.2	288.9	128.0	192.7	148.9
Median Price (in thousands \$)	65.0	127.8	228.5	116.5	144.8	129.9
Sum Price (in thousands \$)	10,952.8	118,600.6	87,238.0	21,113.7	1,865,103.8	134,166.4

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	438
31 - 60 Days	301
61 - 90 Days	201
91 - 120 Days	168
121 - 180 Days	177
181+ Days	160
Units Sold	1,454
Average Market Time	84 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Cash	186
Conventional	1,069
FHA	80
Other	96
Owner	6
VA	17
Total	1,454

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	16	0
\$20,000 - \$29,999	28	0
\$30,000 - \$39,999	48	0
\$40,000 - \$49,999	59	0
\$50,000 - \$59,999	81	5
\$60,000 - \$69,999	92	7
\$70,000 - \$79,999	129	17
\$80,000 - \$89,999	123	16
\$90,000 - \$99,999	115	14
\$100,000 - \$119,999	187	38
\$120,000 - \$139,999	250	34
\$140,000 - \$159,999	208	23
\$160,000 - \$179,999	167	10
\$180,000 - \$199,999	137	10
\$200,000 - \$249,999	186	11
\$250,000 - \$299,999	143	9
\$300,000 - \$399,999	125	4
\$400,000 - \$499,999	53	1
\$500,000 or Over	74	1
Totals	2,221	200
Average Price (in thousands \$)	180.1	139.9
Total Price (in thousands \$)	399,897.3	27,986.1

Home Sales Report

Beginning 09/01/2004, Ending 09/30/2004

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	9	1	1	0	74	0
\$20,000 - \$29,999	14	7	0	0	146	4
\$30,000 - \$39,999	11	14	2	0	240	0
\$40,000 - \$49,999	15	15	1	1	299	20
\$50,000 - \$59,999	12	24	3	1	324	24
\$60,000 - \$69,999	13	36	3	7	434	33
\$70,000 - \$79,999	24	32	3	10	488	63
\$80,000 - \$89,999	14	40	7	16	510	76
\$90,000 - \$99,999	5	63	9	14	426	57
\$100,000 - \$119,999	8	89	11	25	714	104
\$120,000 - \$139,999	9	146	15	20	951	141
\$140,000 - \$159,999	7	93	24	17	777	100
\$160,000 - \$179,999	2	61	22	10	735	65
\$180,000 - \$199,999	0	49	20	14	543	46
\$200,000 - \$249,999	3	52	39	9	855	78
\$250,000 - \$299,999	3	35	35	3	629	30
\$300,000 - \$399,999	2	26	35	2	639	30
\$400,000 - \$499,999	4	1	23	2	249	6
\$500,000 or Over	0	6	24	0	420	7
Totals	155	790	277	151	9,453	884
Average Price (in thousands \$)	89.9	143.1	270.5	136.2	191.7	148.0
Median Price (in thousands \$)	71.9	129.9	223.5	121.8	144.9	129.9
Sum Price (in thousands \$)	13,926.9	113,055.7	74,920.4	20,569.8	1,812,463.7	130,844.2

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	431
31 - 60 Days	282
61 - 90 Days	196
91 - 120 Days	148
121 - 180 Days	176
181+ Days	127
Units Sold	1,373
Average Market Time	78 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Cash	187
Conventional	1,007
FHA	79
Other	80
Owner	7
VA	13
Total	1,373

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	22	0
\$20,000 - \$29,999	35	1
\$30,000 - \$39,999	57	0
\$40,000 - \$49,999	55	4
\$50,000 - \$59,999	66	2
\$60,000 - \$69,999	88	7
\$70,000 - \$79,999	106	32
\$80,000 - \$89,999	115	21
\$90,000 - \$99,999	113	11
\$100,000 - \$119,999	155	23
\$120,000 - \$139,999	222	29
\$140,000 - \$159,999	167	8
\$160,000 - \$179,999	148	13
\$180,000 - \$199,999	108	8
\$200,000 - \$249,999	174	9
\$250,000 - \$299,999	121	4
\$300,000 - \$399,999	104	5
\$400,000 - \$499,999	35	1
\$500,000 or Over	68	2
Totals	1,959	180
Average Price (in thousands \$)	173.0	136.0
Total Price (in thousands \$)	338,859.7	24,485.2

Home Sales Report

Beginning 10/01/2004, Ending 10/31/2004

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	18	8	1	0	75	0
\$20,000 - \$29,999	11	13	4	1	133	4
\$30,000 - \$39,999	8	14	1	2	222	1
\$40,000 - \$49,999	13	16	5	2	302	21
\$50,000 - \$59,999	22	25	1	3	307	17
\$60,000 - \$69,999	15	17	5	8	422	24
\$70,000 - \$79,999	18	38	7	6	468	59
\$80,000 - \$89,999	16	50	6	19	506	80
\$90,000 - \$99,999	5	52	4	6	426	49
\$100,000 - \$119,999	8	103	15	24	724	98
\$120,000 - \$139,999	7	111	19	21	916	140
\$140,000 - \$159,999	3	72	26	15	776	104
\$160,000 - \$179,999	4	53	15	10	712	66
\$180,000 - \$199,999	4	45	23	7	547	48
\$200,000 - \$249,999	2	73	42	6	857	74
\$250,000 - \$299,999	2	22	39	6	657	30
\$300,000 - \$399,999	3	18	43	1	644	28
\$400,000 - \$499,999	5	2	20	1	247	7
\$500,000 or Over	0	7	18	1	408	7
Totals	164	739	294	139	9,349	857
Average Price (in thousands \$)	88.7	140.0	246.5	132.9	192.5	150.2
Median Price (in thousands \$)	66.5	125.0	212.0	119.9	146.9	134.9
Sum Price (in thousands \$)	14,543.2	103,443.3	72,461.8	18,479.1	1,799,711.6	128,718.8

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	440
31 - 60 Days	237
61 - 90 Days	203
91 - 120 Days	156
121 - 180 Days	172
181+ Days	127
Units Sold	1,336
Average Market Time	80 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Cash	184
Conventional	983
FHA	75
Other	78
Owner	4
VA	12
Total	1,336

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	16	0
\$20,000 - \$29,999	27	0
\$30,000 - \$39,999	47	1
\$40,000 - \$49,999	64	3
\$50,000 - \$59,999	57	2
\$60,000 - \$69,999	85	1
\$70,000 - \$79,999	89	13
\$80,000 - \$89,999	105	22
\$90,000 - \$99,999	109	7
\$100,000 - \$119,999	181	17
\$120,000 - \$139,999	209	26
\$140,000 - \$159,999	174	20
\$160,000 - \$179,999	128	15
\$180,000 - \$199,999	114	11
\$200,000 - \$249,999	178	5
\$250,000 - \$299,999	125	8
\$300,000 - \$399,999	125	0
\$400,000 - \$499,999	45	1
\$500,000 or Over	60	1
Totals	1,938	153
Average Price (in thousands \$)	179.5	140.4
Total Price (in thousands \$)	347,931.4	21,474.9

Home Sales Report

Beginning 11/01/2004, Ending 11/30/2004

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	13	4	3	0	72	0
\$20,000 - \$29,999	12	9	1	1	106	3
\$30,000 - \$39,999	17	12	0	1	209	1
\$40,000 - \$49,999	14	17	1	1	276	13
\$50,000 - \$59,999	17	20	2	2	281	15
\$60,000 - \$69,999	13	24	5	4	411	24
\$70,000 - \$79,999	13	33	5	12	462	57
\$80,000 - \$89,999	15	31	7	14	471	72
\$90,000 - \$99,999	7	47	2	8	380	49
\$100,000 - \$119,999	6	87	15	18	675	101
\$120,000 - \$139,999	9	113	21	25	881	139
\$140,000 - \$159,999	4	85	32	16	773	111
\$160,000 - \$179,999	1	61	26	8	676	81
\$180,000 - \$199,999	0	42	18	7	527	59
\$200,000 - \$249,999	1	49	33	10	830	80
\$250,000 - \$299,999	2	27	30	3	612	26
\$300,000 - \$399,999	1	22	27	3	637	28
\$400,000 - \$499,999	3	4	18	1	251	6
\$500,000 or Over	1	8	12	0	398	7
Totals	149	695	258	134	8,928	872
Average Price (in thousands \$)	81.9	147.5	234.2	135.1	195.2	152.7
Median Price (in thousands \$)	60.0	132.0	190.0	125.0	149.5	137.9
Sum Price (in thousands \$)	12,200.5	102,527.3	60,428.1	18,103.6	1,742,890.4	133,145.2

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	395
31 - 60 Days	235
61 - 90 Days	151
91 - 120 Days	149
121 - 180 Days	158
181+ Days	147
Units Sold	1,236
Average Market Time	86 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Cash	164
Conventional	913
FHA	73
Other	60
Owner	5
VA	21
Total	1,236

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	16	0
\$20,000 - \$29,999	21	0
\$30,000 - \$39,999	39	0
\$40,000 - \$49,999	42	3
\$50,000 - \$59,999	58	2
\$60,000 - \$69,999	85	8
\$70,000 - \$79,999	94	8
\$80,000 - \$89,999	97	25
\$90,000 - \$99,999	73	9
\$100,000 - \$119,999	129	24
\$120,000 - \$139,999	195	33
\$140,000 - \$159,999	134	33
\$160,000 - \$179,999	111	26
\$180,000 - \$199,999	96	17
\$200,000 - \$249,999	143	13
\$250,000 - \$299,999	81	2
\$300,000 - \$399,999	101	2
\$400,000 - \$499,999	48	0
\$500,000 or Over	47	0
Totals	1,610	205
Average Price (in thousands \$)	178.6	138.3
Total Price (in thousands \$)	287,527.6	28,342.6

Home Sales Report

Beginning 12/01/2004, Ending 12/31/2004

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	9	1	0	0	70	0
\$20,000 - \$29,999	7	7	1	0	100	2
\$30,000 - \$39,999	10	15	1	1	209	1
\$40,000 - \$49,999	7	13	3	0	265	16
\$50,000 - \$59,999	12	8	4	2	284	14
\$60,000 - \$69,999	17	20	2	1	378	28
\$70,000 - \$79,999	15	26	5	4	439	48
\$80,000 - \$89,999	10	42	10	14	428	76
\$90,000 - \$99,999	6	38	11	6	363	44
\$100,000 - \$119,999	11	79	16	20	620	65
\$120,000 - \$139,999	3	94	15	18	815	110
\$140,000 - \$159,999	4	74	28	17	711	109
\$160,000 - \$179,999	6	69	21	8	595	78
\$180,000 - \$199,999	2	32	11	1	493	58
\$200,000 - \$249,999	4	57	38	3	770	81
\$250,000 - \$299,999	2	28	25	2	580	34
\$300,000 - \$399,999	0	16	32	1	600	28
\$400,000 - \$499,999	2	4	16	0	247	6
\$500,000 or Over	0	7	14	1	384	7
Totals	127	630	253	99	8,351	805
Average Price (in thousands \$)	87.8	149.6	232.3	132.4	196.7	156.5
Median Price (in thousands \$)	71.0	134.0	194.2	120.9	148.9	139.9
Sum Price (in thousands \$)	11,148.7	94,254.0	58,780.7	13,105.2	1,642,278.0	125,974.7

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	304
31 - 60 Days	216
61 - 90 Days	167
91 - 120 Days	138
121 - 180 Days	157
181+ Days	127
Units Sold	1,109
Average Market Time	89 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Assumable	1
Cash	140
Conventional	831
FHA	58
Other	63
Owner	1
VA	15
Total	1,109

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	13	0
\$20,000 - \$29,999	19	0
\$30,000 - \$39,999	45	0
\$40,000 - \$49,999	46	3
\$50,000 - \$59,999	60	2
\$60,000 - \$69,999	56	8
\$70,000 - \$79,999	83	3
\$80,000 - \$89,999	60	12
\$90,000 - \$99,999	75	10
\$100,000 - \$119,999	101	13
\$120,000 - \$139,999	136	11
\$140,000 - \$159,999	113	19
\$160,000 - \$179,999	82	13
\$180,000 - \$199,999	68	5
\$200,000 - \$249,999	105	13
\$250,000 - \$299,999	79	13
\$300,000 - \$399,999	68	6
\$400,000 - \$499,999	32	1
\$500,000 or Over	48	0
Totals	1,289	132
Average Price (in thousands \$)	175.3	158.9
Total Price (in thousands \$)	225,981.5	20,974.2

Home Sales Report

Beginning 01/01/2004, Ending 12/31/2004

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	112	44	11	1	258	3
\$20,000 - \$29,999	133	119	22	4	449	6
\$30,000 - \$39,999	140	148	14	10	701	10
\$40,000 - \$49,999	146	181	24	13	922	50
\$50,000 - \$59,999	194	219	25	43	1,080	93
\$60,000 - \$69,999	178	304	42	90	1,392	142
\$70,000 - \$79,999	196	421	48	136	1,531	224
\$80,000 - \$89,999	142	572	79	186	1,719	282
\$90,000 - \$99,999	85	622	73	113	1,527	214
\$100,000 - \$119,999	103	1,197	193	270	2,638	410
\$120,000 - \$139,999	71	1,284	264	253	3,211	449
\$140,000 - \$159,999	49	853	307	179	2,441	323
\$160,000 - \$179,999	35	643	251	112	2,019	227
\$180,000 - \$199,999	15	447	219	70	1,651	138
\$200,000 - \$249,999	37	609	458	85	2,450	195
\$250,000 - \$299,999	22	302	407	31	1,851	81
\$300,000 - \$399,999	16	192	431	26	1,722	71
\$400,000 - \$499,999	15	37	213	8	719	18
\$500,000 or Over	4	54	228	3	1,009	15
Totals	1,693	8,248	3,309	1,633	29,290	2,951
Average Price (in thousands \$)	82.1	138.7	251.6	127.9	179.5	138.0
Median Price (in thousands \$)	66.5	124.9	210.0	117.0	137.5	122.9
Sum Price (in thousands \$)	138,938.2	1,144,314.8	832,523.9	208,892.7	5,258,578.8	407,376.0

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	4,832
31 - 60 Days	2,833
61 - 90 Days	2,023
91 - 120 Days	1,536
121 - 180 Days	1,846
181+ Days	1,736
Units Sold	14,884
Average Market Time	84 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Assumable	3
Cash	1,868
Conventional	10,797
FHA	1,014
Other	916
Owner	49
VA	237
Total	14,884

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	201	3
\$20,000 - \$29,999	361	4
\$30,000 - \$39,999	545	6
\$40,000 - \$49,999	696	31
\$50,000 - \$59,999	818	63
\$60,000 - \$69,999	1,060	85
\$70,000 - \$79,999	1,185	185
\$80,000 - \$89,999	1,322	238
\$90,000 - \$99,999	1,210	154
\$100,000 - \$119,999	2,103	330
\$120,000 - \$139,999	2,596	329
\$140,000 - \$159,999	1,975	232
\$160,000 - \$179,999	1,659	156
\$180,000 - \$199,999	1,313	111
\$200,000 - \$249,999	1,946	161
\$250,000 - \$299,999	1,428	69
\$300,000 - \$399,999	1,351	48
\$400,000 - \$499,999	538	11
\$500,000 or Over	729	10
Totals	23,036	2,226
Average Price (in thousands \$)	176.5	138.0
Total Price (in thousands \$)	4,065,270.5	307,180.2