

Knoxville Association of REALTOR®s  
 609 Weisgarber Road  
 Knoxville, TN 37919  
 PH# 865-584-8647

\*\*\* S A L E S R E P O R T \*\*\*

BEGINNING DATE 1Jan02 ENDING DATE 31Jan02

SINGLE-FAMILY UNIT SALES -- RESIDENTIAL =				OTHER STATISTICS			
PRICE CLASS	-----BEDROOMS-----			=	CONDO SOLD	RESIDENTIAL ACTIVE	CONDO ACTIVE
	2 OR LESS	3	4 OR MORE				
\$ 19999 OR UNDER	10	3	0	=	0	40	0
\$ 20000-\$ 29999	7	6	2	=	0	81	7
\$ 30000-\$ 39999	4	5	1	=	0	164	5
\$ 40000-\$ 49999	6	12	0	=	2	195	19
\$ 50000-\$ 59999	6	11	2	=	1	300	50
\$ 60000-\$ 69999	14	29	0	=	8	361	73
\$ 70000-\$ 79999	8	24	2	=	10	448	92
\$ 80000-\$ 89999	4	35	4	=	5	540	89
\$ 90000-\$ 99999	2	29	3	=	12	461	102
\$100000-\$119999	1	52	8	=	10	746	120
\$120000-\$139999	1	48	12	=	7	720	128
\$140000-\$159999	0	40	7	=	5	543	68
\$160000-\$179999	0	13	14	=	1	429	45
\$180000-\$199999	1	12	12	=	0	358	30
\$200000-\$249999	1	17	17	=	2	503	44
\$250000-\$299999	0	8	21	=	0	335	21
\$300000-\$399999	1	3	16	=	2	423	19
\$400000-\$499999	0	2	4	=	1	163	5
\$500000 OR OVER	0	1	8	=	0	190	8

TOTALS 66 350 133 = 66 7000 925

AVERAGE PRICE (IN THOUSANDS \$) 60.6 119.6 241.9 = 112.3 166.9 127.8

MEDIAN PRICE (IN THOUSANDS \$) 62.0 109.0 198.4 = 96.0 125.0 108.7

TIME ON MARKET	#UNITS	TYPES OF FINANCING	#UNITS
1-30 DAYS	162	CONV	401
31-60 DAYS	115	CASH	73
61-90 DAYS	91	OWNR	5
91-120 DAYS	64	ASSM	0
121-180 DAYS	110	VA	27
MORE THAN 180 DAYS	73	FHA	97
		OTH	9
TOTAL UNITS SOLD	615	NO FINANCING REPORTED	3
AVERAGE MARKET TIME	92.78	TOTAL	615

\*\*\* N E W L I S T I N G S R E P O R T \*\*\*

BEGINNING DATE 1Jan02 ENDING DATE 31Jan02

PRICE CLASS	RESIDENTIAL	CONDO
\$ 19999 OR UNDER	14	0
\$ 20000-\$ 29999	22	0
\$ 30000-\$ 39999	36	1
\$ 40000-\$ 49999	40	4
\$ 50000-\$ 59999	74	3
\$ 60000-\$ 69999	87	13
\$ 70000-\$ 79999	106	19
\$ 80000-\$ 89999	150	19
\$ 90000-\$ 99999	123	32
\$100000-\$119999	193	20
\$120000-\$139999	194	24
\$140000-\$159999	128	17

\$160000-\$179999	101	7
\$180000-\$199999	71	3
\$200000-\$249999	120	7
\$250000-\$299999	71	2
\$300000-\$399999	83	4
\$400000-\$499999	30	1
\$500000 OR OVER	29	0
-----		
TOTALS	1672	176
-----		
AVERAGE PRICE (IN THOUSANDS \$)	153.0	119.8
-----		
MEDIAN PRICE (IN THOUSANDS \$)	119.9	99.9
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Knoxville Association of REALTOR@s  
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\*\*\* S A L E S R E P O R T \*\*\*

BEGINNING DATE 1Feb02 ENDING DATE 28Feb02

SINGLE-FAMILY UNIT SALES -- RESIDENTIAL =				OTHER STATISTICS		
PRICE CLASS	BEDROOMS			CONDO SOLD	RESIDENTIAL ACTIVE	CONDO ACTIVE
	2 OR LESS	3	4 OR MORE			
\$ 19999 OR UNDER	7	3	0	0	45	0
\$ 20000-\$ 29999	14	3	1	0	77	7
\$ 30000-\$ 39999	8	6	0	0	178	5
\$ 40000-\$ 49999	9	6	0	1	203	31
\$ 50000-\$ 59999	12	13	3	1	314	50
\$ 60000-\$ 69999	8	15	2	4	365	68
\$ 70000-\$ 79999	11	18	3	7	449	90
\$ 80000-\$ 89999	4	39	6	4	540	91
\$ 90000-\$ 99999	2	33	6	13	467	103
\$100000-\$119999	5	75	21	15	743	113
\$120000-\$139999	1	57	23	5	734	130
\$140000-\$159999	3	31	15	4	548	63
\$160000-\$179999	0	18	21	2	431	47
\$180000-\$199999	1	13	12	2	356	35
\$200000-\$249999	2	17	22	3	514	42
\$250000-\$299999	0	8	21	2	354	21
\$300000-\$399999	0	4	26	1	432	17
\$400000-\$499999	0	1	4	0	166	6
\$500000 OR OVER	0	1	4	0	201	7
TOTALS	87	361	190	64	7117	926

AVERAGE PRICE (IN THOUSANDS \$) 62.2 121.8 207.8 = 119.4 168.2 126.7

MEDIAN PRICE (IN THOUSANDS \$) 56.0 110.5 174.0 = 105.0 126.5 104.9

TIME ON MARKET	#UNITS	TYPES OF FINANCING	#UNITS
1-30 DAYS	209	CONV	453
31-60 DAYS	99	CASH	83
61-90 DAYS	100	OWNR	7
91-120 DAYS	83	ASSM	0
121-180 DAYS	112	VA	19
MORE THAN 180 DAYS	99	FHA	128
		OTH	12
TOTAL UNITS SOLD	702	NO FINANCING REPORTED	0
AVERAGE MARKET TIME	108.02	TOTAL	702

\*\*\* N E W L I S T I N G S R E P O R T \*\*\*

BEGINNING DATE 1Feb02 ENDING DATE 28Feb02

PRICE CLASS	RESIDENTIAL	CONDO
\$ 19999 OR UNDER	20	0
\$ 20000-\$ 29999	23	0
\$ 30000-\$ 39999	33	0
\$ 40000-\$ 49999	40	3
\$ 50000-\$ 59999	65	1
\$ 60000-\$ 69999	79	17
\$ 70000-\$ 79999	80	14
\$ 80000-\$ 89999	98	12
\$ 90000-\$ 99999	96	8
\$100000-\$119999	150	13
\$120000-\$139999	140	10
\$140000-\$159999	113	18

\$160000-\$179999	100	9
\$180000-\$199999	56	4
\$200000-\$249999	93	4
\$250000-\$299999	71	2
\$300000-\$399999	66	4
\$400000-\$499999	20	0
\$500000 OR OVER	26	0
-----		
TOTALS	1369	119
-----		
AVERAGE PRICE (IN THOUSANDS \$)	153.5	124.9
-----		
MEDIAN PRICE (IN THOUSANDS \$)	120.0	108.0
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\*\*\* S A L E S R E P O R T \*\*\*

BEGINNING DATE 1Mar02 ENDING DATE 31Mar02

SINGLE-FAMILY UNIT SALES -- RESIDENTIAL =				OTHER STATISTICS			
PRICE CLASS	BEDROOMS			CONDO SOLD	RESIDENTIAL ACTIVE	CONDO ACTIVE	
	2 OR LESS	3	4 OR MORE				
\$ 19999 OR UNDER	9	3	0	=	0	42	0
\$ 20000-\$ 29999	11	5	2	=	0	77	8
\$ 30000-\$ 39999	9	11	0	=	0	164	4
\$ 40000-\$ 49999	5	7	3	=	1	233	30
\$ 50000-\$ 59999	12	14	2	=	2	309	51
\$ 60000-\$ 69999	8	27	5	=	17	367	68
\$ 70000-\$ 79999	9	27	3	=	12	505	95
\$ 80000-\$ 89999	3	47	4	=	11	536	93
\$ 90000-\$ 99999	1	52	7	=	15	470	101
\$100000-\$119999	6	67	17	=	15	776	122
\$120000-\$139999	1	66	18	=	8	745	135
\$140000-\$159999	0	41	17	=	5	542	63
\$160000-\$179999	1	27	19	=	3	468	50
\$180000-\$199999	1	18	18	=	1	371	38
\$200000-\$249999	2	21	28	=	2	584	49
\$250000-\$299999	1	15	19	=	3	389	23
\$300000-\$399999	1	9	27	=	1	435	19
\$400000-\$499999	0	0	10	=	0	173	5
\$500000 OR OVER	0	0	5	=	0	236	8

TOTALS 80 457 204 = 96 7422 962

AVERAGE PRICE (IN THOUSANDS \$) 66.9 123.0 212.7 = 106.8 173.0 128.2

MEDIAN PRICE (IN THOUSANDS \$) 55.7 110.0 188.0 = 95.0 129.0 109.9

TIME ON MARKET	#UNITS	TYPES OF FINANCING	#UNITS
1-30 DAYS	289	CONV	540
31-60 DAYS	147	CASH	100
61-90 DAYS	92	OWNR	3
91-120 DAYS	76	ASSM	1
121-180 DAYS	111	VA	25
MORE THAN 180 DAYS	122	FHA	152
		OTH	16
TOTAL UNITS SOLD	837	NO FINANCING REPORTED	0
AVERAGE MARKET TIME	91.34	TOTAL	837

\*\*\* N E W L I S T I N G S R E P O R T \*\*\*

BEGINNING DATE 1Mar02 ENDING DATE 31Mar02

PRICE CLASS	RESIDENTIAL	CONDO
\$ 19999 OR UNDER	14	0
\$ 20000-\$ 29999	22	0
\$ 30000-\$ 39999	36	0
\$ 40000-\$ 49999	54	12
\$ 50000-\$ 59999	64	6
\$ 60000-\$ 69999	88	14
\$ 70000-\$ 79999	98	24
\$ 80000-\$ 89999	92	18
\$ 90000-\$ 99999	105	19
\$100000-\$119999	156	18
\$120000-\$139999	172	29
\$140000-\$159999	111	13

\$160000-\$179999	80	12
\$180000-\$199999	69	9
\$200000-\$249999	132	11
\$250000-\$299999	67	3
\$300000-\$399999	77	1
\$400000-\$499999	24	1
\$500000 OR OVER	44	1
-----		
TOTALS	1505	191
-----		
AVERAGE PRICE (IN THOUSANDS \$)	167.5	120.7
-----		
MEDIAN PRICE (IN THOUSANDS \$)	124.9	102.9
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\*\*\* S A L E S R E P O R T \*\*\*

BEGINNING DATE 1Apr02 ENDING DATE 30Apr02

SINGLE-FAMILY UNIT SALES -- RESIDENTIAL =				OTHER STATISTICS			
PRICE CLASS	BEDROOMS			CONDO SOLD	RESIDENTIAL ACTIVE	CONDO ACTIVE	
	2 OR LESS	3	4 OR MORE				
\$ 19999 OR UNDER	12	7	0	=	0	43	0
\$ 20000-\$ 29999	7	4	1	=	0	91	7
\$ 30000-\$ 39999	11	15	0	=	1	169	3
\$ 40000-\$ 49999	12	9	1	=	4	244	27
\$ 50000-\$ 59999	6	18	3	=	4	321	49
\$ 60000-\$ 69999	10	27	6	=	11	382	71
\$ 70000-\$ 79999	9	37	2	=	8	488	84
\$ 80000-\$ 89999	2	39	7	=	12	536	92
\$ 90000-\$ 99999	1	46	7	=	11	474	96
\$100000-\$119999	5	96	15	=	21	791	125
\$120000-\$139999	3	75	21	=	15	749	139
\$140000-\$159999	2	37	20	=	11	607	71
\$160000-\$179999	2	33	15	=	7	486	65
\$180000-\$199999	0	17	14	=	4	383	38
\$200000-\$249999	2	16	29	=	5	612	47
\$250000-\$299999	1	9	22	=	0	399	25
\$300000-\$399999	1	5	23	=	0	447	22
\$400000-\$499999	0	0	13	=	1	167	4
\$500000 OR OVER	0	1	8	=	0	263	9
TOTALS	86	491	207	=	115	7652	974

AVERAGE PRICE (IN THOUSANDS \$)	67.8	116.2	226.2	=	114.7	175.3	131.0
MEDIAN PRICE (IN THOUSANDS \$)	52.0	108.4	184.5	=	104.8	129.9	114.9

TIME ON MARKET	#UNITS	TYPES OF FINANCING	#UNITS
1-30 DAYS	286	CONV	588
31-60 DAYS	171	CASH	104
61-90 DAYS	95	OWNR	1
91-120 DAYS	72	ASSM	1
121-180 DAYS	142	VA	33
MORE THAN 180 DAYS	133	FHA	144
		OTH	27
TOTAL UNITS SOLD	899	NO FINANCING REPORTED	1
AVERAGE MARKET TIME	95.44	TOTAL	899

\*\*\* N E W L I S T I N G S R E P O R T \*\*\*

BEGINNING DATE 1Apr02 ENDING DATE 30Apr02

PRICE CLASS	RESIDENTIAL	CONDO
\$ 19999 OR UNDER	8	0
\$ 20000-\$ 29999	18	0
\$ 30000-\$ 39999	30	0
\$ 40000-\$ 49999	51	1
\$ 50000-\$ 59999	77	6
\$ 60000-\$ 69999	93	13
\$ 70000-\$ 79999	114	23
\$ 80000-\$ 89999	108	20
\$ 90000-\$ 99999	106	19
\$100000-\$119999	199	40
\$120000-\$139999	178	15
\$140000-\$159999	139	14

\$160000-\$179999	113	23
\$180000-\$199999	76	7
\$200000-\$249999	123	10
\$250000-\$299999	91	2
\$300000-\$399999	79	6
\$400000-\$499999	36	0
\$500000 OR OVER	61	1
-----		
TOTALS	1700	200
-----		
AVERAGE PRICE (IN THOUSANDS \$)	173.9	128.6
-----		
MEDIAN PRICE (IN THOUSANDS \$)	124.9	114.9
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\*\*\* S A L E S R E P O R T \*\*\*

BEGINNING DATE 1May02

ENDING DATE 31May02

SINGLE-FAMILY UNIT SALES -- RESIDENTIAL				OTHER STATISTICS			
PRICE CLASS	BEDROOMS			CONDO SOLD	RESIDENTIAL ACTIVE	CONDO ACTIVE	
	2 OR LESS	3	4 OR MORE				
\$ 19999 OR UNDER	4	2	0	1	42	0	
\$ 20000-\$ 29999	11	9	1	1	95	6	
\$ 30000-\$ 39999	10	13	1	1	184	5	
\$ 40000-\$ 49999	10	14	2	3	220	27	
\$ 50000-\$ 59999	17	23	6	3	303	45	
\$ 60000-\$ 69999	14	28	0	7	370	88	
\$ 70000-\$ 79999	8	39	5	11	478	105	
\$ 80000-\$ 89999	5	49	4	10	549	98	
\$ 90000-\$ 99999	5	57	8	19	483	81	
\$100000-\$119999	12	82	11	19	782	109	
\$120000-\$139999	8	82	30	12	753	141	
\$140000-\$159999	6	54	19	9	587	70	
\$160000-\$179999	1	40	24	6	481	58	
\$180000-\$199999	2	26	23	0	376	28	
\$200000-\$249999	1	34	38	8	553	41	
\$250000-\$299999	1	14	26	1	418	24	
\$300000-\$399999	0	9	37	2	418	19	
\$400000-\$499999	0	3	7	0	155	5	
\$500000 OR OVER	1	3	10	0	274	10	

TOTALS 116 581 252 = 113 7521 960

AVERAGE PRICE (IN THOUSANDS \$) 80.8 127.4 225.4 = 115.4 178.7 127.7

MEDIAN PRICE (IN THOUSANDS \$) 65.0 114.9 194.0 = 101.0 129.9 108.9

TIME ON MARKET	#UNITS	TYPES OF FINANCING	#UNITS
1-30 DAYS	359	CONV	750
31-60 DAYS	183	CASH	112
61-90 DAYS	135	OWNR	4
91-120 DAYS	102	ASSM	0
121-180 DAYS	132	VA	31
MORE THAN 180 DAYS	151	FHA	140
		OTH	24
TOTAL UNITS SOLD	1062	NO FINANCING REPORTED	1
AVERAGE MARKET TIME	96.26	TOTAL	1062

\*\*\* N E W L I S T I N G S R E P O R T \*\*\*

BEGINNING DATE 1May02

ENDING DATE 31May02

PRICE CLASS	RESIDENTIAL	CONDO
\$ 19999 OR UNDER	18	0
\$ 20000-\$ 29999	33	0
\$ 30000-\$ 39999	33	0
\$ 40000-\$ 49999	58	6
\$ 50000-\$ 59999	63	2
\$ 60000-\$ 69999	88	22
\$ 70000-\$ 79999	92	13
\$ 80000-\$ 89999	146	13
\$ 90000-\$ 99999	113	23
\$100000-\$119999	186	15
\$120000-\$139999	182	34
\$140000-\$159999	150	10

\$160000-\$179999	102	9
\$180000-\$199999	88	6
\$200000-\$249999	111	8
\$250000-\$299999	85	7
\$300000-\$399999	76	2
\$400000-\$499999	24	0
\$500000 OR OVER	44	2
-----		
TOTALS	1692	172
-----		
AVERAGE PRICE (IN THOUSANDS \$)	174.5	128.9
-----		
MEDIAN PRICE (IN THOUSANDS \$)	124.8	114.9
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\*\*\* S A L E S R E P O R T \*\*\*

BEGINNING DATE 1Jun02 ENDING DATE 30Jun02

SINGLE-FAMILY UNIT SALES -- RESIDENTIAL =				OTHER STATISTICS			
PRICE CLASS	BEDROOMS			CONDO SOLD	RESIDENTIAL ACTIVE	CONDO ACTIVE	
	2 OR LESS	3	4 OR MORE				
\$ 19999 OR UNDER	7	2	1	=	0	42	0
\$ 20000-\$ 29999	8	2	0	=	0	95	6
\$ 30000-\$ 39999	13	8	3	=	0	184	5
\$ 40000-\$ 49999	7	12	3	=	4	220	27
\$ 50000-\$ 59999	13	12	6	=	7	303	45
\$ 60000-\$ 69999	13	42	5	=	9	370	88
\$ 70000-\$ 79999	13	33	7	=	8	478	105
\$ 80000-\$ 89999	8	39	5	=	8	549	98
\$ 90000-\$ 99999	4	41	5	=	13	483	81
\$100000-\$119999	5	83	23	=	20	782	109
\$120000-\$139999	4	75	21	=	13	753	141
\$140000-\$159999	3	61	20	=	8	587	70
\$160000-\$179999	1	22	13	=	6	481	58
\$180000-\$199999	0	18	21	=	1	376	28
\$200000-\$249999	0	29	52	=	5	553	41
\$250000-\$299999	3	11	31	=	3	418	24
\$300000-\$399999	1	10	28	=	2	418	19
\$400000-\$499999	0	1	12	=	0	155	5
\$500000 OR OVER	0	0	11	=	0	274	10

TOTALS 103 501 267 = 107 7521 960

AVERAGE PRICE (IN THOUSANDS \$) 72.1 124.9 220.5 = 118.5 178.7 127.7

MEDIAN PRICE (IN THOUSANDS \$) 62.0 115.0 200.0 = 105.0 129.9 108.9

TIME ON MARKET	#UNITS	TYPES OF FINANCING	#UNITS
1-30 DAYS	342	CONV	666
31-60 DAYS	188	CASH	130
61-90 DAYS	127	OWNR	4
91-120 DAYS	99	ASSM	0
121-180 DAYS	109	VA	30
MORE THAN 180 DAYS	113	FHA	112
		OTH	32
TOTAL UNITS SOLD	978	NO FINANCING REPORTED	4
AVERAGE MARKET TIME	88.51	TOTAL	978

\*\*\* N E W L I S T I N G S R E P O R T \*\*\*

BEGINNING DATE 1Jun02 ENDING DATE 30Jun02

PRICE CLASS	RESIDENTIAL	CONDO
\$ 19999 OR UNDER	9	0
\$ 20000-\$ 29999	22	1
\$ 30000-\$ 39999	37	1
\$ 40000-\$ 49999	35	4
\$ 50000-\$ 59999	50	4
\$ 60000-\$ 69999	78	13
\$ 70000-\$ 79999	98	23
\$ 80000-\$ 89999	125	24
\$ 90000-\$ 99999	114	17
\$100000-\$119999	166	27
\$120000-\$139999	167	26
\$140000-\$159999	133	9

\$160000-\$179999	88	5
\$180000-\$199999	83	4
\$200000-\$249999	82	5
\$250000-\$299999	75	2
\$300000-\$399999	53	0
\$400000-\$499999	25	0
\$500000 OR OVER	30	1
-----		
TOTALS	1470	166
-----		
AVERAGE PRICE (IN THOUSANDS \$)	154.0	111.5
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MEDIAN PRICE (IN THOUSANDS \$)	120.0	99.9
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\*\*\* S A L E S R E P O R T \*\*\*

BEGINNING DATE 1Jul02 ENDING DATE 31Jul02

SINGLE-FAMILY UNIT SALES -- RESIDENTIAL =				OTHER STATISTICS			
PRICE CLASS	BEDROOMS			CONDO SOLD	RESIDENTIAL ACTIVE	CONDO ACTIVE	
	2 OR LESS	3	4 OR MORE				
\$ 19999 OR UNDER	10	5	1	=	0	35	0
\$ 20000-\$ 29999	14	7	0	=	0	88	7
\$ 30000-\$ 39999	8	7	0	=	1	180	4
\$ 40000-\$ 49999	13	11	1	=	7	249	22
\$ 50000-\$ 59999	12	13	1	=	5	301	46
\$ 60000-\$ 69999	10	19	0	=	13	408	81
\$ 70000-\$ 79999	12	31	5	=	15	483	101
\$ 80000-\$ 89999	11	51	4	=	17	535	92
\$ 90000-\$ 99999	1	44	9	=	17	478	76
\$100000-\$119999	3	96	20	=	15	748	107
\$120000-\$139999	2	56	39	=	5	757	150
\$140000-\$159999	0	41	28	=	7	591	66
\$160000-\$179999	3	27	27	=	7	508	54
\$180000-\$199999	0	22	17	=	4	376	33
\$200000-\$249999	0	19	39	=	3	544	37
\$250000-\$299999	0	11	32	=	1	416	23
\$300000-\$399999	1	7	24	=	0	427	22
\$400000-\$499999	0	1	11	=	0	149	6
\$500000 OR OVER	0	0	19	=	0	281	8

TOTALS 100 468 277 = 117 7554 935

AVERAGE PRICE (IN THOUSANDS \$) 60.8 120.7 234.9 = 101.0 179.1 127.4

MEDIAN PRICE (IN THOUSANDS \$) 55.0 110.0 184.0 = 90.0 129.8 109.9

TIME ON MARKET	#UNITS	TYPES OF FINANCING	#UNITS
1-30 DAYS	326	CONV	607
31-60 DAYS	183	CASH	123
61-90 DAYS	139	OWNR	5
91-120 DAYS	83	ASSM	0
121-180 DAYS	126	VA	24
MORE THAN 180 DAYS	105	FHA	162
		OTH	39
TOTAL UNITS SOLD	962	NO FINANCING REPORTED	2
AVERAGE MARKET TIME	87.82	TOTAL	962

\*\*\* N E W L I S T I N G S R E P O R T \*\*\*

BEGINNING DATE 1Jul02 ENDING DATE 31Jul02

PRICE CLASS	RESIDENTIAL	CONDO
\$ 19999 OR UNDER	7	0
\$ 20000-\$ 29999	22	1
\$ 30000-\$ 39999	38	0
\$ 40000-\$ 49999	61	2
\$ 50000-\$ 59999	70	3
\$ 60000-\$ 69999	89	16
\$ 70000-\$ 79999	112	33
\$ 80000-\$ 89999	98	23
\$ 90000-\$ 99999	101	6
\$100000-\$119999	181	26
\$120000-\$139999	189	16
\$140000-\$159999	149	6

\$160000-\$179999	107	8
\$180000-\$199999	83	7
\$200000-\$249999	100	6
\$250000-\$299999	90	2
\$300000-\$399999	86	2
\$400000-\$499999	29	2
\$500000 OR OVER	45	1
-----		
TOTALS	1657	160
-----		
AVERAGE PRICE (IN THOUSANDS \$)	165.7	120.4
-----		
MEDIAN PRICE (IN THOUSANDS \$)	126.0	95.0
-----		

Knoxville Association of REALTOR@s  
 609 Weisgarber Road  
 Knoxville, TN 37919  
 PH# 865-584-8647

\*\*\* S A L E S R E P O R T \*\*\*

BEGINNING DATE 1Aug02 ENDING DATE 31Aug02

SINGLE-FAMILY UNIT SALES -- RESIDENTIAL =				OTHER STATISTICS			
PRICE CLASS	BEDROOMS			CONDO SOLD	RESIDENTIAL ACTIVE	CONDO ACTIVE	
	2 OR LESS	3	4 OR MORE				
\$ 19999 OR UNDER	7	4	1	=	0	34	0
\$ 20000-\$ 29999	9	7	0	=	1	95	5
\$ 30000-\$ 39999	14	10	4	=	0	173	4
\$ 40000-\$ 49999	8	11	0	=	3	256	23
\$ 50000-\$ 59999	17	14	2	=	2	305	46
\$ 60000-\$ 69999	18	24	2	=	18	397	87
\$ 70000-\$ 79999	11	33	3	=	11	481	83
\$ 80000-\$ 89999	9	59	5	=	11	539	90
\$ 90000-\$ 99999	8	52	11	=	17	487	67
\$100000-\$119999	5	84	16	=	16	717	108
\$120000-\$139999	6	77	44	=	12	770	138
\$140000-\$159999	4	51	20	=	10	585	63
\$160000-\$179999	1	30	20	=	6	510	53
\$180000-\$199999	1	20	13	=	1	395	34
\$200000-\$249999	1	20	44	=	3	563	37
\$250000-\$299999	1	19	21	=	5	415	20
\$300000-\$399999	0	7	29	=	1	411	23
\$400000-\$499999	0	0	10	=	0	141	7
\$500000 OR OVER	0	1	11	=	0	270	9

TOTALS 120 523 256 = 117 7544 897

AVERAGE PRICE (IN THOUSANDS \$) 70.2 122.4 219.0 = 111.2 178.2 129.2

MEDIAN PRICE (IN THOUSANDS \$) 63.0 111.0 180.0 = 96.0 129.9 109.9

TIME ON MARKET	#UNITS	TYPES OF FINANCING	#UNITS
1-30 DAYS	337	CONV	679
31-60 DAYS	188	CASH	105
61-90 DAYS	150	OWNR	7
91-120 DAYS	117	ASSM	1
121-180 DAYS	123	VA	30
MORE THAN 180 DAYS	101	FHA	149
		OTH	44
TOTAL UNITS SOLD	1016	NO FINANCING REPORTED	1
AVERAGE MARKET TIME	80.06	TOTAL	1016

\*\*\* N E W L I S T I N G S R E P O R T \*\*\*

BEGINNING DATE 1Aug02 ENDING DATE 31Aug02

PRICE CLASS	RESIDENTIAL	CONDO
\$ 19999 OR UNDER	8	0
\$ 20000-\$ 29999	27	0
\$ 30000-\$ 39999	30	1
\$ 40000-\$ 49999	47	5
\$ 50000-\$ 59999	72	7
\$ 60000-\$ 69999	84	19
\$ 70000-\$ 79999	99	17
\$ 80000-\$ 89999	106	13
\$ 90000-\$ 99999	105	20
\$100000-\$119999	150	19
\$120000-\$139999	184	23
\$140000-\$159999	123	13

\$160000-\$179999	110	5
\$180000-\$199999	74	6
\$200000-\$249999	101	3
\$250000-\$299999	73	4
\$300000-\$399999	77	9
\$400000-\$499999	24	2
\$500000 OR OVER	29	1
-----		
TOTALS	1523	167
-----		
AVERAGE PRICE (IN THOUSANDS \$)	157.1	130.0
-----		
MEDIAN PRICE (IN THOUSANDS \$)	124.9	102.9
-----		



Knoxville Association of REALTOR@s  
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\*\*\* S A L E S R E P O R T \*\*\*

BEGINNING DATE 1Sep02 ENDING DATE 30Sep02

SINGLE-FAMILY UNIT SALES -- RESIDENTIAL =				OTHER STATISTICS			
PRICE CLASS	BEDROOMS			CONDO SOLD	RESIDENTIAL ACTIVE	CONDO ACTIVE	
	2 OR LESS	3	4 OR MORE				
\$ 19999 OR UNDER	5	1	1	=	1	40	0
\$ 20000-\$ 29999	6	7	1	=	0	96	4
\$ 30000-\$ 39999	5	11	0	=	0	184	3
\$ 40000-\$ 49999	12	10	1	=	1	249	21
\$ 50000-\$ 59999	16	11	1	=	2	289	49
\$ 60000-\$ 69999	9	25	1	=	9	396	83
\$ 70000-\$ 79999	9	40	1	=	17	447	77
\$ 80000-\$ 89999	4	51	7	=	10	471	88
\$ 90000-\$ 99999	4	49	6	=	6	454	65
\$100000-\$119999	7	65	20	=	18	722	110
\$120000-\$139999	3	48	24	=	13	744	133
\$140000-\$159999	1	37	16	=	9	619	65
\$160000-\$179999	0	29	16	=	4	487	55
\$180000-\$199999	1	19	14	=	2	397	27
\$200000-\$249999	1	17	22	=	5	547	34
\$250000-\$299999	1	11	23	=	2	404	21
\$300000-\$399999	1	1	23	=	1	424	24
\$400000-\$499999	2	3	2	=	0	159	8
\$500000 OR OVER	1	0	8	=	0	277	10

TOTALS 88 435 187 = 100 7406 877

AVERAGE PRICE (IN THOUSANDS \$) 86.1 117.2 214.0 = 115.2 180.5 130.8

MEDIAN PRICE (IN THOUSANDS \$) 61.9 105.0 178.5 = 102.9 129.9 109.9

TIME ON MARKET	#UNITS	TYPES OF FINANCING	#UNITS
1-30 DAYS	251	CONV	538
31-60 DAYS	173	CASH	94
61-90 DAYS	132	OWNR	2
91-120 DAYS	82	ASSM	0
121-180 DAYS	93	VA	14
MORE THAN 180 DAYS	78	FHA	108
		OTH	54
TOTAL UNITS SOLD	809	NO FINANCING REPORTED	0
AVERAGE MARKET TIME	87.23	TOTAL	810

\*\*\* N E W L I S T I N G S R E P O R T \*\*\*

BEGINNING DATE 1Sep02 ENDING DATE 30Sep02

PRICE CLASS	RESIDENTIAL	CONDO
\$ 19999 OR UNDER	8	0
\$ 20000-\$ 29999	17	0
\$ 30000-\$ 39999	34	0
\$ 40000-\$ 49999	46	0
\$ 50000-\$ 59999	53	1
\$ 60000-\$ 69999	75	10
\$ 70000-\$ 79999	80	17
\$ 80000-\$ 89999	85	22
\$ 90000-\$ 99999	98	12
\$100000-\$119999	155	19
\$120000-\$139999	128	16
\$140000-\$159999	127	7

\$160000-\$179999	101	6
\$180000-\$199999	71	3
\$200000-\$249999	101	4
\$250000-\$299999	55	3
\$300000-\$399999	62	3
\$400000-\$499999	28	1
\$500000 OR OVER	41	1
-----		
TOTALS	1365	125
-----		
AVERAGE PRICE (IN THOUSANDS \$)	163.1	125.6
-----		
MEDIAN PRICE (IN THOUSANDS \$)	128.9	104.0
-----		

Knoxville Association of REALTOR@s  
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\*\*\* SALES REPORT \*\*\*

BEGINNING DATE 10Oct02      ENDING DATE 31Oct02

PRICE CLASS	BEDROOMS			CONDO SOLD	RESIDENTIAL ACTIVE	CONDO ACTIVE
	2 OR LESS	3	4 OR MORE			
\$ 19999 OR UNDER	5	4	1	0	39	0
\$ 20000-\$ 29999	4	5	0	0	90	5
\$ 30000-\$ 39999	2	11	1	0	173	3
\$ 40000-\$ 49999	14	9	0	1	241	20
\$ 50000-\$ 59999	12	22	3	2	293	41
\$ 60000-\$ 69999	6	24	1	8	390	79
\$ 70000-\$ 79999	12	35	6	11	430	82
\$ 80000-\$ 89999	7	51	5	13	457	86
\$ 90000-\$ 99999	2	55	8	14	419	68
\$100000-\$119999	3	72	17	13	734	108
\$120000-\$139999	1	80	24	13	716	118
\$140000-\$159999	3	44	20	7	594	67
\$160000-\$179999	0	34	17	3	474	52
\$180000-\$199999	0	16	18	3	392	26
\$200000-\$249999	0	16	25	2	565	35
\$250000-\$299999	0	10	18	1	434	19
\$300000-\$399999	0	8	20	1	429	22
\$400000-\$499999	0	4	4	0	167	8
\$500000 OR OVER	0	1	9	2	273	8
TOTALS	71	501	197	94	7310	847
AVERAGE PRICE (IN THOUSANDS \$)	63.1	121.2	207.8	120.6	183.1	129.5
MEDIAN PRICE (IN THOUSANDS \$)	57.0	107.0	175.0	97.3	132.9	108.9

TIME ON MARKET	#UNITS	TYPES OF FINANCING	#UNITS
1-30 DAYS	264	CONV	570
31-60 DAYS	157	CASH	84
61-90 DAYS	136	OWNR	5
91-120 DAYS	97	ASSM	0
121-180 DAYS	116	VA	22
MORE THAN 180 DAYS	93	FHA	118
		OTH	63
TOTAL UNITS SOLD	863	NO FINANCING REPORTED	1
AVERAGE MARKET TIME	85.57	TOTAL	863

\*\*\* NEW LISTINGS REPORT \*\*\*

BEGINNING DATE 10Oct02      ENDING DATE 31Oct02

PRICE CLASS	RESIDENTIAL	CONDO
\$ 19999 OR UNDER	7	0
\$ 20000-\$ 29999	11	0
\$ 30000-\$ 39999	38	0
\$ 40000-\$ 49999	49	0
\$ 50000-\$ 59999	63	3
\$ 60000-\$ 69999	80	14
\$ 70000-\$ 79999	96	18
\$ 80000-\$ 89999	91	17
\$ 90000-\$ 99999	76	24
\$100000-\$119999	167	20
\$120000-\$139999	147	15
\$140000-\$159999	119	8

\$160000-\$179999	98	7
\$180000-\$199999	67	2
\$200000-\$249999	105	3
\$250000-\$299999	77	3
\$300000-\$399999	70	1
\$400000-\$499999	48	1
\$500000 OR OVER	43	2
-----		
TOTALS	1452	138
-----		
AVERAGE PRICE (IN THOUSANDS \$)	172.8	123.0
-----		
MEDIAN PRICE (IN THOUSANDS \$)	128.5	98.9
-----		

Knoxville Association of REALTOR@s  
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\*\*\* S A L E S R E P O R T \*\*\*

BEGINNING DATE 1Nov02 ENDING DATE 30Nov02

SINGLE-FAMILY UNIT SALES -- RESIDENTIAL =				OTHER STATISTICS		
PRICE CLASS	BEDROOMS			CONDO SOLD	RESIDENTIAL ACTIVE	CONDO ACTIVE
	2 OR LESS	3	4 OR MORE			
\$ 19999 OR UNDER	8	2	0	1	37	0
\$ 20000-\$ 29999	6	2	1	0	65	5
\$ 30000-\$ 39999	9	12	0	1	157	3
\$ 40000-\$ 49999	3	4	0	2	213	19
\$ 50000-\$ 59999	10	8	0	0	248	39
\$ 60000-\$ 69999	17	16	6	6	356	73
\$ 70000-\$ 79999	7	28	1	5	384	77
\$ 80000-\$ 89999	8	27	1	5	422	83
\$ 90000-\$ 99999	2	27	4	5	385	72
\$100000-\$119999	2	52	11	10	653	98
\$120000-\$139999	3	58	14	15	653	97
\$140000-\$159999	2	29	13	3	530	63
\$160000-\$179999	1	18	16	4	461	47
\$180000-\$199999	0	16	13	1	354	27
\$200000-\$249999	1	9	30	3	517	33
\$250000-\$299999	0	9	15	3	392	20
\$300000-\$399999	0	6	20	0	386	22
\$400000-\$499999	1	0	10	0	153	8
\$500000 OR OVER	0	2	10	0	246	7

TOTALS 80 325 165 = 64 6612 793

AVERAGE PRICE (IN THOUSANDS \$) 67.1 125.2 264.2 = 119.4 183.9 129.8

MEDIAN PRICE (IN THOUSANDS \$) 63.5 113.9 201.9 = 113.5 134.9 106.9

TIME ON MARKET	#UNITS	TYPES OF FINANCING	#UNITS
1-30 DAYS	206	CONV	418
31-60 DAYS	107	CASH	62
61-90 DAYS	85	OWNR	1
91-120 DAYS	76	ASSM	0
121-180 DAYS	96	VA	26
MORE THAN 180 DAYS	64	FHA	80
		OTH	45
TOTAL UNITS SOLD	634	NO FINANCING REPORTED	2
AVERAGE MARKET TIME	84.62	TOTAL	634

\*\*\* N E W L I S T I N G S R E P O R T \*\*\*

BEGINNING DATE 1Nov02 ENDING DATE 30Nov02

PRICE CLASS	RESIDENTIAL	CONDO
\$ 19999 OR UNDER	9	0
\$ 20000-\$ 29999	13	1
\$ 30000-\$ 39999	24	0
\$ 40000-\$ 49999	33	2
\$ 50000-\$ 59999	35	0
\$ 60000-\$ 69999	64	5
\$ 70000-\$ 79999	66	15
\$ 80000-\$ 89999	65	8
\$ 90000-\$ 99999	77	16
\$100000-\$119999	104	15
\$120000-\$139999	119	7
\$140000-\$159999	76	17

\$160000-\$179999	71	4
\$180000-\$199999	56	6
\$200000-\$249999	66	6
\$250000-\$299999	53	3
\$300000-\$399999	40	4
\$400000-\$499999	24	0
\$500000 OR OVER	21	0
-----		
TOTALS	1016	109
-----		
AVERAGE PRICE (IN THOUSANDS \$)	161.4	130.8
-----		
MEDIAN PRICE (IN THOUSANDS \$)	124.9	106.9
-----		

# Home Sales Report

## Beginning 12/01/2002, Ending 12/31/2002

### Single-Family Unit Sales by Price

<u>Price</u>	<u>Bedrooms</u>			<u>Condos Sold</u>	<u>Other Statistics</u>	
	<u>2-</u>	<u>3</u>	<u>4+</u>		<u>Residential Active</u>	<u>Condos Active</u>
\$0 - \$19,999	9	4	3	0	76	0
\$20,000 - \$29,999	5	5	3	0	106	6
\$30,000 - \$39,999	6	7	1	1	210	7
\$40,000 - \$49,999	9	5	0	0	323	22
\$50,000 - \$59,999	10	12	2	2	365	56
\$60,000 - \$69,999	11	30	3	9	459	72
\$70,000 - \$79,999	11	30	5	14	479	73
\$80,000 - \$89,999	7	52	9	13	494	88
\$90,000 - \$99,999	4	47	3	14	498	77
\$100,000 - \$119,999	3	84	12	17	790	101
\$120,000 - \$139,999	4	68	28	14	852	109
\$140,000 - \$159,999	4	48	25	5	642	55
\$160,000 - \$179,999	0	33	26	3	485	46
\$180,000 - \$199,999	0	20	12	3	418	30
\$200,000 - \$249,999	0	20	43	3	613	37
\$250,000 - \$299,999	0	14	15	2	464	19
\$300,000 - \$399,999	0	6	28	1	410	25
\$400,000 - \$499,999	0	0	13	0	169	7
\$500,000 or Over	0	0	7	0	299	8
<b>Totals</b>	<b>83</b>	<b>485</b>	<b>238</b>	<b>101</b>	<b>8,152</b>	<b>838</b>
<b>Average Price</b> (in thousands \$)	<b>65.2</b>	<b>122.1</b>	<b>217.3</b>	<b>111.7</b>	<b>177.7</b>	<b>128.5</b>
<b>Median Price</b> (in thousands \$)	<b>62.0</b>	<b>110.9</b>	<b>177.7</b>	<b>97.9</b>	<b>128.9</b>	<b>105.5</b>
<b>Sum Price</b> (in thousands \$)	<b>5,408.7</b>	<b>59,226.3</b>	<b>51,717.7</b>	<b>11,281.1</b>	<b>1,448,922.9</b>	<b>107,698.5</b>

### Single-Family Unit Sales By Days On Market

<u>Time On Market</u>	<u>Units</u>
1 - 30 Days	235
31 - 60 Days	139
61 - 90 Days	147
91 - 120 Days	107
121 - 180 Days	133
181+ Days	145
<b>Units Sold</b>	<b>907</b>
<b>Average Market Time</b>	<b>103 Days</b>

### Single-Family Unit Sales By Financing

<u>Type</u>	<u>Units</u>
Cash	96
Conventional	633
FHA	92
Other	50
Owner	6
VA	30
<b>Total</b>	<b>907</b>

## New Listings Report

### Listings Taken By List Price

<u>List Price</u>	<u>Residential</u>	<u>Condo</u>
\$0 - \$19,999	16	0
\$20,000 - \$29,999	10	0
\$30,000 - \$39,999	24	2
\$40,000 - \$49,999	50	0
\$50,000 - \$59,999	60	3
\$60,000 - \$69,999	69	9
\$70,000 - \$79,999	67	9
\$80,000 - \$89,999	58	16
\$90,000 - \$99,999	85	15
\$100,000 - \$119,999	119	11
\$120,000 - \$139,999	128	16
\$140,000 - \$159,999	75	8
\$160,000 - \$179,999	49	9
\$180,000 - \$199,999	40	5
\$200,000 - \$249,999	82	7
\$250,000 - \$299,999	53	2
\$300,000 - \$399,999	38	3
\$400,000 - \$499,999	14	0
\$500,000 or Over	31	1
<b>Totals</b>	<b>1,068</b>	<b>116</b>
<b>Average Price (in thousands \$)</b>	<b>160.4</b>	<b>131.6</b>
<b>Total Price (in thousands \$)</b>	<b>171,359.2</b>	<b>15,269.9</b>



**Sales Report**  
**Beginning 01/01/2002, Ending 12/31/2002**

<b>Single-Family Unit Sales - Residential</b>				<b>Other Statistics</b>		
<b>Price Class</b>	<b>Bedrooms</b>			<b>Condo Sold</b>	<b>Residential Active</b>	<b>Condo Active</b>
	<b>2 or Less</b>	<b>3</b>	<b>4 or More</b>			
<b>\$0 - \$19,999</b>	82	34	7	0	51	0
<b>\$20,000 - \$29,999</b>	113	64	14	4	69	2
<b>\$30,000 - \$39,999</b>	119	132	16	4	152	3
<b>\$40,000 - \$49,999</b>	144	144	13	34	231	19
<b>\$50,000 - \$59,999</b>	174	209	27	31	250	15
<b>\$60,000 - \$69,999</b>	168	347	37	125	341	64
<b>\$70,000 - \$79,999</b>	133	453	50	146	347	63
<b>\$80,000 - \$89,999</b>	97	594	71	144	353	65
<b>\$90,000 - \$99,999</b>	49	603	85	169	333	63
<b>\$100,000 - \$119,999</b>	57	1022	185	195	556	72
<b>\$120,000 - \$139,999</b>	51	893	312	169	629	92
<b>\$140,000 - \$159,999</b>	34	569	246	78	442	51
<b>\$160,000 - \$179,999</b>	23	360	232	46	377	42
<b>\$180,000 - \$199,999</b>	8	259	223	29	297	25
<b>\$200,000 - \$249,999</b>	16	262	403	50	448	32
<b>\$250,000 - \$299,999</b>	8	161	289	20	362	19
<b>\$300,000 - \$399,999</b>	9	79	317	18	332	17
<b>\$400,000 - \$499,999</b>	3	24	107	2	136	6
<b>\$500,000 or Over</b>	1	12	114	3	257	8
<b>Totals</b>	<b>1289</b>	<b>6221</b>	<b>2748</b>	<b>1267</b>	<b>5963</b>	<b>658</b>
<b>Average Price (in Thousands \$)</b>	<b>72.6</b>	<b>123.9</b>	<b>225.8</b>	<b>115.2</b>	<b>186.5</b>	<b>134.8</b>
<b>Median Price (in Thousands \$)</b>	<b>61.9</b>	<b>112.5</b>	<b>189.9</b>	<b>99.9</b>	<b>129.9</b>	<b>109.9</b>
<b>Sum Price (in Thousands \$)</b>	<b>93,630.8</b>	<b>770,633.5</b>	<b>620,510.5</b>	<b>145,954.8</b>	<b>1,111,874.4</b>	<b>88,687.5</b>
<b>Time on Market</b>		<b># Units</b>	<b>Types of Financing</b>		<b># Units</b>	
<b>1 - 30 Days</b>		3464	<b>Conventional</b>		7581	
<b>31 - 60 Days</b>		2045	<b>Cash</b>		1432	
<b>61 - 90 Days</b>		1617	<b>Owner</b>		80	
<b>91 - 120 Days</b>		1196	<b>Assumable</b>		3	
<b>121 - 180 Days</b>		1599	<b>VA</b>		322	
<b>181 or Over</b>		1604	<b>FHA</b>		1553	
<b>Total Units Sold</b>		<b>11525</b>	<b>Other</b>		537	
<b>Average Market Time</b>		<b>94 Day(s)</b>	<b>No Financing Reported</b>		17	
			<b>Total</b>		<b>11525</b>	

<b>New Listings Report</b>		
<b>Beginning 01/01/2002, Ending 12/31/2002</b>		
<b>Price Class</b>	<b>Residential</b>	<b>Condo</b>
<b>\$0 - \$19,999</b>	145	0
<b>\$20,000 - \$29,999</b>	211	2
<b>\$30,000 - \$39,999</b>	338	5
<b>\$40,000 - \$49,999</b>	439	35
<b>\$50,000 - \$59,999</b>	530	32
<b>\$60,000 - \$69,999</b>	727	148
<b>\$70,000 - \$79,999</b>	768	163
<b>\$80,000 - \$89,999</b>	874	152
<b>\$90,000 - \$99,999</b>	863	168
<b>\$100,000 - \$119,999</b>	1438	191
<b>\$120,000 - \$139,999</b>	1514	181
<b>\$140,000 - \$159,999</b>	1023	97
<b>\$160,000 - \$179,999</b>	787	70
<b>\$180,000 - \$199,999</b>	623	42
<b>\$200,000 - \$249,999</b>	897	59
<b>\$250,000 - \$299,999</b>	648	29
<b>\$300,000 - \$399,999</b>	556	26
<b>\$400,000 - \$499,999</b>	208	7
<b>\$500,000 or Over</b>	309	9
<b>Totals</b>	<b>12898</b>	<b>1416</b>
<b>Average Price (in Thousands \$)</b>	<b>160.2</b>	<b>122.5</b>
<b>Median Price (in Thousands \$)</b>	<b>123.5</b>	<b>102.0</b>