

Home Sales Report

Beginning 01/01/2003, Ending 01/31/2003

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	12	4	0	0	84	0
\$20,000 - \$29,999	7	7	2	0	110	2
\$30,000 - \$39,999	5	9	1	1	225	6
\$40,000 - \$49,999	7	6	2	0	329	23
\$50,000 - \$59,999	7	18	4	2	361	29
\$60,000 - \$69,999	9	18	3	8	488	71
\$70,000 - \$79,999	14	22	5	8	487	77
\$80,000 - \$89,999	7	31	4	9	527	91
\$90,000 - \$99,999	5	45	7	6	506	80
\$100,000 - \$119,999	2	71	13	10	780	125
\$120,000 - \$139,999	5	56	16	19	867	111
\$140,000 - \$159,999	3	61	14	9	623	77
\$160,000 - \$179,999	0	25	13	0	515	64
\$180,000 - \$199,999	0	25	12	2	412	30
\$200,000 - \$249,999	3	28	34	0	606	34
\$250,000 - \$299,999	1	10	16	3	471	19
\$300,000 - \$399,999	0	8	30	0	421	22
\$400,000 - \$499,999	0	2	10	1	181	6
\$500,000 or Over	0	2	3	0	292	7
Totals	87	448	189	78	8,285	874
Average Price (in thousands \$)	70.7	130.5	214.4	118.1	175.7	130.2
Median Price (in thousands \$)	65.0	119.1	196.7	110.5	127.9	109.9
Sum Price (in thousands \$)	6,148.5	58,479.1	40,522.0	9,212.9	1,455,342.5	113,781.2

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	188
31 - 60 Days	130
61 - 90 Days	132
91 - 120 Days	96
121 - 180 Days	140
181+ Days	114
Units Sold	802
Average Market Time	100 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Cash	92
Conventional	534
FHA	90
Other	59
Owner	4
VA	23
Total	802

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	22	0
\$20,000 - \$29,999	34	0
\$30,000 - \$39,999	54	0
\$40,000 - \$49,999	72	2
\$50,000 - \$59,999	70	8
\$60,000 - \$69,999	111	8
\$70,000 - \$79,999	96	20
\$80,000 - \$89,999	130	25
\$90,000 - \$99,999	139	17
\$100,000 - \$119,999	178	48
\$120,000 - \$139,999	191	24
\$140,000 - \$159,999	141	29
\$160,000 - \$179,999	120	27
\$180,000 - \$199,999	77	4
\$200,000 - \$249,999	113	5
\$250,000 - \$299,999	88	2
\$300,000 - \$399,999	83	5
\$400,000 - \$499,999	39	0
\$500,000 or Over	31	0
Totals	1,789	224
Average Price (in thousands \$)	153.9	125.5
Total Price (in thousands \$)	275,267.4	28,107.5

Home Sales Report

Beginning 02/01/2003, Ending 02/28/2003

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	7	9	0	0	87	0
\$20,000 - \$29,999	9	4	1	0	112	2
\$30,000 - \$39,999	9	10	1	0	221	8
\$40,000 - \$49,999	13	15	4	0	317	26
\$50,000 - \$59,999	7	11	3	5	371	28
\$60,000 - \$69,999	19	20	1	13	471	69
\$70,000 - \$79,999	8	30	4	10	480	81
\$80,000 - \$89,999	3	38	6	8	510	91
\$90,000 - \$99,999	2	42	9	15	518	86
\$100,000 - \$119,999	4	66	7	13	796	129
\$120,000 - \$139,999	5	77	25	16	875	126
\$140,000 - \$159,999	3	49	17	7	609	81
\$160,000 - \$179,999	1	25	10	7	504	69
\$180,000 - \$199,999	3	19	15	0	391	27
\$200,000 - \$249,999	1	19	24	6	609	47
\$250,000 - \$299,999	2	8	16	3	465	24
\$300,000 - \$399,999	0	1	24	3	410	28
\$400,000 - \$499,999	0	0	8	1	187	11
\$500,000 or Over	0	0	5	0	296	12
Totals	96	443	180	107	8,229	945
Average Price (in thousands \$)	71.8	117.1	210.6	124.9	175.2	136.8
Median Price (in thousands \$)	61.4	112.9	181.5	102.0	127.9	114.9
Sum Price (in thousands \$)	6,892.0	51,854.6	37,914.8	13,365.4	1,441,827.6	129,273.9

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	243
31 - 60 Days	99
61 - 90 Days	115
91 - 120 Days	89
121 - 180 Days	143
181+ Days	134
Units Sold	826
Average Market Time	103 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Cash	90
Conventional	562
FHA	83
Other	61
Owner	3
VA	27
Total	826

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	19	0
\$20,000 - \$29,999	22	0
\$30,000 - \$39,999	42	2
\$40,000 - \$49,999	49	3
\$50,000 - \$59,999	70	4
\$60,000 - \$69,999	74	18
\$70,000 - \$79,999	98	17
\$80,000 - \$89,999	95	14
\$90,000 - \$99,999	123	22
\$100,000 - \$119,999	181	32
\$120,000 - \$139,999	186	35
\$140,000 - \$159,999	121	27
\$160,000 - \$179,999	83	25
\$180,000 - \$199,999	67	4
\$200,000 - \$249,999	113	14
\$250,000 - \$299,999	77	8
\$300,000 - \$399,999	65	10
\$400,000 - \$499,999	29	5
\$500,000 or Over	46	5
Totals	1,560	245
Average Price (in thousands \$)	162.7	151.8
Total Price (in thousands \$)	253,750.8	37,185.1

Home Sales Report

Beginning 03/01/2003, Ending 03/31/2003

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	9	6	0	0	89	0
\$20,000 - \$29,999	10	10	1	0	125	2
\$30,000 - \$39,999	5	15	3	1	222	8
\$40,000 - \$49,999	13	15	1	2	326	30
\$50,000 - \$59,999	20	21	7	1	374	36
\$60,000 - \$69,999	17	26	2	14	520	63
\$70,000 - \$79,999	15	29	1	18	513	77
\$80,000 - \$89,999	8	56	9	16	562	81
\$90,000 - \$99,999	6	54	12	12	570	88
\$100,000 - \$119,999	4	95	22	21	881	130
\$120,000 - \$139,999	4	73	23	9	930	116
\$140,000 - \$159,999	4	51	25	5	633	80
\$160,000 - \$179,999	0	36	17	8	532	70
\$180,000 - \$199,999	1	26	15	3	419	29
\$200,000 - \$249,999	2	34	34	6	687	49
\$250,000 - \$299,999	0	17	30	2	521	26
\$300,000 - \$399,999	1	5	17	2	480	29
\$400,000 - \$499,999	0	1	11	1	195	11
\$500,000 or Over	0	0	7	0	330	12
Totals	119	570	237	121	8,909	937
Average Price (in thousands \$)	68.9	121.5	211.1	116.6	177.2	137.7
Median Price (in thousands \$)	62.5	112.0	175.9	95.5	127.9	114.9
Sum Price (in thousands \$)	8,193.6	69,271.6	50,031.6	14,104.7	1,578,743.9	128,986.9

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	303
31 - 60 Days	182
61 - 90 Days	111
91 - 120 Days	98
121 - 180 Days	151
181+ Days	196
Units Sold	1,047
Average Market Time	99 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Assumable	1
Cash	131
Conventional	706
FHA	114
Other	59
Owner	4
VA	32
Total	1,047

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	21	0
\$20,000 - \$29,999	39	0
\$30,000 - \$39,999	44	0
\$40,000 - \$49,999	75	7
\$50,000 - \$59,999	64	9
\$60,000 - \$69,999	131	8
\$70,000 - \$79,999	133	23
\$80,000 - \$89,999	156	10
\$90,000 - \$99,999	142	19
\$100,000 - \$119,999	242	28
\$120,000 - \$139,999	223	14
\$140,000 - \$159,999	171	13
\$160,000 - \$179,999	131	9
\$180,000 - \$199,999	99	7
\$200,000 - \$249,999	170	9
\$250,000 - \$299,999	118	7
\$300,000 - \$399,999	117	4
\$400,000 - \$499,999	34	0
\$500,000 or Over	66	0
Totals	2,176	167
Average Price (in thousands \$)	167.5	125.3
Total Price (in thousands \$)	364,463.2	20,925.5

Home Sales Report

Beginning 04/01/2003, Ending 04/30/2003

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	14	11	2	0	93	0
\$20,000 - \$29,999	16	9	3	0	142	3
\$30,000 - \$39,999	4	10	1	0	224	6
\$40,000 - \$49,999	11	10	2	3	332	31
\$50,000 - \$59,999	16	19	5	6	364	38
\$60,000 - \$69,999	15	31	3	12	506	58
\$70,000 - \$79,999	12	39	4	16	519	79
\$80,000 - \$89,999	9	64	5	10	587	82
\$90,000 - \$99,999	7	56	5	14	557	87
\$100,000 - \$119,999	2	99	12	14	899	135
\$120,000 - \$139,999	5	96	42	18	933	113
\$140,000 - \$159,999	0	64	25	13	655	85
\$160,000 - \$179,999	3	39	17	5	561	74
\$180,000 - \$199,999	3	24	27	1	428	30
\$200,000 - \$249,999	2	31	46	6	706	51
\$250,000 - \$299,999	1	19	27	1	540	25
\$300,000 - \$399,999	1	6	25	5	510	27
\$400,000 - \$499,999	0	1	11	0	229	12
\$500,000 or Over	0	0	12	0	361	11
Totals	121	628	274	124	9,146	947
Average Price (in thousands \$)	69.2	121.9	235.8	119.3	180.0	137.3
Median Price (in thousands \$)	59.9	113.0	187.3	103.6	129.9	114.9
Sum Price (in thousands \$)	8,371.4	76,566.5	64,612.5	14,792.3	1,646,177.0	129,993.8

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	352
31 - 60 Days	204
61 - 90 Days	145
91 - 120 Days	112
121 - 180 Days	145
181+ Days	185
Units Sold	1,147
Average Market Time	96 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Assumable	1
Cash	146
Conventional	772
FHA	135
Other	67
Owner	5
VA	21
Total	1,147

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	24	0
\$20,000 - \$29,999	43	1
\$30,000 - \$39,999	49	1
\$40,000 - \$49,999	67	3
\$50,000 - \$59,999	72	7
\$60,000 - \$69,999	95	16
\$70,000 - \$79,999	117	29
\$80,000 - \$89,999	154	19
\$90,000 - \$99,999	130	19
\$100,000 - \$119,999	218	23
\$120,000 - \$139,999	226	19
\$140,000 - \$159,999	163	15
\$160,000 - \$179,999	135	13
\$180,000 - \$199,999	98	7
\$200,000 - \$249,999	156	11
\$250,000 - \$299,999	107	3
\$300,000 - \$399,999	117	4
\$400,000 - \$499,999	64	2
\$500,000 or Over	71	1
Totals	2,106	193
Average Price (in thousands \$)	171.7	126.9
Total Price (in thousands \$)	361,510.8	24,495.9

Home Sales Report

Beginning 05/01/2003, Ending 05/31/2003

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	13	8	1	0	88	0
\$20,000 - \$29,999	14	9	3	1	149	3
\$30,000 - \$39,999	6	7	3	1	241	6
\$40,000 - \$49,999	14	17	2	3	315	28
\$50,000 - \$59,999	22	13	1	7	371	41
\$60,000 - \$69,999	14	30	6	9	503	67
\$70,000 - \$79,999	15	41	6	17	511	87
\$80,000 - \$89,999	12	55	8	13	572	77
\$90,000 - \$99,999	8	49	9	13	561	68
\$100,000 - \$119,999	11	122	20	25	911	141
\$120,000 - \$139,999	3	122	34	24	927	106
\$140,000 - \$159,999	6	71	28	12	649	97
\$160,000 - \$179,999	3	35	27	11	563	78
\$180,000 - \$199,999	0	41	22	4	444	32
\$200,000 - \$249,999	4	40	36	6	654	52
\$250,000 - \$299,999	0	28	42	1	535	28
\$300,000 - \$399,999	1	14	45	2	478	29
\$400,000 - \$499,999	0	3	13	0	224	13
\$500,000 or Over	0	4	13	0	334	11
Totals	146	709	319	149	9,030	964
Average Price (in thousands \$)	73.0	134.8	226.5	116.8	176.8	138.8
Median Price (in thousands \$)	62.8	120.0	190.0	109.0	128.5	116.9
Sum Price (in thousands \$)	10,654.5	95,597.0	72,256.1	17,404.2	1,596,182.6	133,762.8

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	455
31 - 60 Days	226
61 - 90 Days	191
91 - 120 Days	116
121 - 180 Days	127
181+ Days	201
Units Sold	1,323
Average Market Time	90 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Cash	140
Conventional	945
FHA	140
Other	63
Owner	5
VA	30
Total	1,323

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	17	0
\$20,000 - \$29,999	40	0
\$30,000 - \$39,999	56	1
\$40,000 - \$49,999	50	2
\$50,000 - \$59,999	75	9
\$60,000 - \$69,999	97	23
\$70,000 - \$79,999	115	27
\$80,000 - \$89,999	127	12
\$90,000 - \$99,999	133	6
\$100,000 - \$119,999	211	35
\$120,000 - \$139,999	221	24
\$140,000 - \$159,999	159	25
\$160,000 - \$179,999	122	16
\$180,000 - \$199,999	118	7
\$200,000 - \$249,999	129	10
\$250,000 - \$299,999	99	6
\$300,000 - \$399,999	90	8
\$400,000 - \$499,999	31	1
\$500,000 or Over	38	1
Totals	1,928	213
Average Price (in thousands \$)	154.9	133.1
Total Price (in thousands \$)	298,602.0	28,350.8

Home Sales Report

Beginning 06/01/2003, Ending 06/30/2003

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	11	2	1	1	86	0
\$20,000 - \$29,999	10	12	3	1	141	3
\$30,000 - \$39,999	12	11	2	0	246	6
\$40,000 - \$49,999	11	12	0	6	323	29
\$50,000 - \$59,999	19	22	1	6	386	38
\$60,000 - \$69,999	20	33	1	7	518	83
\$70,000 - \$79,999	15	43	4	15	522	92
\$80,000 - \$89,999	16	60	4	11	615	80
\$90,000 - \$99,999	5	67	15	23	583	65
\$100,000 - \$119,999	3	109	15	31	918	125
\$120,000 - \$139,999	2	112	25	14	943	108
\$140,000 - \$159,999	2	78	33	8	693	89
\$160,000 - \$179,999	1	45	31	8	564	76
\$180,000 - \$199,999	3	35	14	6	463	28
\$200,000 - \$249,999	3	40	57	5	700	49
\$250,000 - \$299,999	2	20	35	0	571	29
\$300,000 - \$399,999	1	12	45	1	510	28
\$400,000 - \$499,999	0	0	21	1	234	14
\$500,000 or Over	0	1	18	0	344	10
Totals	136	714	325	144	9,360	952
Average Price (in thousands \$)	72.4	126.9	253.1	111.8	177.9	137.0
Median Price (in thousands \$)	61.0	117.5	214.3	101.6	129.9	115.7
Sum Price (in thousands \$)	9,844.9	90,611.9	82,248.3	16,097.1	1,665,587.2	130,466.0

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	429
31 - 60 Days	265
61 - 90 Days	173
91 - 120 Days	127
121 - 180 Days	127
181+ Days	192
Units Sold	1,319
Average Market Time	92 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Cash	149
Conventional	964
FHA	121
Other	55
Owner	5
VA	25
Total	1,319

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	21	0
\$20,000 - \$29,999	27	1
\$30,000 - \$39,999	49	1
\$40,000 - \$49,999	67	2
\$50,000 - \$59,999	89	6
\$60,000 - \$69,999	103	32
\$70,000 - \$79,999	110	24
\$80,000 - \$89,999	175	18
\$90,000 - \$99,999	148	17
\$100,000 - \$119,999	220	27
\$120,000 - \$139,999	232	20
\$140,000 - \$159,999	183	9
\$160,000 - \$179,999	125	7
\$180,000 - \$199,999	109	2
\$200,000 - \$249,999	173	6
\$250,000 - \$299,999	130	2
\$300,000 - \$399,999	110	4
\$400,000 - \$499,999	46	2
\$500,000 or Over	45	1
Totals	2,162	181
Average Price (in thousands \$)	164.8	116.7
Total Price (in thousands \$)	356,221.0	21,120.1

Home Sales Report

Beginning 07/01/2003, Ending 07/31/2003

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	15	3	0	2	83	0
\$20,000 - \$29,999	13	13	1	1	143	4
\$30,000 - \$39,999	6	14	1	0	245	4
\$40,000 - \$49,999	15	20	1	1	319	26
\$50,000 - \$59,999	18	16	3	2	395	36
\$60,000 - \$69,999	13	29	5	14	519	76
\$70,000 - \$79,999	20	38	7	24	546	82
\$80,000 - \$89,999	10	64	6	14	625	69
\$90,000 - \$99,999	6	60	9	19	542	70
\$100,000 - \$119,999	10	127	20	31	902	112
\$120,000 - \$139,999	4	110	28	21	933	113
\$140,000 - \$159,999	3	88	30	9	689	86
\$160,000 - \$179,999	2	68	35	5	544	77
\$180,000 - \$199,999	2	43	26	2	449	33
\$200,000 - \$249,999	2	50	59	3	698	55
\$250,000 - \$299,999	1	21	42	4	580	26
\$300,000 - \$399,999	0	9	49	3	501	31
\$400,000 - \$499,999	0	2	29	2	228	12
\$500,000 or Over	0	2	16	0	357	11
Totals	140	777	367	157	9,298	923
Average Price (in thousands \$)	69.2	131.2	243.0	116.9	178.5	140.4
Median Price (in thousands \$)	62.8	120.5	210.0	101.7	129.8	119.9
Sum Price (in thousands \$)	9,692.5	101,920.0	89,183.4	18,348.7	1,659,993.4	129,575.2

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	518
31 - 60 Days	270
61 - 90 Days	187
91 - 120 Days	138
121 - 180 Days	161
181+ Days	161
Units Sold	1,441
Average Market Time	82 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Cash	150
Conventional	1,052
FHA	136
Other	72
Owner	4
VA	27
Total	1,441

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	17	0
\$20,000 - \$29,999	29	2
\$30,000 - \$39,999	42	1
\$40,000 - \$49,999	62	4
\$50,000 - \$59,999	80	5
\$60,000 - \$69,999	103	16
\$70,000 - \$79,999	126	26
\$80,000 - \$89,999	127	12
\$90,000 - \$99,999	114	23
\$100,000 - \$119,999	209	27
\$120,000 - \$139,999	221	25
\$140,000 - \$159,999	162	11
\$160,000 - \$179,999	137	10
\$180,000 - \$199,999	95	13
\$200,000 - \$249,999	167	9
\$250,000 - \$299,999	122	0
\$300,000 - \$399,999	85	3
\$400,000 - \$499,999	40	0
\$500,000 or Over	63	1
Totals	2,001	188
Average Price (in thousands \$)	168.8	120.5
Total Price (in thousands \$)	337,851.8	22,646.7

Home Sales Report

Beginning 08/01/2003, Ending 08/31/2003

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	6	8	1	0	82	0
\$20,000 - \$29,999	9	7	2	0	165	4
\$30,000 - \$39,999	10	9	1	0	230	4
\$40,000 - \$49,999	17	11	1	3	325	23
\$50,000 - \$59,999	13	24	2	1	386	36
\$60,000 - \$69,999	22	27	3	11	501	64
\$70,000 - \$79,999	20	46	3	23	539	65
\$80,000 - \$89,999	11	48	7	13	585	68
\$90,000 - \$99,999	7	61	6	20	521	56
\$100,000 - \$119,999	15	121	16	29	858	108
\$120,000 - \$139,999	9	116	27	19	914	125
\$140,000 - \$159,999	8	71	32	11	700	92
\$160,000 - \$179,999	3	63	19	7	517	79
\$180,000 - \$199,999	3	41	27	4	462	36
\$200,000 - \$249,999	2	53	38	4	682	56
\$250,000 - \$299,999	1	25	36	3	575	24
\$300,000 - \$399,999	1	16	35	6	515	33
\$400,000 - \$499,999	0	5	20	0	221	10
\$500,000 or Over	0	4	23	0	357	12
Totals	157	756	299	154	9,135	895
Average Price (in thousands \$)	81.3	136.9	248.2	121.4	180.7	144.2
Median Price (in thousands \$)	70.0	122.5	202.7	101.8	129.9	124.0
Sum Price (in thousands \$)	12,759.8	103,475.6	74,211.1	18,692.5	1,650,646.3	129,079.6

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	448
31 - 60 Days	225
61 - 90 Days	195
91 - 120 Days	138
121 - 180 Days	177
181+ Days	178
Units Sold	1,366
Average Market Time	92 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Cash	145
Conventional	979
FHA	134
Other	78
Owner	6
VA	24
Total	1,366

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	13	0
\$20,000 - \$29,999	55	0
\$30,000 - \$39,999	38	0
\$40,000 - \$49,999	66	0
\$50,000 - \$59,999	72	6
\$60,000 - \$69,999	93	9
\$70,000 - \$79,999	105	17
\$80,000 - \$89,999	110	17
\$90,000 - \$99,999	105	9
\$100,000 - \$119,999	189	27
\$120,000 - \$139,999	204	33
\$140,000 - \$159,999	168	18
\$160,000 - \$179,999	108	17
\$180,000 - \$199,999	100	6
\$200,000 - \$249,999	149	5
\$250,000 - \$299,999	123	3
\$300,000 - \$399,999	106	8
\$400,000 - \$499,999	39	0
\$500,000 or Over	54	1
Totals	1,897	176
Average Price (in thousands \$)	171.1	137.5
Total Price (in thousands \$)	324,597.2	24,197.9

Home Sales Report

Beginning 09/01/2003, Ending 09/30/2003

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	14	5	0	0	75	0
\$20,000 - \$29,999	12	5	2	0	161	5
\$30,000 - \$39,999	11	15	2	1	242	5
\$40,000 - \$49,999	11	14	1	2	312	22
\$50,000 - \$59,999	12	22	2	1	402	39
\$60,000 - \$69,999	17	28	0	5	480	73
\$70,000 - \$79,999	14	53	3	22	527	56
\$80,000 - \$89,999	11	59	11	16	585	65
\$90,000 - \$99,999	4	55	6	14	485	61
\$100,000 - \$119,999	6	112	13	25	804	114
\$120,000 - \$139,999	10	114	16	19	913	132
\$140,000 - \$159,999	0	75	33	18	699	85
\$160,000 - \$179,999	5	52	23	7	508	68
\$180,000 - \$199,999	4	30	18	1	438	37
\$200,000 - \$249,999	6	31	44	5	670	53
\$250,000 - \$299,999	2	28	34	2	535	19
\$300,000 - \$399,999	2	12	28	2	512	36
\$400,000 - \$499,999	0	4	13	2	230	9
\$500,000 or Over	0	4	14	1	351	11
Totals	141	718	263	143	8,929	890
Average Price (in thousands \$)	82.0	132.3	236.9	125.4	181.1	142.0
Median Price (in thousands \$)	65.9	118.5	201.5	108.0	129.9	122.0
Sum Price (in thousands \$)	11,560.6	94,994.4	62,307.8	17,929.6	1,616,853.7	126,403.3

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	400
31 - 60 Days	218
61 - 90 Days	187
91 - 120 Days	147
121 - 180 Days	162
181+ Days	139
Units Sold	1,265
Average Market Time	88 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Cash	160
Conventional	859
FHA	135
Other	73
Owner	4
VA	34
Total	1,265

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	11	0
\$20,000 - \$29,999	31	1
\$30,000 - \$39,999	59	2
\$40,000 - \$49,999	49	2
\$50,000 - \$59,999	78	7
\$60,000 - \$69,999	77	20
\$70,000 - \$79,999	107	23
\$80,000 - \$89,999	120	17
\$90,000 - \$99,999	81	21
\$100,000 - \$119,999	153	36
\$120,000 - \$139,999	213	40
\$140,000 - \$159,999	154	18
\$160,000 - \$179,999	107	2
\$180,000 - \$199,999	77	5
\$200,000 - \$249,999	122	8
\$250,000 - \$299,999	88	1
\$300,000 - \$399,999	92	7
\$400,000 - \$499,999	45	0
\$500,000 or Over	45	0
Totals	1,709	210
Average Price (in thousands \$)	166.9	119.3
Total Price (in thousands \$)	285,183.4	25,056.2

Home Sales Report

Beginning 10/01/2003, Ending 10/31/2003

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	10	9	1	0	84	0
\$20,000 - \$29,999	12	12	1	0	145	5
\$30,000 - \$39,999	18	15	3	1	243	5
\$40,000 - \$49,999	10	21	1	1	316	23
\$50,000 - \$59,999	12	24	4	0	385	41
\$60,000 - \$69,999	18	30	1	10	490	76
\$70,000 - \$79,999	18	49	7	10	491	57
\$80,000 - \$89,999	6	77	7	16	584	63
\$90,000 - \$99,999	3	48	9	10	478	63
\$100,000 - \$119,999	9	105	17	15	801	118
\$120,000 - \$139,999	5	104	26	12	883	129
\$140,000 - \$159,999	4	69	16	11	663	89
\$160,000 - \$179,999	0	48	19	8	486	64
\$180,000 - \$199,999	2	26	22	2	444	40
\$200,000 - \$249,999	1	45	38	3	648	44
\$250,000 - \$299,999	2	18	19	1	553	16
\$300,000 - \$399,999	1	15	24	2	512	28
\$400,000 - \$499,999	0	3	12	1	242	4
\$500,000 or Over	1	2	16	0	362	6
Totals	132	720	243	103	8,810	871
Average Price (in thousands \$)	73.0	125.9	224.2	120.7	184.1	134.4
Median Price (in thousands \$)	62.5	115.0	188.8	107.5	129.9	119.9
Sum Price (in thousands \$)	9,636.2	90,680.3	54,490.2	12,432.5	1,621,644.0	117,047.4

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	371
31 - 60 Days	209
61 - 90 Days	161
91 - 120 Days	132
121 - 180 Days	160
181+ Days	157
Units Sold	1,198
Average Market Time	89 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Cash	152
Conventional	815
FHA	122
Other	69
Owner	5
VA	35
Total	1,198

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	26	0
\$20,000 - \$29,999	27	0
\$30,000 - \$39,999	44	3
\$40,000 - \$49,999	64	4
\$50,000 - \$59,999	65	5
\$60,000 - \$69,999	101	11
\$70,000 - \$79,999	91	15
\$80,000 - \$89,999	126	11
\$90,000 - \$99,999	103	17
\$100,000 - \$119,999	167	29
\$120,000 - \$139,999	184	31
\$140,000 - \$159,999	135	22
\$160,000 - \$179,999	92	7
\$180,000 - \$199,999	86	9
\$200,000 - \$249,999	134	5
\$250,000 - \$299,999	106	1
\$300,000 - \$399,999	79	3
\$400,000 - \$499,999	50	0
\$500,000 or Over	64	0
Totals	1,744	173
Average Price (in thousands \$)	175.4	122.1
Total Price (in thousands \$)	305,884.0	21,126.8

Home Sales Report

Beginning 11/01/2003, Ending 11/30/2003

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	5	4	0	0	76	0
\$20,000 - \$29,999	13	13	0	0	127	5
\$30,000 - \$39,999	6	13	4	0	219	5
\$40,000 - \$49,999	14	9	3	0	302	22
\$50,000 - \$59,999	15	20	3	3	370	43
\$60,000 - \$69,999	15	26	1	7	468	69
\$70,000 - \$79,999	13	31	2	11	464	58
\$80,000 - \$89,999	9	48	4	10	552	54
\$90,000 - \$99,999	8	48	9	7	455	63
\$100,000 - \$119,999	3	85	15	19	729	114
\$120,000 - \$139,999	1	71	24	19	867	147
\$140,000 - \$159,999	2	52	20	3	630	108
\$160,000 - \$179,999	3	33	21	3	484	80
\$180,000 - \$199,999	3	20	17	3	442	34
\$200,000 - \$249,999	6	40	26	5	645	41
\$250,000 - \$299,999	0	14	30	0	519	16
\$300,000 - \$399,999	1	6	18	3	477	29
\$400,000 - \$499,999	0	3	6	0	235	5
\$500,000 or Over	0	1	13	0	353	6
Totals	117	537	216	93	8,414	899
Average Price (in thousands \$)	77.4	126.4	227.7	121.1	184.6	136.0
Median Price (in thousands \$)	64.0	113.5	181.0	108.5	129.9	123.9
Sum Price (in thousands \$)	9,058.6	67,872.0	49,183.4	11,263.5	1,552,907.0	122,242.7

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	314
31 - 60 Days	165
61 - 90 Days	143
91 - 120 Days	105
121 - 180 Days	115
181+ Days	116
Units Sold	963
Average Market Time	85 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Cash	124
Conventional	684
FHA	72
Other	63
Owner	5
VA	15
Total	963

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	12	0
\$20,000 - \$29,999	22	0
\$30,000 - \$39,999	32	0
\$40,000 - \$49,999	54	1
\$50,000 - \$59,999	57	5
\$60,000 - \$69,999	67	5
\$70,000 - \$79,999	84	17
\$80,000 - \$89,999	105	8
\$90,000 - \$99,999	75	11
\$100,000 - \$119,999	130	28
\$120,000 - \$139,999	172	45
\$140,000 - \$159,999	111	45
\$160,000 - \$179,999	91	25
\$180,000 - \$199,999	84	3
\$200,000 - \$249,999	111	8
\$250,000 - \$299,999	58	3
\$300,000 - \$399,999	52	6
\$400,000 - \$499,999	36	1
\$500,000 or Over	45	0
Totals	1,398	211
Average Price (in thousands \$)	164.4	140.1
Total Price (in thousands \$)	229,889.6	29,555.6

Home Sales Report

Beginning 12/01/2003, Ending 12/31/2003

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	14	6	1	0	72	0
\$20,000 - \$29,999	10	6	2	0	114	5
\$30,000 - \$39,999	9	7	2	1	205	4
\$40,000 - \$49,999	14	15	3	2	288	24
\$50,000 - \$59,999	10	17	1	5	355	37
\$60,000 - \$69,999	17	20	4	5	417	66
\$70,000 - \$79,999	9	26	4	8	429	50
\$80,000 - \$89,999	8	47	5	9	513	58
\$90,000 - \$99,999	2	38	11	10	410	74
\$100,000 - \$119,999	8	74	9	16	690	99
\$120,000 - \$139,999	8	84	23	12	801	142
\$140,000 - \$159,999	3	46	15	1	602	111
\$160,000 - \$179,999	3	40	16	10	440	84
\$180,000 - \$199,999	3	30	12	7	437	30
\$200,000 - \$249,999	4	48	33	5	621	41
\$250,000 - \$299,999	4	18	26	1	506	13
\$300,000 - \$399,999	1	18	28	3	445	29
\$400,000 - \$499,999	0	6	15	1	220	7
\$500,000 or Over	0	3	16	1	337	6
Totals	127	549	226	97	7,902	880
Average Price (in thousands \$)	81.1	142.2	259.4	134.5	186.1	137.0
Median Price (in thousands \$)	64.0	125.0	210.0	104.0	131.9	124.9
Sum Price (in thousands \$)	10,297.1	78,090.5	58,626.6	13,050.8	1,470,382.2	120,535.9

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	328
31 - 60 Days	137
61 - 90 Days	136
91 - 120 Days	105
121 - 180 Days	160
181+ Days	125
Units Sold	999
Average Market Time	90 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Assumable	1
Cash	124
Conventional	707
FHA	78
Other	66
Owner	6
VA	17
Total	999

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	15	0
\$20,000 - \$29,999	18	0
\$30,000 - \$39,999	33	0
\$40,000 - \$49,999	46	4
\$50,000 - \$59,999	57	4
\$60,000 - \$69,999	49	2
\$70,000 - \$79,999	68	6
\$80,000 - \$89,999	68	14
\$90,000 - \$99,999	63	25
\$100,000 - \$119,999	120	16
\$120,000 - \$139,999	126	18
\$140,000 - \$159,999	83	12
\$160,000 - \$179,999	59	11
\$180,000 - \$199,999	69	2
\$200,000 - \$249,999	114	6
\$250,000 - \$299,999	70	2
\$300,000 - \$399,999	57	3
\$400,000 - \$499,999	29	2
\$500,000 or Over	31	1
Totals	1,175	128
Average Price (in thousands \$)	168.7	135.3
Total Price (in thousands \$)	198,265.7	17,313.6

Home Sales Report

Beginning 01/01/2003, Ending 12/31/2003

Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	129	71	7	2	270	0
\$20,000 - \$29,999	133	103	21	2	449	7
\$30,000 - \$39,999	101	131	24	6	694	14
\$40,000 - \$49,999	146	159	20	22	951	53
\$50,000 - \$59,999	169	222	35	38	1,107	91
\$60,000 - \$69,999	195	310	30	112	1,447	226
\$70,000 - \$79,999	170	440	49	180	1,599	296
\$80,000 - \$89,999	108	630	74	142	1,833	234
\$90,000 - \$99,999	60	614	105	154	1,674	260
\$100,000 - \$119,999	76	1,158	178	242	2,734	398
\$120,000 - \$139,999	60	1,112	301	196	2,996	398
\$140,000 - \$159,999	38	758	280	104	2,163	267
\$160,000 - \$179,999	23	493	238	76	1,657	184
\$180,000 - \$199,999	26	351	220	34	1,379	95
\$200,000 - \$249,999	35	450	458	52	2,071	123
\$250,000 - \$299,999	16	220	347	21	1,518	52
\$300,000 - \$399,999	10	120	361	30	1,343	78
\$400,000 - \$499,999	0	29	163	10	596	19
\$500,000 or Over	1	22	151	2	821	18
Totals	1,496	7,393	3,062	1,425	27,302	2,813
Average Price (in thousands \$)	74.3	129.4	234.2	120.1	168.9	130.3
Median Price (in thousands \$)	64.0	117.9	195.0	104.0	127.9	112.9
Sum Price (in thousands \$)	111,181.6	956,902.6	717,107.8	171,183.5	4,611,989.9	366,516.9

Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	4,240
31 - 60 Days	2,276
61 - 90 Days	1,832
91 - 120 Days	1,380
121 - 180 Days	1,720
181+ Days	1,858
Units Sold	13,376
Average Market Time	92 Days

Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Assumable	3
Cash	1,554
Conventional	9,347
FHA	1,341
Other	769
Owner	54
VA	308
Total	13,376

New Listings Report

Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	208	0
\$20,000 - \$29,999	373	5
\$30,000 - \$39,999	523	8
\$40,000 - \$49,999	694	32
\$50,000 - \$59,999	816	70
\$60,000 - \$69,999	1,070	163
\$70,000 - \$79,999	1,208	239
\$80,000 - \$89,999	1,436	168
\$90,000 - \$99,999	1,307	197
\$100,000 - \$119,999	2,132	321
\$120,000 - \$139,999	2,320	311
\$140,000 - \$159,999	1,681	219
\$160,000 - \$179,999	1,262	147
\$180,000 - \$199,999	1,044	69
\$200,000 - \$249,999	1,578	94
\$250,000 - \$299,999	1,135	35
\$300,000 - \$399,999	1,005	61
\$400,000 - \$499,999	454	13
\$500,000 or Over	560	11
Totals	20,806	2,163
Average Price (in thousands \$)	164.9	129.8
Total Price (in thousands \$)	3,431,914.8	280,843.2